

Statistical Data, September 2025

Major data

| | Assets under management | Change from June 2025 | |
|-----------------------------------------------------|----------------------------|---------------------------|----------------|
| Total | Yen 706.8 trillion | +Yen 35.5 trillion | (+5.3%) |
| Discretionary Accounts | Yen 653.8 trillion | +Yen 32.2 trillion | (+5.2%) |
| Discretionary assets | Yen 580.5 trillion | +Yen 29.0 trillion | (+5.3%) |
| Assets under advice | Yen 73.3 trillion | +Yen 3.2 trillion | (+4.5%) |
| Real Estate Private Funds | Yen 27.9 trillion | +Yen 1.3 trillion | (+5.0%) |
| Discretionary assets | Yen 12.5 trillion | +Yen 477.4 billion | (+4.0%) |
| Assets under advice | Yen 15.4 trillion | +Yen 849.0 billion | (+5.8%) |
| Wrap Accounts | Yen 24.2 trillion | +Yen 1.9 trillion | (+8.6%) |
| Collective Investment Scheme(excluding mutual Fund) | Yen 858.6 billion | +Yen 50.6 billion | (+6.3%) |

Highlights

- ✓ The total amount of assets under management (AUM) of all member firms was Yen 706.8 trillion as of September 2025. It increased by 35.5 trillion yen from June 2025, hitting a new record high.
- ✓ The amount of AUM of discretionary accounts (including accounts under advice) was Yen 653.8 trillion and it increased by Yen 32.2 trillion from June 2025.

- ✓ The amount of AUM of real estate private funds, both discretionary investment management and investment advice was Yen 27.9 trillion and it increased by Yen 1.3 trillion from June 2025.
- ✓ The amount of AUM of wrap accounts was Yen 24.2 trillion and it increased by Yen 1.9 trillion from June 2025. Number of contracts was 1,904,848 and it increased by 53,199.
- ✓ The amount of AUM of collective investment schemes (excluding mutual funds) was Yen 858.6 billion and it increased by Yen 50.6 billion from June 2025.
- ✓ The amount of AUM of total discretionary assets increased by Yen 31.4 trillion, and total assets under advice increased by Yen 4.0 trillion from June 2025.

(Summary Table)

1. Assets Under Management by Investment Management

(Discretionary Accounts, Real Estate Private Funds, Wrap Accounts, Collective Investment Schemes(excluding mutual funds))

(Unit : ¥ 100million)

| | Discretionary Accounts | | | | | | Real Estate Private Funds | | | | | | Wrap Accounts | | Total | | | | | | Collective Investment Schemes(excluding mutual funds) | | Total | | |
|--------|------------------------|-----------|---------------------|---------|--------------------|-----------|---------------------------|---------|---------------------|---------|--------------------|---------|--------------------|---------|----------------------|-----------|---------------------|---------|--------------------|-----------|-------------------------------------------------------|--------|--------------------|-----------|--------------------|
| | Discretionary Assets | | Assets Under Advice | | Total | | Discretionary Assets | | Assets Under Advice | | Total | | | | Discretionary Assets | | Assets Under Advice | | Total | | | | | | |
| | Number of Contract | Amount | Number of Contract | Amount | Number of Contract | Amount | Number of Contract | Amount | Number of Contract | Amount | Number of Contract | Amount | Number of Contract | Amount | Number of Contract | Amount | Number of Contract | Amount | Number of Contract | Amount | Number of Contract | Amount | Number of Contract | Amount | Number of Contract |
| 2013/3 | 58,990 | 1,500,028 | 495 | 252,331 | 59,485 | 1,752,360 | 597 | 45,187 | 331 | 39,402 | 928 | 84,589 | | | 59,587 | 1,545,215 | 826 | 291,733 | 60,413 | 1,836,948 | 83 | 1,791 | 60,496 | 1,838,739 | |
| 2014/3 | 113,031 | 1,645,382 | 514 | 264,970 | 113,545 | 1,910,351 | 507 | 37,108 | 238 | 29,892 | 745 | 67,000 | | | 113,538 | 1,682,490 | 752 | 294,861 | 114,290 | 1,977,351 | 78 | 1,962 | 114,368 | 1,979,313 | |
| 2015/3 | 314,545 | 1,954,263 | 521 | 298,807 | 315,066 | 2,253,070 | 478 | 37,506 | 240 | 31,020 | 718 | 68,526 | | | 315,023 | 1,991,769 | 761 | 329,826 | 315,784 | 2,321,596 | 64 | 1,537 | 315,848 | 2,323,133 | |
| 2016/3 | 490,004 | 1,956,587 | 558 | 385,896 | 490,562 | 2,342,483 | 503 | 36,234 | 299 | 40,849 | 802 | 77,084 | | | 490,507 | 1,992,821 | 857 | 426,745 | 491,364 | 2,419,566 | 53 | 1,058 | 491,417 | 2,420,624 | |
| 2017/3 | 7,137 | 2,120,997 | 656 | 353,527 | 7,793 | 2,474,524 | 478 | 34,074 | 303 | 40,938 | 781 | 75,013 | 564,622 | 65,702 | 572,237 | 2,220,774 | 959 | 394,465 | 573,196 | 2,615,239 | 57 | 1,395 | 573,253 | 2,616,633 | |
| 2018/3 | 7,463 | 2,451,834 | 661 | 458,192 | 8,124 | 2,910,026 | 625 | 40,216 | 316 | 47,054 | 941 | 87,270 | 716,614 | 79,843 | 724,702 | 2,571,893 | 977 | 505,246 | 725,679 | 3,077,139 | 60 | 1,742 | 725,739 | 3,078,882 | |
| 2019/3 | 8,143 | 2,891,489 | 578 | 358,764 | 8,721 | 3,250,252 | 878 | 43,610 | 402 | 57,863 | 1,280 | 101,473 | 868,092 | 88,272 | 877,113 | 3,023,371 | 980 | 416,627 | 878,093 | 3,439,997 | 128 | 2,363 | 878,221 | 3,442,360 | |
| 2020/3 | 8,395 | 3,021,626 | 608 | 352,587 | 9,003 | 3,374,214 | 1,037 | 51,962 | 497 | 70,898 | 1,534 | 122,859 | 1,027,345 | 87,774 | 1,036,777 | 3,161,362 | 1,105 | 423,485 | 1,037,882 | 3,584,847 | 140 | 2,754 | 1,038,022 | 3,587,602 | |
| 2021/3 | 8,644 | 4,196,489 | 840 | 407,237 | 9,484 | 4,603,726 | 1,251 | 61,965 | 535 | 75,676 | 1,786 | 137,640 | 1,178,394 | 112,079 | 1,188,289 | 4,370,533 | 1,375 | 482,913 | 1,189,664 | 4,853,446 | 136 | 3,078 | 1,189,800 | 4,856,524 | |
| 2022/3 | 8,856 | 4,464,279 | 959 | 526,122 | 9,815 | 4,990,402 | 1,504 | 77,552 | 673 | 96,833 | 2,177 | 174,385 | 1,353,137 | 137,222 | 1,363,497 | 4,679,053 | 1,632 | 622,956 | 1,365,129 | 5,302,009 | 154 | 3,812 | 1,365,283 | 5,305,821 | |
| 2023/3 | 8,914 | 4,543,259 | 1,007 | 518,525 | 9,921 | 5,061,785 | 1,724 | 92,122 | 799 | 117,831 | 2,523 | 209,953 | 1,521,367 | 146,472 | 1,532,005 | 4,781,854 | 1,806 | 636,356 | 1,533,811 | 5,418,210 | 165 | 4,809 | 1,533,976 | 5,423,019 | |
| 2024/3 | 9,127 | 5,320,631 | 1,083 | 609,049 | 10,210 | 5,929,681 | 1,848 | 107,386 | 879 | 125,643 | 2,727 | 233,029 | 1,647,897 | 188,145 | 1,658,872 | 5,616,162 | 1,962 | 734,692 | 1,660,834 | 6,350,854 | 224 | 6,675 | 1,661,058 | 6,357,529 | |
| 2025/3 | 9,279 | 5,281,573 | 1,657 | 689,763 | 10,936 | 5,971,336 | 2,010 | 117,075 | 993 | 139,147 | 3,003 | 256,222 | 1,822,632 | 213,369 | 1,833,921 | 5,612,017 | 2,650 | 828,910 | 1,836,571 | 6,440,928 | 254 | 7,817 | 1,836,825 | 6,448,744 | |
| 2025/6 | 9,305 | 5,515,065 | 1,798 | 700,710 | 11,103 | 6,215,776 | 1,924 | 119,789 | 967 | 145,833 | 2,891 | 265,623 | 1,851,649 | 223,309 | 1,862,878 | 5,858,164 | 2,765 | 846,544 | 1,865,643 | 6,704,707 | 252 | 8,081 | 1,865,895 | 6,712,788 | |
| 2025/9 | 9,358 | 5,805,457 | 1,915 | 732,586 | 11,273 | 6,538,043 | 1,953 | 124,564 | 987 | 154,323 | 2,940 | 278,887 | 1,904,848 | 242,411 | 1,916,159 | 6,172,432 | 2,902 | 886,909 | 1,919,061 | 7,059,341 | 258 | 8,586 | 1,919,319 | 7,067,927 | |

Note: "Discretionary Accounts" includes accounts under advice.

Note: Assets under management of "Wrap Accounts" is included in those of "Discretionary Accounts" until 2016/3.

Percentage changes from the previous year (or term)

| | Discretionary Accounts | | | | | | Real Estate Private Funds | | | | | | Wrap Accounts | | Total | | | | | | Collective Investment Schemes(excluding mutual funds) | | Total | | |
|--------|------------------------|--------|---------------------|--------|--------------------|--------|---------------------------|--------|---------------------|--------|--------------------|--------|--------------------|--------|----------------------|--------|---------------------|--------|--------------------|--------|-------------------------------------------------------|--------|--------------------|--------|--------------------|
| | Discretionary Assets | | Assets Under Advice | | Total | | Discretionary Assets | | Assets Under Advice | | Total | | | | Discretionary Assets | | Assets Under Advice | | Total | | | | | | |
| | Number of Contract | Amount | Number of Contract | Amount | Number of Contract | Amount | Number of Contract | Amount | Number of Contract | Amount | Number of Contract | Amount | Number of Contract | Amount | Number of Contract | Amount | Number of Contract | Amount | Number of Contract | Amount | Number of Contract | Amount | Number of Contract | Amount | Number of Contract |
| 2014/3 | 91.6% | 9.7% | 3.8% | 5.0% | 90.9% | 9.0% | -15.1% | -17.9% | -28.1% | -24.1% | -19.7% | -20.8% | | | 90.5% | 8.9% | -9.0% | 1.1% | 89.2% | 7.6% | -6.0% | 9.5% | 89.1% | 7.6% | |
| 2015/3 | 178.3% | 18.8% | 1.4% | 12.8% | 177.5% | 17.9% | -5.7% | 1.1% | 0.8% | 3.8% | -3.6% | 2.3% | | | 177.5% | 18.4% | 1.2% | 11.9% | 176.3% | 17.4% | -17.9% | -21.6% | 176.2% | 17.4% | |
| 2016/3 | 55.8% | 0.1% | 7.1% | 29.1% | 55.7% | 4.0% | 5.8% | -3.5% | 25.2% | 29.4% | 12.2% | 11.2% | | | 55.7% | 0.1% | 12.6% | 29.4% | 55.6% | 4.2% | -17.2% | -31.2% | 55.6% | 4.2% | |
| 2017/3 | -98.5% | 8.4% | 17.6% | -8.4% | -98.4% | 5.6% | -5.0% | -6.0% | 1.3% | 0.2% | -2.6% | -2.7% | - | - | 16.7% | 11.4% | 11.9% | -7.6% | 16.7% | 8.1% | 7.5% | 31.8% | 16.7% | 8.1% | |
| 2018/3 | 4.6% | 15.6% | 0.8% | 29.6% | 4.2% | 17.6% | 30.8% | 18.0% | 4.3% | 14.9% | 20.5% | 16.3% | 26.9% | 21.5% | 26.6% | 15.8% | 1.9% | 28.1% | 26.6% | 17.7% | 5.3% | 24.9% | 26.6% | 17.7% | |
| 2019/3 | 9.1% | 17.9% | -12.6% | -21.7% | 7.3% | 11.7% | 40.5% | 8.4% | 27.2% | 23.0% | 36.0% | 16.3% | 21.1% | 10.6% | 21.0% | 17.6% | 0.3% | -17.5% | 21.0% | 11.8% | 113.3% | 35.6% | 21.0% | 11.8% | |
| 2020/3 | 3.1% | 4.5% | 5.2% | -1.7% | 3.2% | 3.8% | 18.1% | 19.2% | 23.6% | 22.5% | 19.8% | 21.1% | 18.3% | -0.6% | 18.2% | 4.6% | 12.8% | 1.6% | 18.2% | 4.2% | 9.4% | 16.6% | 18.2% | 4.2% | |
| 2021/3 | 3.0% | 38.9% | 38.2% | 15.5% | 5.3% | 36.4% | 20.6% | 19.3% | 7.6% | 6.7% | 16.4% | 12.0% | 14.7% | 27.7% | 14.6% | 38.2% | 24.4% | 14.0% | 14.6% | 35.4% | -2.9% | 11.8% | 14.6% | 35.4% | |
| 2022/3 | 2.5% | 6.4% | 14.2% | 29.2% | 3.5% | 8.4% | 20.2% | 25.2% | 25.8% | 28.0% | 21.9% | 26.7% | 14.8% | 22.4% | 14.7% | 7.1% | 18.7% | 29.0% | 14.7% | 9.2% | 13.2% | 23.9% | 14.7% | 9.3% | |
| 2023/3 | 0.7% | 1.8% | 5.0% | -1.4% | 1.1% | 1.4% | 14.6% | 18.8% | 18.7% | 21.7% | 15.9% | 20.4% | 12.4% | 6.7% | 12.4% | 2.2% | 10.7% | 2.2% | 12.4% | 2.2% | 7.1% | 26.1% | 12.4% | 2.2% | |
| 2024/3 | 2.4% | 17.1% | 7.5% | 17.5% | 2.9% | 17.1% | 7.2% | 16.6% | 10.0% | 6.6% | 8.1% | 11.0% | 8.3% | 28.5% | 8.3% | 17.4% | 8.6% | 15.5% | 8.3% | 17.2% | 35.8% | 38.8% | 8.3% | 17.2% | |
| 2025/3 | 1.7% | -0.7% | 53.0% | 13.3% | 7.1% | 0.7% | 8.8% | 9.0% | 13.0% | 10.7% | 10.1% | 10.0% | 10.6% | 13.4% | 10.6% | -0.1% | 35.1% | 12.8% | 10.6% | 1.4% | 13.4% | 17.1% | 10.6% | 1.4% | |
| 2025/6 | 0.3% | 4.4% | 8.5% | 1.6% | 1.5% | 4.1% | -4.3% | 2.3% | -2.8% | 4.8% | -3.7% | 3.7% | 1.6% | 4.7% | 1.6% | 4.4% | 4.3% | 2.1% | 1.6% | 4.1% | -0.8% | 3.4% | 1.6% | 4.1% | |
| 2025/9 | 0.6% | 5.3% | 6.5% | 4.5% | 1.5% | 5.2% | 1.5% | 4.0% | 2.1% | 5.8% | 1.7% | 5.0% | 2.9% | 8.6% | 2.9% | 5.4% | 5.0% | 4.8% | 2.9% | 5.3% | | | | | |

(Appendix)

Table showing Assets Under Management of “Discretionary Accounts” and “Wrap Accounts” separately.

(Unit : ¥ 100million)

| | Discretionary Accounts | | | | | | Real Estate Private Funds | | | | | | Wrap Accounts | | Total | | | | | | Collective Investment Schemes(excluding mutual funds) | | Total | |
|--------|------------------------|-----------|---------------------|---------|--------------------|-----------|---------------------------|---------|---------------------|---------|--------------------|---------|--------------------|---------|----------------------|-----------|---------------------|---------|-----------|-----------|-------------------------------------------------------|--------|--------------------|-----------|
| | Discretionary Assets | | Assets Under Advice | | Total | | Discretionary Assets | | Assets Under Advice | | Total | | Wrap Accounts | | Discretionary Assets | | Assets Under Advice | | Total | | Number of Contract | Amount | Number of Contract | Amount |
| | Number of Contract | Amount | Number of Contract | Amount | Number of Contract | Amount | Number of Contract | Amount | Number of Contract | Amount | Number of Contract | Amount | Number of Contract | Amount | Number of Contract | Amount | Number of Contract | Amount | | | | | | |
| 2013/3 | 7,232 | 1,492,339 | 495 | 252,331 | 7,727 | 1,744,671 | 597 | 45,187 | 331 | 39,402 | 928 | 84,589 | 51,758 | 7,689 | 59,587 | 1,545,215 | 826 | 291,733 | 60,413 | 1,836,948 | 83 | 1,791 | 60,496 | 1,838,739 |
| 2014/3 | 7,325 | 1,631,622 | 514 | 264,970 | 7,839 | 1,896,591 | 507 | 37,108 | 238 | 29,892 | 745 | 67,000 | 105,706 | 13,760 | 113,538 | 1,682,490 | 752 | 294,861 | 114,290 | 1,977,351 | 78 | 1,962 | 114,368 | 1,979,313 |
| 2015/3 | 7,199 | 1,915,291 | 521 | 298,807 | 7,720 | 2,214,097 | 478 | 37,506 | 240 | 31,020 | 718 | 68,526 | 307,346 | 38,973 | 315,023 | 1,991,769 | 761 | 329,826 | 315,784 | 2,321,596 | 64 | 1,537 | 315,848 | 2,323,133 |
| 2016/3 | 7,787 | 1,898,811 | 558 | 385,896 | 8,345 | 2,284,707 | 503 | 36,234 | 299 | 40,849 | 802 | 77,084 | 482,217 | 57,776 | 490,507 | 1,992,821 | 857 | 426,745 | 491,364 | 2,419,566 | 53 | 1,058 | 491,417 | 2,420,624 |
| 2017/3 | 7,137 | 2,120,997 | 656 | 353,527 | 7,793 | 2,474,524 | 478 | 34,074 | 303 | 40,938 | 781 | 75,013 | 564,622 | 65,702 | 572,237 | 2,220,774 | 959 | 394,465 | 573,196 | 2,615,239 | 57 | 1,395 | 573,253 | 2,616,633 |
| 2018/3 | 7,463 | 2,451,834 | 661 | 458,192 | 8,124 | 2,910,026 | 625 | 40,216 | 316 | 47,054 | 941 | 87,270 | 716,614 | 79,843 | 724,702 | 2,571,893 | 977 | 505,246 | 725,679 | 3,077,139 | 60 | 1,742 | 725,739 | 3,078,882 |
| 2019/3 | 8,143 | 2,891,489 | 578 | 358,764 | 8,721 | 3,250,252 | 878 | 43,610 | 402 | 57,863 | 1,280 | 101,473 | 868,092 | 88,272 | 877,113 | 3,023,371 | 980 | 416,627 | 878,093 | 3,439,997 | 128 | 2,363 | 878,221 | 3,442,360 |
| 2020/3 | 8,395 | 3,021,626 | 608 | 352,587 | 9,003 | 3,374,214 | 1,037 | 51,962 | 497 | 70,898 | 1,534 | 122,859 | 1,027,345 | 87,774 | 1,036,777 | 3,161,362 | 1,105 | 423,485 | 1,037,882 | 3,584,847 | 140 | 2,754 | 1,038,022 | 3,587,602 |
| 2021/3 | 8,644 | 4,196,489 | 840 | 407,237 | 9,484 | 4,603,726 | 1,251 | 61,965 | 535 | 75,676 | 1,786 | 137,640 | 1,178,394 | 112,079 | 1,188,289 | 4,370,533 | 1,375 | 482,913 | 1,189,664 | 4,853,446 | 136 | 3,078 | 1,189,800 | 4,856,524 |
| 2022/3 | 8,856 | 4,464,279 | 959 | 526,122 | 9,815 | 4,990,402 | 1,504 | 77,552 | 673 | 96,833 | 2,177 | 174,385 | 1,353,137 | 137,222 | 1,363,497 | 4,679,053 | 1,632 | 622,956 | 1,365,129 | 5,302,009 | 154 | 3,812 | 1,365,283 | 5,305,821 |
| 2023/3 | 8,914 | 4,543,259 | 1,007 | 518,525 | 9,921 | 5,061,785 | 1,724 | 92,122 | 799 | 117,831 | 2,523 | 209,953 | 1,521,367 | 146,472 | 1,532,005 | 4,781,854 | 1,806 | 636,356 | 1,533,811 | 5,418,210 | 165 | 4,809 | 1,533,976 | 5,423,019 |
| 2024/3 | 9,127 | 5,320,631 | 1,083 | 609,049 | 10,210 | 5,929,681 | 1,848 | 107,386 | 879 | 125,643 | 2,727 | 233,029 | 1,647,897 | 188,145 | 1,658,872 | 5,616,162 | 1,962 | 734,692 | 1,660,834 | 6,350,854 | 224 | 6,675 | 1,661,058 | 6,357,529 |
| 2025/3 | 9,279 | 5,281,573 | 1,657 | 689,763 | 10,936 | 5,971,336 | 2,010 | 117,075 | 993 | 139,147 | 3,003 | 256,222 | 1,822,632 | 213,369 | 1,833,921 | 5,612,017 | 2,650 | 828,910 | 1,836,571 | 6,440,928 | 254 | 7,817 | 1,836,825 | 6,448,744 |
| 2025/6 | 9,305 | 5,515,065 | 1,798 | 700,710 | 11,103 | 6,215,776 | 1,924 | 119,789 | 967 | 145,833 | 2,891 | 265,623 | 1,851,649 | 223,309 | 1,862,878 | 5,858,164 | 2,765 | 846,544 | 1,865,643 | 6,704,707 | 252 | 8,081 | 1,865,895 | 6,712,788 |
| 2025/9 | 9,358 | 5,805,457 | 1,915 | 732,586 | 11,273 | 6,538,043 | 1,953 | 124,564 | 987 | 154,323 | 2,940 | 278,887 | 1,904,848 | 242,411 | 1,916,159 | 6,172,432 | 2,902 | 886,909 | 1,919,061 | 7,059,341 | 258 | 8,586 | 1,919,319 | 7,067,927 |

Note:“Discretionary Accounts”includes accounts under advice.

Note:This table shows the figures of “Wrap Accounts” independently which is involved in those of “Discretionary Accounts”of previous page until 2016/3.

Percentage changes from the previous year (or term)

| | Discretionary and Advisory Accounts | | | | | | Real Estate Private Funds | | | | | | Wrap Accounts | | Total | | | | | | Collective Investment Schemes(excluding mutual funds) | | Total | |
|--------|-------------------------------------|--------|---------------------|--------|--------------------|--------|---------------------------|--------|---------------------|--------|--------------------|--------|--------------------|--------|----------------------|--------|---------------------|--------|--------|-------|-------------------------------------------------------|--------|--------------------|--------|
| | Discretionary Assets | | Assets Under Advice | | Total | | Discretionary Assets | | Assets Under Advice | | Total | | Wrap Accounts | | Discretionary Assets | | Assets Under Advice | | Total | | Number of Contract | Amount | Number of Contract | Amount |
| | Number of Contract | Amount | Number of Contract | Amount | Number of Contract | Amount | Number of Contract | Amount | Number of Contract | Amount | Number of Contract | Amount | Number of Contract | Amount | Number of Contract | Amount | Number of Contract | Amount | | | | | | |
| 2014/3 | 1.3% | 9.3% | 3.8% | 5.0% | 1.4% | 8.7% | -15.1% | -17.9% | -28.1% | -24.1% | -19.7% | -20.8% | 104.2% | 79.0% | 90.5% | 8.9% | -9.0% | 1.1% | 89.2% | 7.6% | -6.0% | 9.5% | 89.1% | 7.6% |
| 2015/3 | -1.7% | 17.4% | 1.4% | 12.8% | -1.5% | 16.7% | -5.7% | 1.1% | 0.8% | 3.8% | -3.6% | 2.3% | 190.8% | 183.2% | 177.5% | 18.4% | 1.2% | 11.9% | 176.3% | 17.4% | -17.9% | -21.6% | 176.2% | 17.4% |
| 2016/3 | 8.2% | -0.9% | 7.1% | 29.1% | 8.1% | 3.2% | 5.2% | -3.4% | 24.6% | 31.7% | 11.7% | 12.5% | 56.9% | 48.2% | 55.7% | 0.1% | 12.6% | 29.4% | 55.6% | 4.2% | -17.2% | -31.2% | 55.6% | 4.2% |
| 2017/3 | -8.3% | 11.7% | 17.8% | -8.4% | -6.6% | 8.3% | -5.0% | -6.0% | 1.3% | 0.2% | -2.6% | -2.7% | 17.1% | 13.7% | 16.7% | 11.4% | 11.9% | -7.6% | 16.7% | 8.1% | 7.5% | 31.8% | 16.7% | 8.1% |
| 2018/3 | 4.6% | 15.6% | 0.8% | 29.6% | 4.2% | 17.6% | 30.8% | 18.0% | 4.3% | 14.9% | 20.5% | 16.3% | 26.9% | 21.5% | 26.6% | 15.8% | 1.9% | 28.1% | 26.6% | 17.7% | 5.3% | 24.9% | 26.6% | 17.7% |
| 2019/3 | 9.1% | 17.9% | -12.6% | -21.7% | 7.3% | 11.7% | 40.5% | 8.4% | 27.2% | 23.0% | 36.0% | 16.3% | 21.1% | 10.6% | 21.0% | 17.6% | 0.3% | -17.5% | 21.0% | 11.8% | 113.3% | 35.6% | 21.0% | 11.8% |
| 2020/3 | 3.1% | 4.5% | 5.2% | -1.7% | 3.2% | 3.8% | 18.1% | 19.2% | 23.6% | 22.5% | 19.8% | 21.1% | 18.3% | -0.6% | 18.2% | 4.6% | 12.8% | 1.6% | 18.2% | 4.2% | 9.4% | 16.6% | 18.2% | 4.2% |
| 2021/3 | 3.0% | 38.9% | 38.2% | 15.5% | 5.3% | 36.4% | 20.6% | 19.3% | 7.6% | 6.7% | 16.4% | 12.0% | 14.7% | 27.7% | 14.6% | 38.2% | 24.4% | 14.0% | 14.6% | 35.4% | -2.9% | 11.8% | 14.6% | 35.4% |
| 2022/3 | 2.5% | 6.4% | 14.2% | 29.2% | 3.5% | 8.4% | 20.2% | 25.2% | 25.8% | 28.0% | 21.9% | 26.7% | 14.8% | 22.4% | 14.7% | 7.1% | 18.7% | 29.0% | 14.7% | 9.2% | 13.2% | 23.9% | 14.7% | 9.3% |
| 2023/3 | 0.7% | 1.8% | 5.0% | -1.4% | 1.1% | 1.4% | 14.6% | 18.8% | 18.7% | 21.7% | 15.9% | 20.4% | 12.4% | 6.7% | 12.4% | 2.2% | 10.7% | 2.2% | 12.4% | 2.2% | 7.1% | 26.1% | 12.4% | 2.2% |
| 2024/3 | 2.4% | 17.1% | 7.5% | 17.5% | 2.9% | 17.1% | 7.2% | 16.6% | 10.0% | 6.6% | 8.1% | 11.0% | 8.3% | 28.5% | 8.3% | 17.4% | 8.6% | 15.5% | 8.3% | 17.2% | 35.8% | 38.8% | 8.3% | 17.2% |
| 2025/3 | 1.7% | -0.7% | 53.0% | 13.3% | 7.1% | 0.7% | 8.8% | 9.0% | 13.0% | 10.7% | 10.1% | 10.0% | 10.6% | 13.4% | 10.6% | -0.1% | 35.1% | 12.8% | 10.6% | 1.4% | 13.4% | 17.1% | 10.6% | 1.4% |
| 2025/6 | 0.3% | 4.4% | 8.5% | 1.6% | 1.5% | 4.1% | -4.3% | 2.3% | -2.6% | 4.8% | -3.7% | 3.7% | 1.6% | 4.7% | 1.6% | 4.4% | 4.3% | 2.1% | 1.6% | 4.1% | -0.8% | 3.4% | 1.6% | 4.1% |
| 2025/9 | 0.6% | 5.3% | 6.5% | 4.5% | 1.5% | 5.2% | 1.5% | 4.0% | 2.1% | 5.8% | 1.7% | 5.0% | 2.9% | 8.6% | 2.9% | 5.4% | 5.0% | 4.8% | 2.9% | 5.3% | 2.4% | 6.3% | 2.9% | 5.3% |

2. Discretionary Accounts

(1) Assets Under Management (Discretionary Assets)

(Unit : ¥ 100million)

| | Domestic Clients | | | | | | | | | | | | Overseas Clients | | | | | | | | | | Total (Discretionary Assets) | |
|--------|----------------------|-----------|-----------------------|---------|--------------------|-----------|--------------------|-----------|--------------------|--------|--------------------|-----------|--------------------|--------|--------------------|---------|--------------------|---------|--------------------|--------|--------------------|---------|---------------------------------|-----------|
| | Corporations | | | | | | | | Individuals | | Total | | Corporations | | | | | | Individuals | | Total | | | |
| | Public Pension Funds | | Private Pension Funds | | Others | | Sub-total | | | | | | Pension Funds | | Others | | Sub-total | | | | | | | |
| | Number of Contract | Amount | Number of Contract | Amount | Number of Contract | Amount | Number of Contract | Amount | Number of Contract | Amount | Number of Contract | Amount | Number of Contract | Amount | Number of Contract | Amount | Number of Contract | Amount | Number of Contract | Amount | Number of Contract | Amount | Number of Contract | Amount |
| 2013/3 | 234 | 670,079 | 4,960 | 252,753 | 1,435 | 372,535 | 6,629 | 1,295,367 | 51,442 | 6,740 | 58,071 | 1,302,107 | 123 | 16,490 | 760 | 181,332 | 883 | 197,822 | 36 | 99 | 919 | 197,921 | 58,990 | 1,500,028 |
| 2014/3 | 220 | 783,901 | 4,822 | 264,224 | 1,786 | 346,258 | 6,828 | 1,394,382 | 105,173 | 12,373 | 112,001 | 1,406,755 | 125 | 21,209 | 867 | 217,278 | 992 | 238,487 | 38 | 139 | 1,030 | 238,626 | 113,031 | 1,645,382 |
| 2015/3 | 260 | 877,976 | 4,537 | 283,596 | 4,687 | 433,066 | 9,484 | 1,594,638 | 303,967 | 35,264 | 313,451 | 1,629,902 | 126 | 26,572 | 938 | 297,661 | 1,064 | 324,233 | 30 | 128 | 1,094 | 324,361 | 314,545 | 1,954,263 |
| 2016/3 | 482 | 938,304 | 4,256 | 250,863 | 6,959 | 433,194 | 11,697 | 1,622,361 | 477,165 | 52,644 | 488,862 | 1,675,006 | 127 | 19,955 | 987 | 261,503 | 1,114 | 281,458 | 28 | 123 | 1,142 | 281,581 | 490,004 | 1,956,587 |
| 2017/3 | 540 | 1,011,586 | 4,222 | 250,899 | 1,222 | 551,284 | 5,984 | 1,813,768 | 122 | 179 | 6,106 | 1,813,947 | 78 | 19,543 | 929 | 287,404 | 1,007 | 306,946 | 24 | 103 | 1,031 | 307,050 | 7,137 | 2,120,997 |
| 2018/3 | 553 | 1,120,840 | 4,282 | 265,889 | 1,312 | 575,677 | 6,147 | 1,962,406 | 166 | 199 | 6,313 | 1,962,604 | 96 | 20,092 | 1,031 | 469,031 | 1,127 | 489,123 | 23 | 107 | 1,150 | 489,229 | 7,463 | 2,451,834 |
| 2019/3 | 577 | 1,272,709 | 4,508 | 260,846 | 1,730 | 1,023,683 | 6,815 | 2,557,238 | 133 | 221 | 6,948 | 2,557,460 | 95 | 17,715 | 1,070 | 316,201 | 1,165 | 333,915 | 30 | 114 | 1,195 | 334,029 | 8,143 | 2,891,489 |
| 2020/3 | 639 | 1,364,198 | 4,636 | 249,267 | 1,818 | 1,078,309 | 7,093 | 2,691,773 | 135 | 305 | 7,228 | 2,692,079 | 92 | 16,144 | 1,070 | 313,335 | 1,162 | 329,479 | 5 | 69 | 1,167 | 329,548 | 8,395 | 3,021,626 |
| 2021/3 | 673 | 2,001,558 | 4,683 | 298,971 | 1,889 | 1,452,022 | 7,245 | 3,752,551 | 167 | 536 | 7,412 | 3,753,087 | 93 | 23,699 | 1,134 | 419,619 | 1,227 | 443,318 | 5 | 84 | 1,232 | 443,402 | 8,644 | 4,196,489 |
| 2022/3 | 703 | 2,161,199 | 4,750 | 304,749 | 1,974 | 1,542,930 | 7,427 | 4,008,878 | 153 | 618 | 7,580 | 4,009,496 | 96 | 18,128 | 1,169 | 436,573 | 1,265 | 454,700 | 11 | 83 | 1,276 | 454,783 | 8,856 | 4,464,279 |
| 2023/3 | 756 | 2,274,696 | 4,769 | 293,028 | 2,019 | 1,526,368 | 7,544 | 4,094,093 | 156 | 674 | 7,700 | 4,094,767 | 67 | 13,700 | 1,141 | 434,699 | 1,208 | 448,399 | 6 | 93 | 1,214 | 448,492 | 8,914 | 4,543,259 |
| 2024/3 | 801 | 2,738,989 | 4,799 | 320,927 | 2,118 | 1,704,090 | 7,718 | 4,764,006 | 199 | 669 | 7,917 | 4,764,675 | 70 | 17,938 | 1,134 | 537,608 | 1,204 | 555,546 | 6 | 410 | 1,210 | 555,956 | 9,127 | 5,320,631 |
| 2025/3 | 828 | 2,787,087 | 4,763 | 300,105 | 2,245 | 1,625,496 | 7,836 | 4,712,688 | 234 | 753 | 8,070 | 4,713,441 | 69 | 17,060 | 1,132 | 550,589 | 1,201 | 567,650 | 8 | 482 | 1,209 | 568,132 | 9,279 | 5,281,573 |
| 2025/6 | 829 | 2,938,345 | 4,722 | 306,388 | 2,289 | 1,670,730 | 7,840 | 4,915,463 | 231 | 780 | 8,071 | 4,916,244 | 63 | 17,825 | 1,160 | 580,463 | 1,223 | 598,288 | 11 | 534 | 1,234 | 598,822 | 9,305 | 5,515,065 |
| 2025/9 | 835 | 3,100,787 | 4,749 | 317,611 | 2,316 | 1,746,537 | 7,900 | 5,164,935 | 225 | 820 | 8,125 | 5,165,755 | 63 | 19,555 | 1,158 | 619,531 | 1,221 | 639,086 | 12 | 616 | 1,233 | 639,702 | 9,358 | 5,805,457 |

Note: Assets under management of "Wrap Accounts" is included in those of "Discretionary Accounts" until 2016/3.

Percentage changes from the previous year (or term)

| | Domestic Clients | | | | | | | | | | | | Overseas Clients | | | | | | | | | | Total (Discretionary Assets) | |
|--------|----------------------|--------|-----------------------|--------|--------------------|--------|--------------------|--------|--------------------|--------|--------------------|--------|--------------------|--------|--------------------|--------|--------------------|--------|--------------------|--------|--------------------|--------|---------------------------------|--------|
| | Corporations | | | | | | | | Individuals | | Total | | Corporations | | | | | | Individuals | | Total | | | |
| | Public Pension Funds | | Private Pension Funds | | Others | | Sub-total | | | | | | Pension Funds | | Others | | Sub-total | | | | | | | |
| | Number of Contract | Amount | Number of Contract | Amount | Number of Contract | Amount | Number of Contract | Amount | Number of Contract | Amount | Number of Contract | Amount | Number of Contract | Amount | Number of Contract | Amount | Number of Contract | Amount | Number of Contract | Amount | Number of Contract | Amount | Number of Contract | Amount |
| 2014/3 | -6.0% | 17.0% | -2.8% | 4.5% | 24.5% | -7.1% | 3.0% | 7.6% | 104.4% | 83.6% | 92.9% | 8.0% | 1.6% | 28.6% | 14.1% | 19.8% | 12.3% | 20.6% | 5.6% | 39.7% | 12.1% | 20.6% | 91.6% | 9.7% |
| 2015/3 | 18.2% | 12.0% | -5.9% | 7.3% | 162.4% | 25.1% | 38.9% | 14.4% | 189.0% | 185.0% | 179.9% | 15.9% | 0.8% | 25.3% | 8.2% | 37.0% | 7.3% | 36.0% | -21.1% | -7.8% | 6.2% | 35.9% | 178.3% | 18.8% |
| 2016/3 | 85.4% | 6.9% | -6.2% | -11.5% | 48.5% | 0.0% | 23.3% | 1.7% | 57.0% | 49.3% | 56.0% | 2.8% | 0.8% | -24.9% | 5.2% | -12.1% | 4.7% | -13.2% | -6.7% | -3.8% | 4.4% | -13.2% | 55.8% | 0.1% |
| 2017/3 | 12.0% | 7.8% | -0.8% | 0.0% | -82.4% | 27.3% | -48.8% | 11.8% | -100.0% | -99.7% | -98.8% | 8.3% | -38.6% | -2.1% | -5.9% | 9.9% | -9.6% | 9.1% | -14.3% | -16.1% | -9.7% | 9.0% | -98.5% | 8.4% |
| 2018/3 | 2.4% | 10.8% | 1.4% | 6.0% | 7.4% | 4.4% | 2.7% | 8.2% | 36.1% | 10.9% | 3.4% | 8.2% | 23.1% | 2.8% | 11.0% | 63.2% | 11.9% | 59.4% | -4.2% | 3.0% | 11.5% | 59.3% | 4.6% | 15.6% |
| 2019/3 | 4.3% | 13.5% | 5.3% | -1.9% | 31.9% | 77.8% | 10.9% | 30.3% | -19.9% | 11.3% | 10.1% | 30.3% | -1.0% | -11.8% | 3.8% | -32.6% | 3.4% | -31.7% | 30.4% | 6.7% | 3.9% | -31.7% | 9.1% | 17.9% |
| 2020/3 | 10.7% | 7.2% | 2.8% | -4.4% | 5.1% | 5.3% | 4.1% | 5.3% | 1.5% | 38.0% | 4.0% | 5.3% | -3.2% | -8.9% | 0.0% | -0.9% | -0.3% | -1.3% | -83.3% | -39.3% | -2.3% | -1.3% | 3.1% | 4.5% |
| 2021/3 | 5.3% | 46.7% | 1.0% | 19.9% | 3.9% | 34.7% | 2.1% | 39.4% | 23.7% | 75.6% | 2.5% | 39.4% | 1.1% | 46.8% | 6.0% | 33.9% | 5.6% | 34.6% | 0.0% | 21.6% | 5.6% | 34.5% | 3.0% | 38.9% |
| 2022/3 | 4.5% | 8.0% | 1.4% | 1.9% | 4.5% | 6.3% | 2.5% | 6.8% | -8.4% | 15.3% | 2.3% | 6.8% | 3.2% | -23.5% | 3.1% | 4.0% | 3.1% | 2.6% | 120.0% | -0.9% | 3.6% | 2.6% | 2.5% | 6.4% |
| 2023/3 | 7.5% | 5.3% | 0.4% | -3.8% | 2.3% | -1.1% | 1.6% | 2.1% | 2.0% | 9.0% | 1.6% | 2.1% | -30.2% | -24.4% | -2.4% | -0.4% | -4.5% | -1.4% | -45.5% | 12.3% | -4.9% | -1.4% | 0.7% | 1.8% |
| 2024/3 | 6.0% | 20.4% | 0.6% | 9.5% | 4.9% | 11.6% | 2.3% | 16.4% | 27.6% | -0.7% | 2.8% | 16.4% | 4.5% | 30.9% | -0.6% | 23.7% | -0.3% | 23.9% | 0.0% | 339.5% | -0.3% | 24.0% | 2.4% | 17.1% |
| 2025/3 | 3.4% | 1.8% | -0.8% | -6.5% | 6.0% | -4.6% | 1.5% | -1.1% | 17.6% | 12.5% | 1.9% | -1.1% | -1.4% | -4.9% | -0.2% | 2.4% | -0.2% | 2.2% | 33.3% | 17.6% | -0.1% | 2.2% | 1.7% | -0.7% |
| 2025/6 | 0.1% | 5.4% | -0.9% | 2.1% | 2.0% | 2.8% | 0.1% | 4.3% | -1.3% | 3.6% | 0.0% | 4.3% | -8.7% | 4.5% | 2.5% | 5.4% | 1.8% | 5.4% | 37.5% | 10.7% | 2.1% | 5.4% | 0.3% | 4.4% |
| 2025/9 | 0.7% | 5.5% | 0.6% | 3.7% | 1.2% | 4.5% | 0.8% | 5.1% | -2.6% | 5.0% | 0.7% | 5.1% | 0.0% | 9.7% | -0.2% | 6.7% | -0.2% | 6.8% | 9.1% | 15.4% | -0.1% | 6.8% | 0.6% | 5.3% |

2. Discretionary Accounts

(2) Assets Under Management (Assets Under Advice)

(Unit : ¥ 100million)

| | Domestic Clients | | | | | | | | | | | | Overseas Clients | | | | | | | | | | Total (Discretionary Assets) | |
|--------|----------------------|--------|-----------------------|--------|--------------------|---------|--------------------|---------|--------------------|--------|--------------------|---------|--------------------|--------|--------------------|--------|--------------------|--------|--------------------|--------|--------------------|--------|---------------------------------|---------|
| | Corporations | | | | | | | | Individuals | | Total | | Corporations | | | | | | Individuals | | Total | | | |
| | Public Pension Funds | | Private Pension Funds | | Others | | Sub-total | | | | | | Pension Funds | | Others | | Sub-total | | | | | | | |
| | Number of Contract | Amount | Number of Contract | Amount | Number of Contract | Amount | Number of Contract | Amount | Number of Contract | Amount | Number of Contract | Amount | Number of Contract | Amount | Number of Contract | Amount | Number of Contract | Amount | Number of Contract | Amount | Number of Contract | Amount | | |
| 2013/3 | 0 | 0 | 7 | 19,290 | 258 | 199,177 | 265 | 218,468 | 7 | 28 | 272 | 218,495 | 14 | 7,331 | 209 | 26,505 | 223 | 33,836 | 0 | 0 | 223 | 33,836 | 495 | 252,331 |
| 2014/3 | 0 | 0 | 7 | 21,782 | 274 | 209,205 | 281 | 230,986 | 10 | 147 | 291 | 231,133 | 20 | 8,229 | 203 | 25,608 | 223 | 33,837 | 0 | 0 | 223 | 33,837 | 514 | 264,970 |
| 2015/3 | 0 | 0 | 5 | 22,422 | 291 | 237,849 | 296 | 260,270 | 9 | 112 | 305 | 260,382 | 16 | 8,566 | 200 | 29,859 | 216 | 38,425 | 0 | 0 | 216 | 38,425 | 521 | 298,807 |
| 2016/3 | 0 | 0 | 5 | 22,449 | 321 | 324,061 | 326 | 346,510 | 15 | 47 | 341 | 346,557 | 14 | 3,504 | 203 | 35,835 | 217 | 39,339 | 0 | 0 | 217 | 39,339 | 558 | 385,896 |
| 2017/3 | 0 | 0 | 5 | 22,336 | 334 | 293,809 | 339 | 316,145 | 103 | 76 | 442 | 316,220 | 11 | 4,409 | 202 | 32,875 | 213 | 37,284 | 1 | 22 | 214 | 37,307 | 656 | 353,527 |
| 2018/3 | 0 | 0 | 6 | 25,093 | 363 | 388,025 | 369 | 413,118 | 81 | 60 | 450 | 413,179 | 10 | 5,102 | 200 | 39,891 | 210 | 44,993 | 1 | 21 | 211 | 45,014 | 661 | 458,192 |
| 2019/3 | 0 | 0 | 30 | 20,535 | 326 | 293,291 | 356 | 313,826 | 6 | 60 | 362 | 313,886 | 12 | 5,354 | 203 | 39,502 | 215 | 44,856 | 1 | 22 | 216 | 44,878 | 578 | 358,764 |
| 2020/3 | 0 | 0 | 28 | 21,770 | 352 | 290,516 | 380 | 312,287 | 10 | 211 | 390 | 312,497 | 9 | 4,739 | 208 | 35,330 | 217 | 40,068 | 1 | 22 | 218 | 40,090 | 608 | 352,587 |
| 2021/3 | 0 | 0 | 28 | 22,882 | 489 | 331,691 | 517 | 354,574 | 99 | 855 | 616 | 355,429 | 8 | 2,487 | 215 | 49,299 | 223 | 51,786 | 1 | 22 | 224 | 51,808 | 840 | 407,237 |
| 2022/3 | 0 | 0 | 28 | 20,216 | 578 | 458,977 | 606 | 479,193 | 142 | 1,413 | 748 | 480,607 | 10 | 2,721 | 200 | 42,771 | 210 | 45,491 | 1 | 24 | 211 | 45,516 | 959 | 526,122 |
| 2023/3 | 0 | 0 | 29 | 19,556 | 615 | 454,808 | 644 | 474,364 | 147 | 1,128 | 791 | 475,492 | 9 | 2,335 | 206 | 40,671 | 215 | 43,007 | 1 | 27 | 216 | 43,033 | 1,007 | 518,525 |
| 2024/3 | 0 | 0 | 29 | 20,852 | 639 | 533,786 | 668 | 554,638 | 202 | 1,665 | 870 | 556,303 | 8 | 3,344 | 203 | 49,355 | 211 | 52,699 | 2 | 47 | 213 | 52,746 | 1,083 | 609,049 |
| 2025/3 | 0 | 0 | 29 | 21,103 | 701 | 616,401 | 730 | 637,504 | 713 | 2,671 | 1,443 | 640,175 | 7 | 3,481 | 205 | 46,061 | 212 | 49,542 | 2 | 46 | 214 | 49,588 | 1,657 | 689,763 |
| 2025/6 | 0 | 0 | 30 | 20,679 | 720 | 620,340 | 750 | 641,019 | 832 | 3,094 | 1,582 | 644,113 | 7 | 4,659 | 207 | 51,894 | 214 | 56,553 | 2 | 45 | 216 | 56,597 | 1,798 | 700,710 |
| 2025/9 | 0 | 0 | 30 | 20,761 | 730 | 649,149 | 760 | 669,910 | 935 | 3,541 | 1,695 | 673,451 | 6 | 4,671 | 212 | 54,419 | 218 | 59,089 | 2 | 46 | 220 | 59,135 | 1,915 | 732,586 |

Note: "Discretionary Accounts" includes accounts under advice.

Note: Assets under management of "Wrap Accounts" is included in those of "Discretionary Accounts" until 2016/3.

Percentage changes from the previous year (or term)

| | Domestic Clients | | | | | | | | | | | | Overseas Clients | | | | | | | | | | Total (Discretionary Assets) | |
|--------|----------------------|--------|-----------------------|--------|--------------------|--------|--------------------|--------|--------------------|--------|--------------------|--------|--------------------|--------|--------------------|--------|--------------------|--------|--------------------|--------|--------------------|--------|---------------------------------|--------|
| | Corporations | | | | | | | | Individuals | | Total | | Corporations | | | | | | Individuals | | Total | | | |
| | Public Pension Funds | | Private Pension Funds | | Others | | Sub-total | | | | | | Pension Funds | | Others | | Sub-total | | | | | | | |
| | Number of Contract | Amount | Number of Contract | Amount | Number of Contract | Amount | Number of Contract | Amount | Number of Contract | Amount | Number of Contract | Amount | Number of Contract | Amount | Number of Contract | Amount | Number of Contract | Amount | Number of Contract | Amount | Number of Contract | Amount | | |
| 2014/3 | - | - | 0.0% | 12.9% | 6.2% | 5.0% | 6.0% | 5.7% | 42.9% | 432.9% | 7.0% | 5.8% | 42.9% | 12.2% | -2.9% | -3.4% | 0.0% | 0.0% | - | - | 0.0% | 0.0% | 3.8% | 5.0% |
| 2015/3 | - | - | -28.6% | 2.9% | 6.2% | 13.7% | 5.3% | 12.7% | -10.0% | -23.9% | 4.8% | 12.7% | -20.0% | 4.1% | -1.5% | 16.6% | -3.1% | 13.6% | - | - | -3.1% | 13.6% | 1.4% | 12.8% |
| 2016/3 | - | - | 0.0% | 0.1% | 10.3% | 36.2% | 10.1% | 33.1% | 66.7% | -58.0% | 11.8% | 33.1% | -12.5% | -59.1% | 1.5% | 20.0% | 0.5% | 2.4% | - | - | 0.5% | 2.4% | 7.1% | 29.1% |
| 2017/3 | - | - | 0.0% | -0.5% | 4.0% | -9.3% | 4.0% | -8.8% | 586.7% | 61.3% | 29.6% | -8.8% | -21.4% | 25.8% | -0.5% | -8.3% | -1.8% | -5.2% | - | - | -1.4% | -5.2% | 17.6% | -8.4% |
| 2018/3 | - | - | 20.0% | 12.3% | 8.7% | 32.1% | 8.8% | 30.7% | -21.4% | -20.3% | 1.8% | 30.7% | -9.1% | 15.7% | -1.0% | 21.3% | -1.4% | 20.7% | 0.0% | -5.4% | -1.4% | 20.7% | 0.8% | 29.6% |
| 2019/3 | - | - | 400.0% | -18.2% | -10.2% | -24.4% | -3.5% | -24.0% | -92.6% | -0.5% | -19.6% | -24.0% | 20.0% | 4.9% | 1.5% | -1.0% | 2.4% | -0.3% | 0.0% | 4.5% | 2.4% | -0.3% | -12.6% | -21.7% |
| 2020/3 | - | - | -6.7% | 6.0% | 8.0% | -0.9% | 6.7% | -0.5% | 66.7% | 251.2% | 7.7% | -0.4% | -25.0% | -11.5% | 2.5% | -10.6% | 0.9% | -10.7% | 0.0% | -2.0% | 0.9% | -10.7% | 5.2% | -1.7% |
| 2021/3 | - | - | 0.0% | 5.1% | 38.9% | 14.2% | 36.1% | 13.5% | 890.0% | 305.9% | 57.9% | 13.7% | -11.1% | -47.5% | 3.4% | 39.5% | 2.8% | 29.2% | 0.0% | 1.7% | 2.8% | 29.2% | 38.2% | 15.5% |
| 2022/3 | - | - | 0.0% | -11.7% | 18.2% | 38.4% | 17.2% | 35.1% | 43.4% | 65.2% | 21.4% | 35.2% | 25.0% | 9.4% | -7.0% | -13.2% | -5.8% | -12.2% | 0.0% | 10.7% | -5.8% | -12.1% | 14.2% | 29.2% |
| 2023/3 | - | - | 3.6% | -3.3% | 6.4% | -0.9% | 6.3% | -1.0% | 3.5% | -20.2% | 5.7% | -1.1% | -10.0% | -14.2% | 3.0% | -4.9% | 2.4% | -5.5% | 0.0% | 9.2% | 2.4% | -5.5% | 5.0% | -1.4% |
| 2024/3 | - | - | 0.0% | 6.6% | 3.9% | 17.4% | 3.7% | 16.9% | 37.4% | 47.6% | 10.0% | 17.0% | -11.1% | 43.2% | -1.5% | 21.4% | -1.9% | 22.5% | 100.0% | 76.0% | -1.4% | 22.6% | 7.5% | 17.5% |
| 2025/3 | - | - | 0.0% | 1.2% | 9.7% | 15.5% | 9.3% | 14.9% | 253.0% | 60.4% | 65.9% | 15.1% | -12.5% | 4.1% | 1.0% | -6.7% | 0.5% | -6.0% | 0.0% | -1.2% | 0.5% | -6.0% | 53.0% | 13.3% |
| 2025/6 | - | - | 3.4% | -2.0% | 2.7% | 0.6% | 2.7% | 0.6% | 16.7% | 15.8% | 9.6% | 0.6% | 0.0% | 33.8% | 1.0% | 12.7% | 0.9% | 14.2% | 0.0% | -3.2% | 0.9% | 14.1% | 8.5% | 1.6% |
| 2025/9 | - | - | 0.0% | 0.4% | 1.4% | 4.6% | 1.3% | 4.5% | 12.4% | 14.4% | 7.1% | 4.6% | -14.3% | 0.3% | 2.4% | 4.9% | 1.9% | 4.5% | 0.0% | 2.8% | 1.9% | 4.5% | 6.5% | 4.5% |

2. Discretionary Accounts

(3) Total Assets Under Management (Discretionary Assets + Assets Under Management)

(Unit : ¥ 100million)

| | Domestic Clients | | | | | | | | | | | | Overseas Clients | | | | | | | | | | Total (Discretionary Assets) | |
|--------|----------------------|-----------|-----------------------|---------|--------------------|-----------|--------------------|-----------|--------------------|--------|--------------------|-----------|--------------------|--------|--------------------|---------|--------------------|---------|--------------------|--------|--------------------|---------|---------------------------------|-----------|
| | Corporations | | | | | | | | Individuals | | Total | | Corporations | | | | | | Individuals | | Total | | | |
| | Public Pension Funds | | Private Pension Funds | | Others | | Sub-total | | | | | | Pension Funds | | Others | | Sub-total | | | | | | | |
| | Number of Contract | Amount | Number of Contract | Amount | Number of Contract | Amount | Number of Contract | Amount | Number of Contract | Amount | Number of Contract | Amount | Number of Contract | Amount | Number of Contract | Amount | Number of Contract | Amount | Number of Contract | Amount | Number of Contract | Amount | | |
| 2013/3 | 234 | 670,079 | 4,967 | 272,044 | 1,693 | 571,712 | 6,894 | 1,513,835 | 51,449 | 6,767 | 58,343 | 1,520,602 | 137 | 23,821 | 969 | 207,837 | 1,106 | 231,658 | 36 | 99 | 1,142 | 231,757 | 59,485 | 1,752,360 |
| 2014/3 | 220 | 783,901 | 4,829 | 286,005 | 2,060 | 555,462 | 7,109 | 1,625,368 | 105,183 | 12,520 | 112,292 | 1,637,888 | 145 | 29,438 | 1,070 | 242,886 | 1,215 | 272,324 | 38 | 139 | 1,253 | 272,463 | 113,545 | 1,910,351 |
| 2015/3 | 260 | 877,976 | 4,542 | 306,017 | 4,978 | 670,915 | 9,780 | 1,854,908 | 303,976 | 35,376 | 313,756 | 1,890,284 | 142 | 35,137 | 1,138 | 327,520 | 1,280 | 362,658 | 30 | 128 | 1,310 | 362,786 | 315,066 | 2,253,070 |
| 2016/3 | 482 | 938,304 | 4,261 | 273,312 | 7,280 | 757,255 | 12,023 | 1,968,872 | 477,180 | 52,691 | 489,203 | 2,021,563 | 141 | 23,459 | 1,190 | 297,338 | 1,331 | 320,797 | 28 | 123 | 1,359 | 320,920 | 490,562 | 2,342,483 |
| 2017/3 | 540 | 1,011,586 | 4,227 | 273,234 | 1,556 | 845,093 | 6,323 | 2,129,913 | 225 | 255 | 6,548 | 2,130,168 | 89 | 23,952 | 1,131 | 320,279 | 1,220 | 344,231 | 25 | 126 | 1,245 | 344,356 | 7,793 | 2,474,524 |
| 2018/3 | 553 | 1,120,840 | 4,288 | 290,982 | 1,675 | 963,702 | 6,516 | 2,375,524 | 247 | 259 | 6,763 | 2,375,783 | 106 | 25,194 | 1,231 | 508,922 | 1,337 | 534,116 | 24 | 128 | 1,361 | 534,243 | 8,124 | 2,910,026 |
| 2019/3 | 577 | 1,272,709 | 4,538 | 281,381 | 2,056 | 1,316,974 | 7,171 | 2,871,064 | 139 | 281 | 7,310 | 2,871,345 | 107 | 23,069 | 1,273 | 355,703 | 1,380 | 378,771 | 31 | 136 | 1,411 | 378,907 | 8,721 | 3,250,252 |
| 2020/3 | 639 | 1,364,198 | 4,664 | 271,037 | 2,170 | 1,368,825 | 7,473 | 3,004,060 | 145 | 516 | 7,618 | 3,004,576 | 101 | 20,883 | 1,278 | 348,664 | 1,379 | 369,547 | 6 | 91 | 1,385 | 369,638 | 9,003 | 3,374,214 |
| 2021/3 | 673 | 2,001,558 | 4,711 | 321,854 | 2,378 | 1,783,713 | 7,762 | 4,107,125 | 266 | 1,392 | 8,028 | 4,108,516 | 101 | 26,186 | 1,349 | 468,918 | 1,450 | 495,104 | 6 | 106 | 1,456 | 495,210 | 9,484 | 4,603,726 |
| 2022/3 | 703 | 2,161,199 | 4,778 | 324,964 | 2,552 | 2,001,908 | 8,033 | 4,488,071 | 295 | 2,031 | 8,328 | 4,490,103 | 106 | 20,848 | 1,369 | 479,344 | 1,475 | 500,192 | 12 | 107 | 1,487 | 500,299 | 9,815 | 4,990,402 |
| 2023/3 | 756 | 2,274,696 | 4,798 | 312,585 | 2,634 | 1,981,176 | 8,188 | 4,568,457 | 303 | 1,802 | 8,491 | 4,570,259 | 76 | 16,036 | 1,347 | 475,370 | 1,423 | 491,406 | 7 | 120 | 1,430 | 491,526 | 9,921 | 5,061,785 |
| 2024/3 | 801 | 2,738,989 | 4,828 | 341,780 | 2,757 | 2,237,875 | 8,386 | 5,318,644 | 401 | 2,335 | 8,787 | 5,320,979 | 78 | 21,282 | 1,337 | 586,963 | 1,415 | 608,245 | 8 | 457 | 1,423 | 608,702 | 10,210 | 5,929,681 |
| 2025/3 | 828 | 2,787,087 | 4,792 | 321,208 | 2,946 | 2,241,897 | 8,566 | 5,350,192 | 947 | 3,425 | 9,513 | 5,353,617 | 76 | 20,541 | 1,337 | 596,650 | 1,413 | 617,191 | 10 | 528 | 1,423 | 617,720 | 10,936 | 5,971,336 |
| 2025/6 | 829 | 2,938,345 | 4,752 | 327,067 | 3,009 | 2,291,070 | 8,590 | 5,556,482 | 1,063 | 3,875 | 9,653 | 5,560,357 | 70 | 22,484 | 1,367 | 632,357 | 1,437 | 654,841 | 13 | 578 | 1,450 | 655,419 | 11,103 | 6,215,776 |
| 2025/9 | 835 | 3,100,787 | 4,779 | 338,373 | 3,046 | 2,395,686 | 8,660 | 5,834,846 | 1,160 | 4,360 | 9,820 | 5,839,206 | 69 | 24,226 | 1,370 | 673,950 | 1,439 | 698,176 | 14 | 662 | 1,453 | 698,837 | 11,273 | 6,538,043 |

Note: "Discretionary Accounts" includes accounts under advice.

Note: Assets under management of "Wrap Accounts" is included in those of "Discretionary Accounts" until 2016/3.

Percentage changes from the previous year (or term)

| | Domestic Clients | | | | | | | | | | | | Overseas Clients | | | | | | | | | | Total (Discretionary Assets) | |
|--------|----------------------|--------|-----------------------|--------|--------------------|--------|--------------------|--------|--------------------|--------|--------------------|--------|--------------------|--------|--------------------|--------|--------------------|--------|--------------------|--------|--------------------|--------|---------------------------------|-------|
| | Corporations | | | | | | | | Individuals | | Total | | Corporations | | | | | | Individuals | | Total | | | |
| | Public Pension Funds | | Private Pension Funds | | Others | | Sub-total | | | | | | Pension Funds | | Others | | Sub-total | | | | | | | |
| | Number of Contract | Amount | Number of Contract | Amount | Number of Contract | Amount | Number of Contract | Amount | Number of Contract | Amount | Number of Contract | Amount | Number of Contract | Amount | Number of Contract | Amount | Number of Contract | Amount | Number of Contract | Amount | Number of Contract | Amount | | |
| 2014/3 | -6.0% | 17.0% | -2.8% | 5.1% | 21.7% | -2.8% | 3.1% | 7.4% | 104.4% | 85.0% | 92.5% | 7.7% | 5.8% | 23.6% | 10.4% | 16.9% | 9.9% | 17.6% | 5.6% | 39.7% | 9.7% | 17.6% | 90.9% | 9.0% |
| 2015/3 | 18.2% | 12.0% | -5.9% | 7.0% | 141.7% | 20.8% | 37.6% | 14.1% | 189.0% | 182.6% | 179.4% | 15.4% | -2.1% | 19.4% | 6.4% | 34.8% | 5.3% | 33.2% | -21.1% | -7.8% | 4.5% | 33.2% | 177.5% | 17.9% |
| 2016/3 | 85.4% | 6.9% | -6.2% | -10.7% | 46.2% | 12.9% | 22.9% | 6.1% | 57.0% | 48.9% | 55.9% | 6.9% | -0.7% | -33.2% | 4.6% | -9.2% | 4.0% | -11.5% | -6.7% | -3.8% | 3.7% | -11.5% | 55.7% | 4.0% |
| 2017/3 | 12.0% | 7.8% | -0.8% | 0.0% | -78.6% | 11.6% | -47.4% | 8.2% | -100.0% | -99.5% | -98.7% | 5.4% | -36.9% | 2.1% | -5.0% | 7.7% | -8.3% | 7.3% | -10.7% | 1.9% | -8.4% | 7.3% | -98.4% | 5.6% |
| 2018/3 | 2.4% | 10.8% | 1.4% | 6.5% | 7.6% | 14.0% | 3.1% | 11.5% | 9.8% | 1.7% | 3.3% | 11.5% | 19.1% | 5.2% | 8.8% | 58.9% | 9.6% | 55.2% | -4.0% | 1.5% | 9.3% | 55.1% | 4.2% | 17.6% |
| 2019/3 | 4.3% | 13.5% | 5.8% | -3.3% | 22.7% | 36.7% | 10.1% | 20.9% | -43.7% | 8.5% | 8.1% | 20.9% | 0.9% | -8.4% | 3.4% | -30.1% | 3.2% | -29.1% | 29.2% | 6.4% | 3.7% | -29.1% | 7.3% | 11.7% |
| 2020/3 | 10.7% | 7.2% | 2.8% | -3.7% | 5.5% | 3.9% | 4.2% | 4.6% | 4.3% | 83.5% | 4.2% | 4.6% | -5.6% | -9.5% | 0.4% | -2.0% | -0.1% | -2.4% | -80.6% | -33.3% | -1.8% | -2.4% | 3.2% | 3.8% |
| 2021/3 | 5.3% | 46.7% | 1.0% | 18.7% | 9.6% | 30.3% | 3.9% | 36.7% | 83.4% | 169.6% | 5.4% | 36.7% | 0.0% | 25.4% | 5.6% | 34.5% | 5.1% | 34.0% | 0.0% | 16.9% | 5.1% | 34.0% | 5.3% | 36.4% |
| 2022/3 | 4.5% | 8.0% | 1.4% | 1.0% | 7.3% | 12.2% | 3.5% | 9.3% | 10.9% | 46.0% | 3.7% | 9.3% | 5.0% | -20.4% | 1.5% | 2.2% | 1.7% | 1.0% | 100.0% | 1.5% | 2.1% | 1.0% | 3.5% | 8.4% |
| 2023/3 | 7.5% | 5.3% | 0.4% | -3.8% | 3.2% | -1.0% | 1.9% | 1.8% | 2.7% | -11.3% | 2.0% | 1.8% | -28.3% | -23.1% | -1.6% | -0.8% | -3.5% | -1.8% | -41.7% | 11.6% | -3.8% | -1.8% | 1.1% | 1.4% |
| 2024/3 | 6.0% | 20.4% | 0.6% | 9.3% | 4.7% | 13.0% | 2.4% | 16.4% | 32.3% | 29.5% | 3.5% | 16.4% | 2.6% | 32.7% | -0.7% | 23.5% | -0.6% | 23.8% | 14.3% | 281.1% | -0.5% | 23.8% | 2.9% | 17.1% |
| 2025/3 | 3.4% | 1.8% | -0.7% | -6.0% | 6.9% | 0.2% | 2.1% | 0.6% | 136.2% | 46.7% | 8.3% | 0.6% | -2.6% | -3.5% | 0.0% | 1.7% | -0.1% | 1.5% | 25.0% | 15.7% | 0.0% | 1.5% | 7.1% | 0.7% |
| 2025/6 | 0.1% | 5.4% | -0.8% | 1.8% | 2.1% | 2.2% | 0.3% | 3.9% | 12.2% | 13.1% | 1.5% | 3.9% | -7.9% | 9.5% | 2.2% | 6.0% | 1.7% | 6.1% | 30.0% | 9.5% | 1.9% | 6.1% | 1.5% | 4.1% |
| 2025/9 | 0.7% | 5.5% | 0.6% | 3.5% | 1.2% | 4.6% | 0.8% | 5.0% | 9.1% | 12.5% | 1.7% | 5.0% | -1.4% | 7.7% | 0.2% | 6.6% | 0.1% | 6.6% | 7.7% | 14.4% | 0.2% | 6.6% | 1.5% | 5.2% |

2.Discretionary Accounts

(4) Assets Under Management by Asset Class

① Number of Contract

| | Domestic | | | Overseas | | | Global | | | Total |
|--------|----------|-------|---------|----------|-------|--------|--------|-------|---------|---------|
| | Stocks | Bonds | Others | Stocks | Bonds | Others | Stocks | Bonds | Others | |
| 2013/3 | 2,180 | 586 | 24,080 | 640 | 912 | 805 | 352 | 441 | 28,994 | 58,990 |
| 2014/3 | 2,208 | 567 | 41,159 | 637 | 1,010 | 808 | 323 | 494 | 65,825 | 113,031 |
| 2015/3 | 2,641 | 658 | 87,657 | 596 | 1,047 | 804 | 308 | 524 | 220,310 | 314,545 |
| 2016/3 | 2,834 | 587 | 118,504 | 584 | 1,068 | 804 | 313 | 574 | 364,544 | 490,004 |
| 2017/3 | 1,462 | 719 | 416 | 574 | 1,106 | 783 | 294 | 342 | 1,431 | 7,137 |
| 2018/3 | 1,522 | 715 | 439 | 556 | 1,134 | 865 | 352 | 360 | 1,520 | 7,463 |
| 2019/3 | 1,645 | 833 | 477 | 642 | 1,221 | 991 | 366 | 374 | 1,594 | 8,143 |
| 2020/3 | 1,603 | 815 | 496 | 675 | 1,273 | 1,113 | 369 | 367 | 1,684 | 8,395 |
| 2021/3 | 1,579 | 789 | 522 | 722 | 1,289 | 1,153 | 407 | 367 | 1,813 | 8,644 |
| 2022/3 | 1,485 | 768 | 530 | 740 | 1,299 | 1,269 | 420 | 380 | 1,965 | 8,556 |
| 2023/3 | 1,425 | 753 | 558 | 755 | 1,266 | 1,340 | 361 | 351 | 2,105 | 8,914 |
| 2023/3 | 1,425 | 753 | 558 | 755 | 1,266 | 1,340 | 361 | 351 | 2,105 | 8,914 |
| 2024/3 | 1,438 | 749 | 612 | 765 | 1,257 | 1,377 | 356 | 358 | 2,215 | 9,127 |
| 2025/3 | 1,408 | 735 | 677 | 763 | 1,203 | 1,497 | 363 | 347 | 2,289 | 9,279 |
| 2025/6 | 1,398 | 749 | 700 | 767 | 1,194 | 1,524 | 354 | 338 | 2,285 | 9,305 |
| 2025/9 | 1,370 | 750 | 684 | 771 | 1,194 | 1,530 | 361 | 331 | 2,367 | 9,358 |

Percentage changes from the previous year (or term)

| | Domestic | | | Overseas | | | Global | | | Total |
|--------|----------|--------|--------|----------|-------|--------|--------|--------|--------|--------|
| | Stocks | Bonds | Others | Stocks | Bonds | Others | Stocks | Bonds | Others | |
| 2014/3 | 1.3% | -3.2% | 70.9% | -0.5% | 10.7% | 0.4% | -8.2% | 12.0% | 127.0% | 91.6% |
| 2015/3 | 19.6% | 16.0% | 113.0% | -6.4% | 3.7% | -0.5% | -4.6% | 6.1% | 234.7% | 178.3% |
| 2016/3 | 9.5% | -10.8% | 35.2% | -0.3% | 4.8% | 11.6% | 1.6% | 9.5% | 65.5% | 55.8% |
| 2017/3 | -49.5% | 22.5% | -99.6% | -3.4% | 0.7% | -11.6% | -6.1% | -40.4% | -99.6% | -98.5% |
| 2018/3 | 4.1% | -0.6% | 5.5% | -3.1% | 2.5% | 9.1% | 19.7% | 5.3% | 6.2% | 4.6% |
| 2019/3 | 8.4% | 16.5% | 8.7% | 15.5% | 7.7% | 14.6% | 15.9% | 3.7% | 4.9% | 9.1% |
| 2020/3 | -2.6% | -2.2% | 5.1% | 4.3% | 12.3% | -0.8% | -1.9% | 0.8% | 5.6% | 3.1% |
| 2021/3 | -1.5% | -3.2% | 5.2% | 7.0% | 1.3% | 3.9% | 10.3% | 0.0% | 7.7% | 3.0% |
| 2022/3 | -6.0% | -2.7% | 1.5% | 2.5% | 0.8% | 9.8% | 3.2% | 3.5% | 8.4% | 2.5% |
| 2023/3 | -4.0% | -2.0% | 5.3% | -2.0% | 0.8% | -7.6% | -2.6% | -7.6% | 7.1% | 0.7% |
| 2023/3 | -4.0% | -2.0% | 5.3% | -2.0% | 0.8% | -7.6% | -2.6% | -7.6% | 7.1% | 0.7% |
| 2024/3 | 0.9% | -0.5% | 9.7% | 1.3% | -0.7% | 2.8% | -1.4% | 2.0% | 5.2% | 2.4% |
| 2025/3 | -2.3% | -1.9% | 10.6% | -0.3% | -4.3% | 8.7% | 2.0% | -3.1% | 3.3% | 1.7% |
| 2025/6 | -0.5% | 1.9% | 3.4% | 0.5% | -1.1% | 1.8% | -2.5% | -2.6% | -0.2% | 0.3% |
| 2025/9 | -2.0% | 0.1% | -2.3% | 0.5% | 0.5% | 0.4% | 2.0% | -2.1% | 3.6% | 0.6% |

② Amount of Assets

| | Domestic | | | Overseas | | | Global | | | Total |
|--------|-----------|---------|--------|----------|-----------|---------|---------|---------|---------|-----------|
| | Stocks | Bonds | Others | Stocks | Bonds | Others | Stocks | Bonds | Others | |
| 2013/3 | 266,100 | 402,713 | 27,173 | 141,416 | 291,351 | 66,637 | 70,569 | 20,489 | 153,580 | 1,500,028 |
| 2014/3 | 347,276 | 419,646 | 28,780 | 176,486 | 307,187 | 69,771 | 82,152 | 83,249 | 130,835 | 1,645,382 |
| 2015/3 | 493,438 | 297,948 | 37,136 | 290,150 | 387,373 | 25,100 | 71,073 | 85,227 | 266,816 | 1,954,263 |
| 2016/3 | 484,417 | 325,143 | 41,066 | 299,860 | 384,086 | 28,194 | 54,870 | 88,690 | 250,262 | 1,956,587 |
| 2017/3 | 573,800 | 349,666 | 27,603 | 344,664 | 414,666 | 37,165 | 50,407 | 85,417 | 234,406 | 2,120,697 |
| 2018/3 | 647,015 | 344,176 | 29,242 | 377,575 | 477,100 | 49,312 | 56,429 | 121,499 | 349,485 | 2,451,834 |
| 2019/3 | 692,462 | 420,756 | 50,105 | 594,067 | 540,449 | 58,722 | 75,382 | 92,297 | 367,248 | 2,891,489 |
| 2020/3 | 636,685 | 411,788 | 48,573 | 336,890 | 684,735 | 277,433 | 63,806 | 96,051 | 465,676 | 3,021,626 |
| 2021/3 | 980,766 | 466,378 | 56,501 | 504,172 | 962,053 | 360,935 | 76,801 | 87,448 | 659,605 | 4,196,469 |
| 2022/3 | 974,895 | 583,863 | 59,852 | 614,010 | 980,520 | 325,550 | 89,595 | 105,378 | 756,764 | 4,464,719 |
| 2023/3 | 971,009 | 649,788 | 59,187 | 652,921 | 980,861 | 293,724 | 89,070 | 101,105 | 745,595 | 4,543,259 |
| 2023/3 | 971,009 | 649,788 | 59,187 | 652,921 | 980,861 | 293,724 | 89,070 | 101,105 | 745,595 | 4,543,259 |
| 2024/3 | 1,192,604 | 682,834 | 65,481 | 821,832 | 1,148,352 | 344,302 | 110,464 | 115,262 | 839,499 | 5,320,631 |
| 2025/3 | 1,145,157 | 735,570 | 63,462 | 791,874 | 1,071,825 | 406,785 | 117,132 | 124,423 | 820,345 | 5,281,573 |
| 2025/6 | 1,202,287 | 770,861 | 79,346 | 882,017 | 1,052,451 | 462,566 | 123,831 | 115,776 | 845,830 | 5,515,065 |
| 2025/9 | 1,310,876 | 775,522 | 71,583 | 900,816 | 1,105,036 | 495,539 | 144,003 | 119,343 | 882,738 | 5,805,457 |

Percentage changes from the previous year (or term)

| | Domestic | | | Overseas | | | Global | | | Total |
|--------|----------|--------|--------|----------|-------|--------|--------|--------|--------|-------|
| | Stocks | Bonds | Others | Stocks | Bonds | Others | Stocks | Bonds | Others | |
| 2014/3 | 30.5% | 4.2% | 5.9% | 24.8% | 5.4% | -4.7% | 16.4% | 3.4% | -14.8% | 9.7% |
| 2015/3 | 42.1% | -29.0% | 29.0% | 64.4% | 26.1% | -64.0% | -13.5% | 2.4% | 103.9% | 18.8% |
| 2016/3 | -1.8% | 9.1% | 10.6% | 3.3% | -0.8% | 12.3% | -22.8% | 4.1% | -6.2% | 0.1% |
| 2017/3 | 18.4% | 5.4% | -32.3% | 15.0% | 8.0% | 31.8% | -8.1% | 7.8% | -6.3% | 8.4% |
| 2018/3 | 12.8% | 0.4% | 5.2% | 9.5% | 15.1% | 32.7% | 11.9% | 27.1% | 49.1% | 15.6% |
| 2019/3 | 7.0% | 22.3% | 71.3% | 57.3% | 13.3% | 19.1% | 33.6% | -24.0% | 5.1% | 17.9% |
| 2020/3 | -6.1% | -2.1% | -3.1% | -43.3% | 26.7% | 372.4% | -15.4% | 4.1% | 26.6% | 4.5% |
| 2021/3 | 54.0% | 13.3% | 16.3% | 49.7% | 40.5% | 30.1% | 23.2% | 1.5% | 48.1% | 38.9% |
| 2022/3 | -0.6% | 20.8% | 2.7% | 21.8% | 1.9% | -9.0% | 14.0% | 8.1% | 8.9% | 6.4% |
| 2023/3 | -0.3% | 15.3% | 2.0% | 6.3% | 0.1% | -10.6% | -0.8% | -4.1% | -0.7% | 1.8% |
| 2023/3 | -0.3% | 15.3% | 2.0% | 6.3% | 0.1% | -10.6% | -0.8% | -4.1% | -0.7% | 1.8% |
| 2024/3 | 22.8% | 5.1% | 10.6% | 25.9% | 17.1% | 17.2% | 24.0% | 14.0% | 12.6% | 17.1% |
| 2025/3 | -4.0% | 7.7% | 4.6% | -3.6% | -6.7% | 18.1% | 6.0% | 7.9% | -2.3% | -0.7% |
| 2025/6 | 5.0% | 4.8% | 15.9% | 8.9% | -1.8% | 13.7% | 5.8% | -6.9% | 3.1% | 4.4% |
| 2025/9 | 9.0% | 0.6% | -9.8% | 4.5% | 5.0% | 7.1% | 16.2% | 3.1% | 4.4% | 5.3% |

Percentage

| | Domestic | | | Overseas | | | Global | | | Total |
|--------|----------|-------|--------|----------|-------|--------|--------|-------|--------|--------|
| | Stocks | Bonds | Others | Stocks | Bonds | Others | Stocks | Bonds | Others | |
| 2013/3 | 17.7% | 26.8% | 1.8% | 9.4% | 19.4% | 4.4% | 4.7% | 5.4% | 10.2% | 100.0% |
| 2014/3 | 21.1% | 25.5% | 1.7% | 10.7% | 18.7% | 4.2% | 5.0% | 5.1% | 8.0% | 100.0% |
| 2015/3 | 25.2% | 15.2% | 1.9% | 14.8% | 19.8% | 1.3% | 3.6% | 4.4% | 13.7% | 100.0% |
| 2016/3 | 24.8% | 16.6% | 2.1% | 15.3% | 19.6% | 1.4% | 2.8% | 4.5% | 12.8% | 100.0% |
| 2017/3 | 27.0% | 16.2% | 1.3% | 16.6% | 19.6% | 1.8% | 2.4% | 4.5% | 11.1% | 100.0% |
| 2018/3 | 26.4% | 14.0% | 1.2% | 15.4% | 19.5% | 2.0% | 2.3% | 5.0% | 14.3% | 100.0% |
| 2019/3 | 23.9% | 14.6% | 1.7% | 20.5% | 18.7% | 2.0% | 2.6% | 3.2% | 12.7% | 100.0% |
| 2020/3 | 21.1% | 13.6% | 1.6% | 11.1% | 22.7% | 9.2% | 2.1% | 3.2% | 15.4% | 100.0% |
| 2021/3 | 23.4% | 11.1% | 1.3% | 12.0% | 22.9% | 8.6% | 1.9% | 2.3% | 16.4% | 100.0% |
| 2022/3 | 21.8% | 12.6% | 1.3% | 13.8% | 22.0% | 7.4% | 2.0% | 2.4% | 16.8% | 100.0% |
| 2023/3 | 21.4% | 14.3% | 1.3% | 14.4% | 21.6% | 6.5% | 2.0% | 2.2% | 16.4% | 100.0% |
| 2023/3 | 21.4% | 14.3% | 1.3% | 14.4% | 21.6% | 6.5% | 2.0% | 2.2% | 16.4% | 100.0% |
| 2024/3 | 22.4% | 12.8% | 1.2% | 15.8% | 21.2% | 6.2% | 2.1% | 2.2% | 15.8% | 100.0% |
| 2025/3 | 21.7% | 13.9% | 1.3% | 15.0% | 20.3% | 7.7% | 2.2% | 2.4% | 15.5% | 100.0% |
| 2025/6 | 21.8% | 14.0% | 1.4% | 15.6% | 19.1% | 8.4% | 2.2% | 2.1% | 15.3% | 100.0% |
| 2025/9 | 22.6% | 13.4% | 1.2% | 15.5% | 19.0% | 8.5% | 2.5% | 2.1% | 15.2% | 100.0% |

Note: Assets under management is based on discretionary investment management contracts.
 Note: Assets under management of "Wrap Accounts" is included in those of "Discretionary Accounts" until 2016/3.

2. Discretionary Accounts

(5) Assets Under Management by Size

① Number of Contract

| | Less than ¥1 billion | Over ¥1 billion | Over ¥5 billion | Over ¥10 billion | Over ¥50 billion | Over ¥100 billion | Total |
|--------|----------------------|-----------------|-----------------|------------------|------------------|-------------------|---------|
| 2013/3 | 54,092 | 3,008 | 697 | 863 | 132 | 198 | 58,990 |
| 2014/3 | 107,999 | 3,003 | 758 | 894 | 172 | 205 | 113,031 |
| 2015/3 | 309,353 | 2,970 | 803 | 963 | 210 | 246 | 314,545 |
| 2016/3 | 484,854 | 2,846 | 777 | 1,070 | 199 | 258 | 490,004 |
| 2017/3 | 1,912 | 2,710 | 789 | 1,214 | 219 | 293 | 7,137 |
| 2018/3 | 2,021 | 2,786 | 802 | 1,302 | 217 | 335 | 7,463 |
| 2019/3 | 2,274 | 2,923 | 879 | 1,390 | 286 | 391 | 8,143 |
| 2020/3 | 2,481 | 2,993 | 904 | 1,336 | 280 | 401 | 8,395 |
| 2021/3 | 2,395 | 3,047 | 895 | 1,449 | 350 | 508 | 8,644 |
| 2022/3 | 2,405 | 3,137 | 964 | 1,432 | 383 | 535 | 8,856 |
| 2023/3 | 2,486 | 3,129 | 934 | 1,433 | 359 | 573 | 8,914 |
| 2024/3 | 2,451 | 3,162 | 959 | 1,500 | 430 | 625 | 9,127 |
| 2025/3 | 2,552 | 3,239 | 931 | 1,510 | 429 | 618 | 9,279 |
| 2025/6 | 2,506 | 3,234 | 939 | 1,532 | 446 | 648 | 9,305 |
| 2025/9 | 2,488 | 3,253 | 942 | 1,513 | 492 | 670 | 9,358 |

Percentage changes from the previous year (or term)

| | Less than ¥1 billion | Over ¥1 billion | Over ¥5 billion | Over ¥10 billion | Over ¥50 billion | Over ¥100 billion | Total |
|--------|----------------------|-----------------|-----------------|------------------|------------------|-------------------|--------|
| 2014/3 | 99.7% | -0.2% | 8.8% | 3.6% | 30.3% | 3.5% | 91.6% |
| 2015/3 | 186.4% | -1.1% | 5.9% | 7.7% | 22.1% | 20.0% | 178.3% |
| 2016/3 | 56.7% | -4.2% | -3.2% | 11.1% | -5.2% | 4.9% | 55.8% |
| 2017/3 | -99.6% | -4.8% | 1.5% | 13.5% | 10.1% | 13.6% | -98.5% |
| 2018/3 | 5.7% | 2.8% | 1.6% | 7.2% | -0.9% | 14.3% | 4.6% |
| 2019/3 | 12.5% | 4.9% | 9.6% | 6.8% | 31.8% | 16.7% | 9.1% |
| 2020/3 | 9.1% | 2.4% | 2.8% | -3.9% | -2.1% | 2.6% | 3.1% |
| 2021/3 | -3.5% | 1.8% | -1.0% | 8.5% | 25.0% | 26.7% | 3.0% |
| 2022/3 | 0.4% | 3.0% | 7.7% | -1.2% | 9.4% | 5.3% | 2.5% |
| 2023/3 | 3.4% | -0.3% | -3.1% | 0.1% | -6.3% | 7.1% | 0.7% |
| 2024/3 | -1.4% | 1.1% | 2.7% | 4.7% | 19.8% | 9.1% | 2.4% |
| 2025/3 | 4.1% | 2.4% | -2.9% | 0.7% | -0.2% | -1.1% | 1.7% |
| 2025/6 | -1.8% | -0.2% | 0.9% | 1.5% | 4.0% | 4.9% | 0.3% |
| 2025/9 | -0.7% | 0.6% | 0.3% | -1.2% | 10.3% | 3.4% | 0.6% |

Percentage

| | Less than ¥1 billion | Over ¥1 billion | Over ¥5 billion | Over ¥10 billion | Over ¥50 billion | Over ¥100 billion | Total |
|--------|----------------------|-----------------|-----------------|------------------|------------------|-------------------|--------|
| 2013/3 | 91.7% | 5.1% | 1.2% | 1.5% | 0.2% | 0.3% | 100.0% |
| 2014/3 | 95.5% | 2.7% | 0.7% | 0.8% | 0.2% | 0.2% | 100.0% |
| 2015/3 | 98.3% | 0.9% | 0.3% | 0.3% | 0.1% | 0.1% | 100.0% |
| 2016/3 | 98.9% | 0.6% | 0.2% | 0.2% | 0.0% | 0.1% | 100.0% |
| 2017/3 | 26.8% | 38.0% | 11.1% | 17.0% | 3.1% | 4.1% | 100.0% |
| 2018/3 | 27.1% | 37.3% | 10.7% | 17.4% | 2.9% | 4.5% | 100.0% |
| 2019/3 | 27.9% | 35.9% | 10.8% | 17.1% | 3.5% | 4.8% | 100.0% |
| 2020/3 | 29.6% | 35.7% | 10.8% | 15.9% | 3.3% | 4.8% | 100.0% |
| 2021/3 | 27.7% | 35.2% | 10.4% | 16.8% | 4.0% | 5.9% | 100.0% |
| 2022/3 | 27.2% | 35.4% | 10.9% | 16.2% | 4.3% | 6.0% | 100.0% |
| 2023/3 | 27.9% | 35.1% | 10.5% | 16.1% | 4.0% | 6.4% | 100.0% |
| 2024/3 | 26.9% | 34.6% | 10.5% | 16.4% | 4.7% | 6.8% | 100.0% |
| 2025/3 | 27.5% | 34.9% | 10.0% | 16.3% | 4.6% | 6.7% | 100.0% |
| 2025/6 | 26.9% | 34.8% | 10.1% | 16.5% | 4.8% | 7.0% | 100.0% |
| 2025/9 | 26.6% | 34.8% | 10.1% | 16.2% | 5.3% | 7.2% | 100.0% |

Note: Assets under management is based on discretionary investment management contracts.

Note: Assets under management of "Wrap Accounts" is included in those of "Discretionary Accounts" until 2016/3.

② Amount of Assets

(Unit : ¥ 100million)

| | Less than ¥1 billion | Over ¥1 billion | Over ¥5 billion | Over ¥10 billion | Over ¥50 billion | Over ¥100 billion | Total |
|--------|----------------------|-----------------|-----------------|------------------|------------------|-------------------|-----------|
| 2013/3 | 16,583 | 69,054 | 48,265 | 190,049 | 91,215 | 1,084,863 | 1,500,028 |
| 2014/3 | 21,916 | 68,869 | 52,422 | 199,195 | 118,565 | 1,184,414 | 1,645,382 |
| 2015/3 | 45,024 | 68,276 | 55,641 | 214,893 | 147,611 | 1,422,818 | 1,954,263 |
| 2016/3 | 64,089 | 65,180 | 54,837 | 226,756 | 138,149 | 1,407,575 | 1,956,587 |
| 2017/3 | 8,418 | 62,563 | 55,365 | 265,891 | 155,465 | 1,573,296 | 2,120,997 |
| 2018/3 | 9,505 | 64,473 | 55,671 | 293,138 | 156,981 | 1,872,067 | 2,451,834 |
| 2019/3 | 9,623 | 67,436 | 61,247 | 308,844 | 200,416 | 2,243,922 | 2,891,489 |
| 2020/3 | 10,609 | 69,074 | 63,729 | 296,581 | 197,533 | 2,384,100 | 3,021,626 |
| 2021/3 | 11,853 | 71,113 | 62,368 | 325,507 | 245,129 | 3,480,520 | 4,196,489 |
| 2022/3 | 10,127 | 74,179 | 66,780 | 321,793 | 269,680 | 3,721,722 | 4,464,279 |
| 2023/3 | 10,396 | 73,730 | 65,966 | 323,888 | 244,663 | 3,824,616 | 4,543,259 |
| 2024/3 | 9,957 | 74,796 | 67,468 | 345,664 | 297,934 | 4,524,813 | 5,320,631 |
| 2025/3 | 10,346 | 76,447 | 64,670 | 355,202 | 298,000 | 4,476,908 | 5,281,573 |
| 2025/6 | 10,329 | 76,366 | 65,087 | 363,749 | 304,897 | 4,694,636 | 5,515,065 |
| 2025/9 | 10,244 | 76,362 | 64,791 | 358,937 | 332,133 | 4,962,990 | 5,805,457 |

Percentage changes from the previous year (or term)

| | Less than ¥1 billion | Over ¥1 billion | Over ¥5 billion | Over ¥10 billion | Over ¥50 billion | Over ¥100 billion | Total |
|--------|----------------------|-----------------|-----------------|------------------|------------------|-------------------|-------|
| 2014/3 | 32.2% | -0.3% | 8.6% | 4.8% | 30.0% | 9.2% | 9.7% |
| 2015/3 | 105.4% | -0.9% | 6.1% | 7.9% | 24.5% | 20.1% | 18.8% |
| 2016/3 | 42.3% | -4.5% | -1.4% | 5.5% | -6.4% | -1.1% | 0.1% |
| 2017/3 | -86.9% | -4.0% | 1.0% | 17.3% | 12.5% | 11.8% | 8.4% |
| 2018/3 | 12.9% | 3.1% | 0.6% | 10.2% | 1.0% | 19.0% | 15.6% |
| 2019/3 | 1.2% | 4.6% | 10.0% | 5.4% | 27.7% | 19.9% | 17.9% |
| 2020/3 | 10.2% | 2.4% | 4.1% | -4.0% | -1.4% | 6.2% | 4.5% |
| 2021/3 | 11.7% | 3.0% | -2.1% | 9.8% | 24.1% | 46.0% | 38.9% |
| 2022/3 | -14.6% | 4.3% | 7.1% | -1.1% | 10.0% | 6.9% | 6.4% |
| 2023/3 | 2.7% | -0.6% | -1.2% | 0.7% | -9.3% | 2.8% | 1.8% |
| 2024/3 | -4.2% | 1.4% | 2.3% | 6.7% | 21.8% | 18.3% | 17.1% |
| 2025/3 | 3.9% | 2.2% | -4.1% | 2.8% | 0.0% | -1.1% | -0.7% |
| 2025/6 | -0.2% | -0.1% | 0.6% | 2.4% | 2.3% | 4.9% | 4.4% |
| 2025/9 | -0.8% | 0.0% | -0.5% | -1.3% | 8.9% | 5.7% | 5.3% |

Percentage

| | Less than ¥1 billion | Over ¥1 billion | Over ¥5 billion | Over ¥10 billion | Over ¥50 billion | Over ¥100 billion | Total |
|--------|----------------------|-----------------|-----------------|------------------|------------------|-------------------|--------|
| 2013/3 | 1.1% | 4.6% | 3.2% | 12.7% | 6.1% | 72.3% | 100.0% |
| 2014/3 | 1.3% | 4.2% | 3.2% | 12.1% | 7.2% | 72.0% | 100.0% |
| 2015/3 | 2.3% | 3.5% | 2.8% | 11.0% | 7.6% | 72.8% | 100.0% |
| 2016/3 | 3.3% | 3.3% | 2.8% | 11.6% | 7.1% | 71.9% | 100.0% |
| 2017/3 | 0.4% | 2.9% | 2.6% | 12.5% | 7.3% | 74.2% | 100.0% |
| 2018/3 | 0.4% | 2.6% | 2.3% | 12.0% | 6.4% | 76.4% | 100.0% |
| 2019/3 | 0.3% | 2.3% | 2.1% | 10.7% | 6.9% | 77.6% | 100.0% |
| 2020/3 | 0.4% | 2.3% | 2.1% | 9.8% | 6.5% | 78.9% | 100.0% |
| 2021/3 | 0.3% | 1.7% | 1.5% | 7.8% | 5.8% | 82.9% | 100.0% |
| 2022/3 | 0.2% | 1.7% | 1.5% | 7.2% | 6.0% | 83.4% | 100.0% |
| 2023/3 | 0.2% | 1.6% | 1.5% | 7.1% | 5.4% | 84.2% | 100.0% |
| 2024/3 | 0.2% | 1.4% | 1.3% | 6.5% | 5.6% | 85.0% | 100.0% |
| 2025/3 | 0.2% | 1.4% | 1.2% | 6.7% | 5.6% | 84.8% | 100.0% |
| 2025/6 | 0.2% | 1.4% | 1.2% | 6.6% | 5.5% | 85.1% | 100.0% |
| 2025/9 | 0.2% | 1.3% | 1.1% | 6.2% | 5.7% | 85.5% | 100.0% |

2. Discretionary Accounts

(6) Assets Under Management by Country and Region

(Unit : ¥ 100million)

| | Japan | | | | | USA | | | | | Europe | | | | | Asia | | | | | Others | | | | |
|--------|-----------|---------|---------------------------|-----------------------|--------|---------|---------|---------------------------|-----------------------|--------|---------|---------|---------------------------|-----------------------|--------|--------|--------|---------------------------|-----------------------|--------|---------|---------|---------------------------|-----------------------|---------|
| | Stocks | Bonds | Real Estate Private Funds | Short term investment | Others | Stocks | Bonds | Real Estate Private Funds | Short term investment | Others | Stocks | Bonds | Real Estate Private Funds | Short term investment | Others | Stocks | Bonds | Real Estate Private Funds | Short term investment | Others | Stocks | Bonds | Real Estate Private Funds | Short term investment | Others |
| 2013/3 | 286,286 | 496,680 | 684 | 16,800 | 13,185 | 97,725 | 159,840 | 13 | 13,414 | 2,485 | 57,312 | 96,563 | 0 | 1,428 | 3,438 | 13,776 | 10,344 | 1 | 185 | 408 | 43,102 | 96,765 | 14 | 2,764 | 86,816 |
| 2014/3 | 367,125 | 477,271 | 895 | 17,600 | 13,208 | 127,667 | 166,327 | 39 | 10,377 | 7,418 | 73,699 | 125,457 | 0 | 2,982 | 2,874 | 13,987 | 8,256 | 1 | 254 | 652 | 49,474 | 97,572 | 12 | 3,300 | 78,934 |
| 2015/3 | 516,898 | 398,358 | 1,533 | 25,545 | 20,109 | 182,619 | 209,046 | 11 | 15,386 | 16,347 | 89,633 | 141,536 | 0 | 6,705 | 4,618 | 34,839 | 10,820 | 1 | 61 | 2,142 | 63,622 | 120,028 | 8 | 4,121 | 90,278 |
| 2016/3 | 498,556 | 439,187 | 1,194 | 22,666 | 20,282 | 188,519 | 213,819 | 104 | 13,501 | 14,116 | 87,369 | 136,364 | 21 | 1,090 | 4,368 | 31,301 | 11,633 | 2 | 108 | 1,605 | 56,407 | 125,686 | 21 | 4,690 | 83,979 |
| 2017/3 | 582,559 | 476,282 | 1,484 | 21,983 | 34,566 | 215,917 | 231,384 | 351 | 18,901 | 4,617 | 92,110 | 134,386 | 133 | 914 | 4,453 | 37,494 | 9,159 | 15 | -46 | 1,465 | 56,948 | 120,316 | 128 | 4,294 | 71,187 |
| 2018/3 | 659,192 | 562,996 | 1,932 | 29,420 | 27,307 | 232,452 | 256,352 | 481 | 13,878 | 14,073 | 100,474 | 174,049 | 217 | 1,664 | 1,810 | 46,724 | 14,395 | 45 | 393 | 963 | 59,874 | 156,214 | 148 | 3,361 | 93,418 |
| 2019/3 | 720,590 | 638,482 | 4,267 | 44,269 | 23,659 | 283,682 | 285,725 | 1,099 | 14,164 | 18,366 | 107,800 | 156,777 | 296 | 1,718 | 4,049 | 56,316 | 14,614 | 242 | 610 | 1,969 | 228,280 | 216,654 | 926 | 5,636 | 61,295 |
| 2020/3 | 665,735 | 622,090 | 4,544 | 45,848 | 34,637 | 256,063 | 370,898 | 5,574 | 8,503 | 19,577 | 89,894 | 175,119 | 667 | -1,137 | 4,741 | 42,780 | 15,176 | 467 | 216 | 2,144 | 235,833 | 295,511 | 1,445 | 4,538 | 120,764 |
| 2021/3 | 1,015,107 | 685,157 | 7,758 | 53,109 | 41,071 | 378,478 | 457,315 | 6,590 | 2,998 | 24,738 | 124,060 | 285,422 | 704 | -970 | 6,340 | 74,178 | 16,732 | 521 | 233 | 2,286 | 306,086 | 486,065 | 2,068 | 3,348 | 217,095 |
| 2022/3 | 1,013,358 | 760,740 | 9,153 | 78,719 | 33,951 | 415,442 | 501,037 | 9,952 | 9,077 | 37,306 | 128,062 | 280,723 | 804 | -468 | 8,600 | 78,538 | 18,369 | 447 | 85 | 2,806 | 321,233 | 493,054 | 2,825 | 2,801 | 257,665 |
| 2023/3 | 1,012,484 | 853,648 | 11,166 | 54,961 | 24,978 | 405,443 | 510,317 | 13,577 | 9,546 | 45,810 | 126,155 | 276,777 | 836 | -1,682 | 10,805 | 75,706 | 18,234 | 533 | -168 | 3,080 | 329,316 | 475,236 | 2,425 | 1,920 | 282,154 |
| 2024/3 | 1,245,736 | 879,740 | 12,420 | 56,531 | 44,764 | 541,065 | 591,857 | 16,546 | 17,207 | 50,935 | 145,326 | 323,846 | 953 | -620 | 12,168 | 82,271 | 17,376 | 526 | -157 | 2,114 | 394,323 | 556,371 | 11,663 | 928 | 316,743 |
| 2025/3 | 1,189,322 | 931,045 | 13,357 | 51,220 | 41,708 | 589,768 | 596,090 | 16,689 | 9,993 | 59,540 | 144,084 | 312,294 | 1,407 | -236 | 13,203 | 82,565 | 17,360 | 454 | -775 | 2,131 | 318,894 | 553,613 | 12,837 | 1,175 | 323,834 |
| 2025/6 | 1,251,632 | 973,041 | 13,656 | 52,501 | 32,533 | 623,784 | 561,435 | 16,289 | 12,858 | 55,530 | 152,907 | 300,058 | 1,367 | 723 | 12,394 | 88,430 | 16,882 | 459 | 25 | 2,285 | 350,852 | 635,998 | 13,032 | 1,535 | 344,859 |
| 2025/9 | 1,360,807 | 970,773 | 14,995 | 59,428 | 35,556 | 672,671 | 589,793 | 16,943 | 13,248 | 57,146 | 158,279 | 307,953 | 1,551 | 2,364 | 13,364 | 97,488 | 17,556 | 462 | 48 | 2,258 | 368,396 | 671,860 | 13,125 | 1,833 | 357,558 |

Percentage changes from the previous year (or term)

| | Japan | | | | | USA | | | | | Europe | | | | | Asia | | | | | Others | | | | |
|--------|--------|--------|---------------------------|-----------------------|--------|--------|-------|---------------------------|-----------------------|--------|--------|-------|---------------------------|-----------------------|--------|--------|--------|---------------------------|-----------------------|--------|--------|-------|---------------------------|-----------------------|--------|
| | Stocks | Bonds | Real Estate Private Funds | Short term investment | Others | Stocks | Bonds | Real Estate Private Funds | Short term investment | Others | Stocks | Bonds | Real Estate Private Funds | Short term investment | Others | Stocks | Bonds | Real Estate Private Funds | Short term investment | Others | Stocks | Bonds | Real Estate Private Funds | Short term investment | Others |
| 2014/3 | 28.2% | -3.9% | 30.9% | 4.8% | 0.2% | 30.6% | 4.1% | 201.6% | -22.6% | 198.5% | 28.6% | 29.9% | - | 108.7% | -16.4% | 1.5% | -20.2% | 6.0% | 36.9% | 59.7% | 14.8% | 0.8% | -11.5% | 19.4% | -9.1% |
| 2015/3 | 40.8% | -16.5% | 71.3% | 45.1% | 52.2% | 43.0% | 25.7% | -70.7% | 48.3% | 120.4% | 21.6% | 12.8% | - | 124.9% | 60.7% | 149.1% | 31.1% | -50.6% | -76.0% | 228.7% | 28.6% | 23.0% | -34.0% | 24.9% | 14.4% |
| 2016/3 | -3.5% | 10.2% | -22.1% | -11.3% | 0.9% | 3.2% | 2.3% | 814.3% | -12.3% | -13.7% | -2.5% | -3.7% | - | -83.7% | -5.4% | -10.2% | 7.5% | 280.6% | 77.4% | -25.1% | -11.3% | 4.7% | 167.9% | 13.8% | -7.0% |
| 2017/3 | 16.8% | 8.4% | 24.3% | -3.0% | 70.4% | 14.5% | 8.2% | 238.8% | 40.0% | -67.3% | 5.4% | -1.5% | 520.6% | -16.1% | 1.9% | 19.8% | -21.3% | 531.7% | -142.4% | -8.7% | 1.0% | -4.3% | 498.3% | -8.4% | -15.2% |
| 2018/3 | 13.2% | 18.2% | 30.3% | 33.8% | -21.0% | 7.7% | 10.8% | 36.9% | -26.6% | 204.8% | 9.1% | 29.5% | 64.1% | 82.1% | -59.3% | 24.6% | 57.2% | 206.5% | -95.5% | -34.3% | 5.1% | 29.8% | 16.0% | -21.7% | 31.2% |
| 2019/3 | 9.3% | 13.4% | 120.8% | 50.5% | -13.4% | 22.0% | 11.5% | 128.8% | 2.1% | 30.5% | 7.3% | -9.9% | 36.0% | 3.2% | 123.7% | 20.5% | 1.5% | 432.2% | 55.4% | 104.5% | 281.3% | 38.7% | 524.9% | 67.7% | -34.4% |
| 2020/3 | -7.6% | -2.6% | 6.5% | 3.6% | 46.4% | -9.7% | 29.8% | 407.0% | -40.0% | 6.6% | -16.6% | 11.7% | 125.3% | -166.2% | 17.1% | -24.0% | 3.8% | 92.7% | -64.5% | 8.9% | 3.3% | 36.4% | 56.0% | -19.5% | 97.0% |
| 2021/3 | 52.5% | 10.1% | 70.7% | 15.8% | 18.6% | 47.8% | 23.3% | 18.2% | -64.7% | 26.4% | 38.0% | 63.0% | 5.5% | -14.7% | 33.7% | 73.4% | 10.3% | 11.7% | 7.8% | 6.6% | 29.8% | 64.5% | 43.1% | -26.2% | 79.8% |
| 2022/3 | -0.2% | 11.0% | 18.0% | 48.2% | -17.3% | 9.8% | 9.6% | 51.0% | 202.8% | 50.8% | 3.2% | -1.6% | 14.3% | -51.7% | 35.6% | 5.9% | 9.8% | -14.3% | -63.5% | 22.8% | 4.9% | 1.4% | 36.6% | -16.4% | 18.7% |
| 2023/3 | -0.1% | 12.2% | 22.0% | -30.2% | -26.4% | -2.4% | 1.9% | 36.4% | 5.2% | 22.8% | -1.5% | -1.4% | 4.0% | -259.3% | 25.6% | -3.6% | -0.7% | 19.3% | -297.3% | 9.8% | 2.5% | -3.6% | -14.2% | -31.5% | 9.5% |
| 2024/3 | 23.0% | 3.1% | 11.2% | 2.9% | 79.2% | 33.5% | 16.0% | 21.9% | 80.2% | 11.2% | 15.2% | 17.0% | 13.9% | 63.1% | 12.6% | 8.7% | -4.7% | -1.3% | 6.5% | -31.4% | 19.7% | 17.1% | 380.9% | -51.6% | 12.3% |
| 2025/3 | -4.5% | 5.8% | 7.5% | -9.4% | -6.8% | 9.0% | 0.7% | 0.9% | -41.9% | 16.9% | -0.9% | -3.6% | 47.7% | 61.9% | 8.5% | 0.4% | -0.1% | -13.7% | -393.2% | 0.8% | -19.1% | -0.5% | 10.1% | 26.5% | 2.2% |
| 2025/6 | 5.2% | 4.5% | 2.2% | 2.5% | -22.0% | 5.8% | -5.8% | -2.4% | 28.7% | -6.7% | 6.1% | -3.9% | -2.8% | 405.7% | -6.1% | 7.1% | -2.8% | 1.2% | 103.2% | 7.3% | 10.0% | 14.9% | 1.5% | 30.7% | 6.5% |
| 2025/9 | 8.7% | -0.2% | 9.8% | 13.2% | 9.3% | 7.8% | 5.1% | 4.0% | 3.0% | 2.9% | 3.5% | 2.6% | 13.4% | 227.1% | 7.8% | 10.2% | 4.0% | 0.6% | 92.4% | -1.2% | 5.0% | 5.6% | 0.7% | 19.4% | 3.7% |

Percentage

| | Japan | | | | | USA | | | | | Europe | | | | | Asia | | | | | Others | | | | |
|--------|--------|-------|---------------------------|-----------------------|--------|--------|-------|---------------------------|-----------------------|--------|--------|-------|---------------------------|-----------------------|--------|--------|-------|---------------------------|-----------------------|--------|--------|-------|---------------------------|-----------------------|--------|
| | Stocks | Bonds | Real Estate Private Funds | Short term investment | Others | Stocks | Bonds | Real Estate Private Funds | Short term investment | Others | Stocks | Bonds | Real Estate Private Funds | Short term investment | Others | Stocks | Bonds | Real Estate Private Funds | Short term investment | Others | Stocks | Bonds | Real Estate Private Funds | Short term investment | Others |
| 2013/3 | 19.1% | 33.1% | 0.0% | 1.1% | 0.9% | 6.5% | 10.7% | 0.0% | 0.9% | 0.2% | 3.8% | 6.4% | 0.0% | 0.1% | 0.2% | 0.9% | 0.7% | 0.0% | 0.0% | 0.0% | 2.9% | 6.5% | 0.0% | 0.2% | 5.8% |
| 2014/3 | 22.3% | 29.0% | 0.1% | 1.1% | 0.8% | 7.8% | 10.1% | 0.0% | 0.6% | 0.5% | 4.5% | 7.6% | 0.0% | 0.2% | 0.2% | 0.9% | 0.5% | 0.0% | 0.0% | 0.0% | 3.0% | 5.9% | 0.0% | 0.2% | 4.6% |
| 2015/3 | 26.4% | 20.4% | 0.1% | 1.3% | 1.0% | 9.3% | 10.7% | 0.0% | 0.8% | 0.8% | 4.6% | 7.2% | 0.0% | 0.3% | 0.2% | 1.8% | 0.6% | 0.0% | 0.0% | 0.1% | 3.3% | 6.1% | 0.0% | 0.2% | 4.6% |
| 2016/3 | 25.5% | 22.4% | 0.1% | 1.2% | 1.0% | 9.6% | 10.9% | 0.0% | 0.7% | 0.7% | 4.5% | 7.0% | 0.0% | 0.1% | 0.2% | 1.6% | 0.6% | 0.0% | 0.0% | 0.1% | 2.9% | 6.4% | 0.0% | 0.2% | 4.3% |
| 2017/3 | 27.5% | 22.5% | 0.1% | 1.0% | 1.6% | 10.2% | 10.9% | 0.0% | 0.9% | 0.2% | 4.3% | 6.3% | 0.0% | 0.0% | 0.2% | 1.8% | 0.4% | 0.0% | 0.0% | 0.1% | 2.7% | 5.7% | 0.0% | 0.2% | 3.4% |
| 2018/3 | 26.9% | 23.0% | 0.1% | 1.2% | 1.1% | 9.5% | 10.5% | 0.0% | 0.6% | 0.6% | 4.1% | 7.1% | 0.0% | 0.1% | 0.1% | 1.9% | 0.6% | 0.0% | 0.0% | 0.0% | 2.4% | 6.4% | 0.0% | 0.1% | 3.8% |
| 2019/3 | 24.9% | 22.1% | 0.1% | 1.5% | 0.8% | 9.8% | 9.9% | 0.0% | 0.5% | 0.6% | 3.7% | 5.4% | 0.0% | 0.1% | 0.1% | 1.9% | 0.5% | 0.0% | 0.0% | 0.1% | 7.9% | 7.5% | 0.0% | 0.2% | 2.1% |
| 2020/3 | 22.0% | 20.6% | 0.2% | 1.5% | 1.1% | 8.5% | 12.3% | 0.2% | 0.3% | 0.6% | 3.0% | 5.8% | 0.0% | 0.0% | 0.2% | 1.4% | 0.5% | 0.0% | 0.0% | 0.1% | 7.8% | 9.8% | 0.0% | 0.2% | 4.0% |
| 2021/3 | 24.2% | 16.3% | 0.2% | 1.3% | 1.0% | 9.0% | 10.9% | 0.2% | 0.1% | 0.6% | 3.0% | 6.8% | 0.0% | 0.0% | 0.2% | 1.8% | 0.4% | 0.0% | 0.0% | 0.1% | 7.3% | 11.6% | 0.0% | 0.1% | 5.2% |
| 2022/3 | 22.7% | 17.0% | 0.2% | 1.8% | 0.8% | 9.3% | 11.2% | 0.2% | 0.2% | 0.8% | 2.9% | 6.3% | 0.0% | 0.0% | 0.2% | 1.8% | 0.4% | 0.0% | 0.0% | 0.1% | 7.2% | 11.0% | 0.1% | 0.1% | 5.8% |
| 2023/3 | 22.3% | 18.8% | 0.2% | 1.2% | 0.5% | 8.9% | 11.2% | 0.3% | 0.2% | 1.0% | 2.8% | 6.1% | 0.0% | 0.0% | 0.2% | 1.7% | 0.4% | 0.0% | 0.0% | 0.1% | 7.2% | 10.5% | 0.1% | 0.0% | 6.2% |
| 2024/3 | 23.4% | 16.5% | 0.2% | 1.1% | 0.8% | 10.2% | 11.1% | 0.3% | 0.3% | 1.0% | 2.7% | 6.1% | 0.0% | 0.0% | 0.2% | 1.5% | 0.3% | 0.0% | 0.0% | 0.0% | 7.4% | 10.5% | 0.2% | 0.0% | 6.0% |
| 2025/3 | 22.5% | 17.6% | 0.3% | 1.0% | 0.8% | 11.2% | 11.3% | 0.3% | 0.2% | 1.1% | 2.7% | 5.9% | 0.0% | 0.0% | 0.2% | 1.6% | 0.3% | 0.0% | 0.0% | 0.0% | 6.0% | 10.5% | 0.2% | 0.0% | 6.1% |
| 2025/6 | 22.7% | 17.6% | 0.2% | 1.0% | 0.6% | 11.3% | 10.2% | 0.3% | 0.2% | 1.0% | 2.8% | 5.4% | 0.0% | 0.0% | 0.2% | 1.6% | 0.3% | 0.0% | 0.0% | 0.0% | 6.4% | 11.5% | 0.2% | 0.0% | 6.3% |
| 2025/9 | 23.4% | 16.7% | 0.3% | 1.0% | 0.6% | 11.6% | 10.2% | 0.3% | 0.2% | 1.0% | 2.7% | 5.3% | 0.0% | 0.0% | 0.2% | 1.7% | 0.3% | 0.0% | 0.0% | 0.0% | 6.3% | 11.6% | 0.2% | 0.0% | 6.2% |

Note: Assets under management is based on discretionary investment management contracts.

Note: Assets under management of "Wrap Accounts" is included in those of "Discretionary Accounts" until 2016/3.

2. Discretionary Accounts

(7) Investment in Domestic Investment Trusts

(Unit : ¥ 100million)

| | Domestic Publicly Offered Investment Trusts | Domestic Privately Placed Investment Trusts | Total |
|--------|---------------------------------------------|---------------------------------------------|--------|
| 2023/3 | 7,272 | 78,552 | 85,825 |
| 2024/3 | 8,472 | 88,173 | 96,645 |
| 2025/3 | 10,335 | 78,972 | 89,307 |
| 2025/6 | 10,672 | 80,419 | 91,091 |
| 2025/9 | 12,164 | 83,468 | 95,632 |

Percentage changes from the previous year (or term)

| | Domestic Publicly Offered Investment Trusts | Domestic Privately Placed Investment Trusts | Total |
|--------|---------------------------------------------|---------------------------------------------|-------|
| 2024/3 | 16.5% | 12.2% | 12.6% |
| 2025/3 | 22.0% | -10.4% | -7.6% |
| 2025/6 | 3.3% | 1.8% | 2.0% |
| 2025/9 | 14.0% | 3.8% | 5.0% |

Note: Assets under management is based on discretionary investment management contracts.

(8) Derivative Transactions

(Unit : ¥ 100million)

Exchange traded derivatives

| | Futures | | Options | | Others |
|--------|---------|--------|---------|-------|--------|
| | Stocks | Bonds | Stocks | Bonds | |
| 2013/3 | 6,099 | 4,738 | 3,412 | 19 | 772 |
| 2014/3 | 6,642 | 4,153 | 1,162 | 0 | 38 |
| 2015/3 | 10,686 | 4,372 | 1,863 | 0 | 2,269 |
| 2016/3 | 9,354 | 7,573 | 943 | 2 | 1,303 |
| 2017/3 | 11,318 | 11,946 | 723 | 139 | 317 |
| 2018/3 | 15,047 | 18,432 | 979 | 10 | 11,325 |
| 2019/3 | 11,581 | 15,080 | 400 | 676 | 29,478 |
| 2020/3 | 12,520 | 7,484 | 326 | 2 | 4,335 |
| 2021/3 | 14,143 | 15,108 | 792 | 7 | 1,348 |
| 2022/3 | 16,521 | 11,120 | 1,205 | 2 | 1,009 |
| 2023/3 | 17,875 | 25,273 | 1,621 | 0 | 1,406 |
| 2024/3 | 22,166 | 16,302 | 3,364 | 14 | 4,561 |
| 2025/3 | 23,586 | 9,412 | 802 | 32 | 3,099 |
| 2025/6 | 19,153 | 11,250 | 1,252 | 10 | 2,971 |
| 2025/9 | 27,516 | 12,574 | 1,279 | 76 | 3,514 |

Over-the-counter derivatives

(Unit : ¥ 100million)

| | Forwards | Options | Swaps | Others |
|--------|----------|---------|---------|--------|
| 2013/3 | 162,108 | 12,242 | 89,728 | 8,522 |
| 2014/3 | 150,541 | 10,737 | 42,977 | 11,900 |
| 2015/3 | 169,693 | 23,762 | 37,436 | 5,396 |
| 2016/3 | 162,426 | 26,418 | 72,872 | 2,952 |
| 2017/3 | 139,928 | 5,263 | 86,655 | 3,351 |
| 2018/3 | 185,913 | 8,784 | 148,236 | 6,628 |
| 2019/3 | 264,621 | 33,651 | 197,837 | 29,084 |
| 2020/3 | 339,054 | 38,602 | 197,145 | 6,310 |
| 2021/3 | 364,032 | 32,464 | 166,053 | 4,890 |
| 2022/3 | 330,031 | 23,429 | 114,807 | 16,265 |
| 2023/3 | 272,166 | 26,193 | 126,456 | 20,321 |
| 2024/3 | 111,459 | 58,816 | 205,680 | 16,903 |
| 2025/3 | 138,519 | 55,510 | 303,692 | 7,346 |
| 2025/6 | 129,906 | 47,432 | 314,240 | 8,131 |
| 2025/9 | 144,191 | 48,753 | 376,630 | 8,763 |

Overseas exchange traded derivatives

(Unit : ¥ 100million)

| | Futures | | Options | | Others |
|--------|---------|--------|---------|-------|--------|
| | Stocks | Bonds | Stocks | Bonds | |
| 2013/3 | 3,926 | 13,490 | 17 | 41 | 3,624 |
| 2014/3 | 4,165 | 12,262 | 217 | 52 | 5,505 |
| 2015/3 | 7,137 | 14,681 | 409 | 225 | 17,344 |
| 2016/3 | 5,681 | 27,444 | 65 | 178 | 9,916 |
| 2017/3 | 8,204 | 35,554 | 106 | 146 | 10,832 |
| 2018/3 | 8,050 | 39,588 | 185 | 25 | 16,766 |
| 2019/3 | 9,740 | 41,142 | 340 | 7 | 8,981 |
| 2020/3 | 9,705 | 57,502 | 21 | 4 | 39,566 |
| 2021/3 | 13,772 | 76,387 | 11 | 7 | 29,572 |
| 2022/3 | 14,159 | 75,877 | 349 | 3 | 10,961 |
| 2023/3 | 11,733 | 60,265 | 452 | 22 | 6,260 |
| 2024/3 | 15,460 | 53,904 | 52 | 8 | 15,701 |
| 2025/3 | 17,521 | 96,060 | 33 | 38 | 12,011 |
| 2025/6 | 20,793 | 54,219 | 25 | 82 | 8,174 |
| 2025/9 | 21,450 | 89,047 | 43 | 48 | 8,731 |

Note: Assets under management is based on discretionary investment management contracts.

Note: Assets under management of "Wrap Accounts" is included in those of "Discretionary Accounts" until 2016/3.

3. Real Estate Private Funds

(1) Assets Under Management (Discretionary Assets)

(Unit : ¥ 100million)

| | Domestic Clients | | | | | | | | Overseas Clients | | | | | | | | Total | | | | | | | | Total (Discretionary Assets) | | | |
|--------|-------------------------------------|---------------------------------------------------------------|---------|-------------------------------------------------------------------------------|---------------------|---------------------------------------------------------------|--------|-------------------------------------------------------------------------------|-------------------------------------|---------------------------------------------------------------|--------|-------------------------------------------------------------------------------|---------------------|---------------------------------------------------------------|--------|-------------------------------------------------------------------------------|-------------------------------------|---------------------------------------------------------------|---------|-------------------------------------------------------------------------------|---------------------|---------------------------------------------------------------|--------|-------------------------------------------------------------------------------|------------------------------|---------------------------------------------------------------|---------|-------------------------------------------------------------------------------|
| | Securities related to real property | | | | Others | | | | Securities related to real property | | | | Others | | | | Securities related to real property | | | | Others | | | | Number of Contracts | IN double layer scheme No. of contracts with master scheme | Amount | IN double layer scheme Amount of assets under management for master scheme |
| | Number of Contracts | IN double layer scheme No. of contracts with master scheme | Amount | IN double layer scheme Amount of assets under management for master scheme | Number of Contracts | IN double layer scheme No. of contracts with master scheme | Amount | IN double layer scheme Amount of assets under management for master scheme | Number of Contracts | IN double layer scheme No. of contracts with master scheme | Amount | IN double layer scheme Amount of assets under management for master scheme | Number of Contracts | IN double layer scheme No. of contracts with master scheme | Amount | IN double layer scheme Amount of assets under management for master scheme | Number of Contracts | IN double layer scheme No. of contracts with master scheme | Amount | IN double layer scheme Amount of assets under management for master scheme | Number of Contracts | IN double layer scheme No. of contracts with master scheme | Amount | IN double layer scheme Amount of assets under management for master scheme | | | | |
| 2013/3 | 588 | 54 | 45,086 | 4,312 | 7 | 3 | 84 | 29 | 0 | 0 | 0 | 0 | 2 | 2 | 16 | 16 | 588 | 54 | 45,086 | 4,312 | 9 | 5 | 100 | 45 | 597 | 59 | 45,187 | 4,358 |
| 2014/3 | 499 | 52 | 36,997 | 2,404 | 6 | 3 | 94 | 30 | 0 | 0 | 0 | 0 | 2 | 2 | 17 | 17 | 499 | 52 | 36,997 | 2,404 | 8 | 5 | 111 | 47 | 507 | 57 | 37,108 | 2,451 |
| 2015/3 | 468 | 39 | 37,328 | 1,566 | 7 | 2 | 148 | 6 | 1 | 0 | 15 | 0 | 2 | 2 | 15 | 15 | 469 | 39 | 37,343 | 1,566 | 9 | 4 | 163 | 21 | 478 | 43 | 37,506 | 1,587 |
| 2016/3 | 495 | 39 | 36,016 | 1,571 | 5 | 0 | 197 | 0 | 1 | 0 | 14 | 0 | 2 | 2 | 8 | 8 | 496 | 39 | 36,029 | 1,571 | 7 | 2 | 205 | 8 | 503 | 41 | 36,234 | 1,580 |
| 2017/3 | 464 | 40 | 33,892 | 1,494 | 11 | 5 | 138 | 43 | 2 | 0 | 41 | 0 | 1 | 1 | 3 | 3 | 466 | 40 | 33,933 | 1,494 | 12 | 6 | 141 | 46 | 478 | 46 | 34,074 | 1,541 |
| 2018/3 | 607 | 63 | 39,722 | 2,605 | 15 | 5 | 426 | 58 | 2 | 0 | 68 | 0 | 1 | 1 | 0 | 0 | 609 | 63 | 39,790 | 2,605 | 16 | 6 | 426 | 59 | 625 | 69 | 40,216 | 2,664 |
| 2019/3 | 853 | 74 | 41,505 | 2,693 | 23 | 0 | 2,027 | 0 | 2 | 0 | 78 | 0 | 0 | 0 | 0 | 0 | 855 | 74 | 41,583 | 2,693 | 23 | 0 | 2,027 | 0 | 878 | 74 | 43,610 | 2,693 |
| 2020/3 | 1,012 | 139 | 50,624 | 7,442 | 21 | 0 | 1,237 | 0 | 4 | 0 | 101 | 0 | 0 | 0 | 0 | 0 | 1,016 | 139 | 50,725 | 7,442 | 21 | 0 | 1,237 | 0 | 1,037 | 139 | 51,962 | 7,442 |
| 2021/3 | 1,210 | 152 | 59,962 | 5,862 | 37 | 0 | 1,902 | 0 | 4 | 0 | 101 | 0 | 0 | 0 | 0 | 0 | 1,214 | 152 | 60,063 | 5,862 | 37 | 0 | 1,902 | 0 | 1,251 | 152 | 61,965 | 5,862 |
| 2022/3 | 1,430 | 139 | 73,046 | 5,439 | 68 | 2 | 4,351 | 240 | 5 | 0 | 154 | 0 | 1 | 0 | 1 | 0 | 1,435 | 139 | 73,201 | 5,439 | 69 | 2 | 4,351 | 240 | 1,504 | 141 | 77,552 | 5,679 |
| 2023/3 | 1,627 | 162 | 86,694 | 7,096 | 92 | 1 | 5,284 | 0 | 4 | 0 | 143 | 0 | 1 | 0 | 1 | 0 | 1,631 | 162 | 86,837 | 7,096 | 93 | 1 | 5,285 | 0 | 1,724 | 163 | 92,122 | 7,096 |
| 2024/3 | 1,714 | 184 | 101,162 | 9,877 | 131 | 0 | 6,112 | 0 | 2 | 0 | 110 | 0 | 1 | 0 | 1 | 0 | 1,716 | 184 | 101,273 | 9,877 | 132 | 0 | 6,114 | 0 | 1,848 | 184 | 107,386 | 9,877 |
| 2025/3 | 1,833 | 222 | 110,912 | 11,542 | 172 | 1 | 5,973 | 2 | 4 | 1 | 188 | 0 | 1 | 0 | 2 | 0 | 1,837 | 223 | 111,100 | 11,542 | 173 | 1 | 5,975 | 2 | 2,010 | 224 | 117,075 | 11,544 |
| 2025/6 | 1,776 | 220 | 113,308 | 12,035 | 140 | 2 | 6,169 | 71 | 7 | 2 | 311 | 0 | 1 | 0 | 2 | 0 | 1,783 | 222 | 113,619 | 12,035 | 141 | 2 | 6,170 | 71 | 1,924 | 224 | 119,789 | 12,105 |
| 2025/9 | 1,803 | 217 | 117,883 | 12,024 | 142 | 2 | 6,368 | 71 | 7 | 2 | 311 | 0 | 1 | 0 | 2 | 0 | 1,810 | 219 | 118,194 | 12,024 | 143 | 2 | 6,370 | 71 | 1,953 | 221 | 124,564 | 12,094 |

Percentage changes from the previous year (or term)

| | Domestic Clients | | | | | | | | Overseas Clients | | | | | | | | Total | | | | | | | | Total (Discretionary Assets) | | | |
|--------|-------------------------------------|---------------------------------------------------------------|--------|-------------------------------------------------------------------------------|---------------------|---------------------------------------------------------------|--------|-------------------------------------------------------------------------------|-------------------------------------|---------------------------------------------------------------|--------|-------------------------------------------------------------------------------|---------------------|---------------------------------------------------------------|---------|-------------------------------------------------------------------------------|-------------------------------------|---------------------------------------------------------------|--------|-------------------------------------------------------------------------------|---------------------|---------------------------------------------------------------|--------|-------------------------------------------------------------------------------|------------------------------|---------------------------------------------------------------|--------|-------------------------------------------------------------------------------|
| | Securities related to real property | | | | Others | | | | Securities related to real property | | | | Others | | | | Securities related to real property | | | | Others | | | | Number of Contracts | IN double layer scheme No. of contracts with master scheme | Amount | IN double layer scheme Amount of assets under management for master scheme |
| | Number of Contracts | IN double layer scheme No. of contracts with master scheme | Amount | IN double layer scheme Amount of assets under management for master scheme | Number of Contracts | IN double layer scheme No. of contracts with master scheme | Amount | IN double layer scheme Amount of assets under management for master scheme | Number of Contracts | IN double layer scheme No. of contracts with master scheme | Amount | IN double layer scheme Amount of assets under management for master scheme | Number of Contracts | IN double layer scheme No. of contracts with master scheme | Amount | IN double layer scheme Amount of assets under management for master scheme | Number of Contracts | IN double layer scheme No. of contracts with master scheme | Amount | IN double layer scheme Amount of assets under management for master scheme | Number of Contracts | IN double layer scheme No. of contracts with master scheme | Amount | IN double layer scheme Amount of assets under management for master scheme | | | | |
| 2014/3 | -15.1% | -3.7% | -17.9% | -44.2% | -14.3% | 0.0% | 11.5% | 1.5% | - | - | - | - | 0.0% | 0.0% | 4.5% | 4.5% | -15.1% | -3.7% | -17.9% | -44.2% | -11.1% | 0.0% | 10.4% | 2.6% | -15.1% | -3.4% | -17.9% | -43.8% |
| 2015/3 | -6.2% | -25.0% | 0.9% | -34.9% | 16.7% | -33.3% | 57.1% | -79.7% | - | - | - | - | 0.0% | 0.0% | -9.7% | -9.7% | -6.0% | -25.0% | 0.9% | -34.9% | 12.5% | -20.0% | 47.0% | -54.3% | -5.7% | -24.6% | 1.1% | -35.2% |
| 2016/3 | 5.8% | 0.0% | -3.5% | 0.3% | -28.6% | -100.0% | 33.0% | -100.0% | 0.0% | - | -9.1% | - | 0.0% | 0.0% | -45.4% | -45.4% | 5.8% | 0.0% | -3.5% | 0.3% | -22.2% | -50.0% | 25.7% | -60.9% | 5.2% | -4.7% | -3.4% | -0.5% |
| 2017/3 | -6.3% | 2.6% | -5.9% | -4.9% | 120.0% | - | -29.7% | - | 100.0% | - | 205.2% | - | -50.0% | -50.0% | -63.0% | -63.0% | -6.0% | 2.6% | -5.8% | -4.9% | 71.4% | 200.0% | -31.0% | 457.1% | -5.0% | 12.2% | -6.0% | -2.5% |
| 2018/3 | 30.8% | 57.5% | 17.2% | 74.3% | 36.4% | 0.0% | 208.4% | 34.8% | 0.0% | - | 64.6% | - | 0.0% | 0.0% | -91.2% | -91.2% | 30.7% | 57.5% | 17.3% | 74.3% | 33.3% | 0.0% | 201.9% | 26.5% | 30.8% | 50.0% | 18.0% | 72.9% |
| 2019/3 | 40.5% | 17.5% | 4.5% | 3.4% | 53.3% | -100.0% | 375.7% | -100.0% | 0.0% | - | 14.4% | - | -100.0% | -100.0% | -100.0% | -100.0% | 40.4% | 17.5% | 4.5% | 3.4% | 43.8% | -100.0% | 375.4% | -100.0% | 2.8% | 13.8% | 2.0% | 8.4% |
| 2020/3 | 18.6% | 87.8% | 22.0% | 176.3% | -8.7% | - | -39.0% | - | 100.0% | - | 29.4% | - | - | - | - | - | 18.8% | 87.8% | 22.0% | 176.3% | -8.7% | - | -39.0% | - | 18.1% | 87.8% | 19.2% | 176.3% |
| 2021/3 | 19.6% | 9.4% | 18.4% | -21.2% | 76.2% | - | 53.7% | - | 0.0% | - | -0.2% | - | - | - | - | - | 19.5% | 9.4% | 18.4% | -21.2% | 76.2% | - | 53.7% | - | 20.6% | 9.4% | 19.3% | -21.2% |
| 2022/3 | 18.2% | -8.6% | 21.8% | -7.2% | 83.8% | - | 128.8% | - | 25.0% | - | 52.9% | - | - | - | - | - | 18.2% | -8.6% | 21.9% | -7.2% | 86.5% | - | 128.8% | - | 20.2% | -7.2% | 25.2% | -3.1% |
| 2023/3 | 13.8% | 16.5% | 18.7% | 30.5% | 35.3% | -50.0% | 21.5% | -100.0% | -20.0% | - | -7.2% | - | 0.0% | - | 20.6% | - | 13.7% | 16.5% | 18.6% | 30.5% | 34.8% | -50.0% | 21.5% | -100.0% | 14.6% | 15.6% | 18.8% | 24.9% |
| 2024/3 | 5.3% | 13.6% | 16.7% | 39.2% | 42.4% | -100.0% | 15.7% | - | -50.0% | - | -23.0% | - | 0.0% | - | 65.9% | - | 5.2% | 13.6% | 16.6% | 39.2% | 41.9% | -100.0% | 15.7% | - | 7.2% | 12.9% | 16.6% | 39.2% |
| 2025/3 | 6.9% | 20.7% | 9.6% | 16.9% | 31.3% | - | -2.3% | - | 100.0% | - | 70.4% | - | 0.0% | - | 39.0% | - | 7.1% | 21.2% | 9.7% | 16.9% | 31.1% | - | -2.3% | - | 8.8% | 21.7% | 9.0% | 16.9% |
| 2025/6 | -3.1% | -0.9% | 2.2% | 4.3% | -18.6% | 100.0% | 3.3% | 4600.0% | 75.0% | 100.0% | 65.5% | - | 0.0% | - | -3.2% | - | -2.9% | -0.4% | 2.3% | 4.3% | -18.5% | 100.0% | 3.3% | 4600.0% | -4.3% | 0.0% | 2.3% | 4.9% |
| 2025/9 | 1.5% | -1.4% | 4.0% | -0.1% | 1.4% | 0.0% | 3.2% | 0.0% | 0.0% | 0.0% | 0.1% | - | 0.0% | - | 1.1% | - | 1.5% | -1.4% | 4.0% | -0.1% | 1.4% | 0.0% | 3.2% | 0.0% | 1.5% | -1.3% | 4.0% | -0.1% |

3. Real Estate Private Funds

(2) Assets Under Management (Assets Under Advice)

(Unit : ¥ 100million)

| | Domestic Clients | | | | | | Overseas Clients | | | | | | Total | | | | | | Total (Discretionary Assets) | | | | | | | | | |
|--------|-------------------------------------|-----------------------------------------------------------|---------|----------------------------------------------------------------------------|---------------------|-----------------------------------------------------------|-------------------------------------|----------------------------------------------------------------------------|---------------------|-----------------------------------------------------------|--------|----------------------------------------------------------------------------|-------------------------------------|-----------------------------------------------------------|--------|----------------------------------------------------------------------------|---------------------|-----------------------------------------------------------|------------------------------|-----------------------------------------------------------|--------|----------------------------------------------------------------------------|--------|----------------------------------------------------------------------------|-----|----|---------|--------|
| | Securities related to real property | | | Others | | | Securities related to real property | | | Others | | | Securities related to real property | | | Others | | | Number of Contracts | In double layer scheme No of contracts with master scheme | Amount | In double layer scheme Amount of assets under management for master scheme | | | | | | |
| | Number of Contracts | In double layer scheme No of contracts with master scheme | Amount | In double layer scheme Amount of assets under management for master scheme | Number of Contracts | In double layer scheme No of contracts with master scheme | Amount | In double layer scheme Amount of assets under management for master scheme | Number of Contracts | In double layer scheme No of contracts with master scheme | Amount | In double layer scheme Amount of assets under management for master scheme | Number of Contracts | In double layer scheme No of contracts with master scheme | Amount | In double layer scheme Amount of assets under management for master scheme | Number of Contracts | In double layer scheme No of contracts with master scheme | | | | | Amount | In double layer scheme Amount of assets under management for master scheme | | | | |
| 2013/3 | 324 | 19 | 38,416 | 2,715 | 3 | 0 | 352 | 0 | 0 | 0 | 0 | 0 | 4 | 3 | 634 | 580 | 324 | 19 | 38,416 | 2,715 | 7 | 3 | 986 | 580 | 331 | 22 | 39,402 | 3,294 |
| 2014/3 | 231 | 11 | 28,530 | 1,188 | 2 | 0 | 336 | 0 | 0 | 0 | 0 | 0 | 5 | 3 | 1,026 | 886 | 231 | 11 | 28,530 | 1,188 | 7 | 3 | 1,362 | 886 | 238 | 14 | 29,892 | 2,074 |
| 2015/3 | 234 | 16 | 30,033 | 882 | 2 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 4 | 3 | 986 | 985 | 234 | 16 | 30,033 | 882 | 6 | 3 | 986 | 985 | 240 | 19 | 31,020 | 1,867 |
| 2016/3 | 293 | 20 | 38,862 | 1,179 | 2 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 4 | 3 | 1,987 | 1,987 | 293 | 20 | 38,862 | 1,179 | 6 | 3 | 1,987 | 1,987 | 299 | 23 | 40,849 | 3,166 |
| 2017/3 | 298 | 17 | 39,121 | 749 | 2 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 3 | 3 | 1,817 | 1,817 | 298 | 17 | 39,121 | 749 | 5 | 3 | 1,817 | 1,817 | 303 | 20 | 40,938 | 2,566 |
| 2018/3 | 309 | 16 | 44,087 | 727 | 3 | 0 | 353 | 0 | 1 | 0 | 135 | 0 | 3 | 3 | 2,480 | 2,480 | 310 | 16 | 44,221 | 727 | 6 | 3 | 2,833 | 2,480 | 316 | 19 | 47,054 | 3,207 |
| 2019/3 | 386 | 17 | 54,204 | 1,567 | 10 | 0 | 417 | 0 | 2 | 0 | 247 | 0 | 4 | 4 | 2,995 | 2,995 | 388 | 17 | 54,451 | 1,567 | 14 | 4 | 3,412 | 2,995 | 402 | 21 | 57,863 | 4,562 |
| 2020/3 | 486 | 33 | 66,230 | 2,114 | 5 | 2 | 183 | 53 | 2 | 0 | 237 | 0 | 4 | 4 | 4,248 | 4,248 | 488 | 33 | 66,466 | 2,114 | 9 | 6 | 4,431 | 4,301 | 497 | 39 | 70,898 | 6,415 |
| 2021/3 | 523 | 39 | 71,272 | 8,628 | 6 | 1 | 71 | 0 | 2 | 0 | 199 | 0 | 4 | 4 | 4,133 | 4,133 | 525 | 39 | 71,471 | 8,628 | 10 | 5 | 4,204 | 4,133 | 535 | 44 | 75,676 | 12,761 |
| 2022/3 | 656 | 59 | 91,857 | 8,971 | 10 | 0 | 247 | 0 | 3 | 0 | 223 | 0 | 4 | 4 | 4,506 | 4,506 | 659 | 59 | 92,080 | 8,971 | 14 | 4 | 4,753 | 4,506 | 673 | 63 | 96,833 | 13,478 |
| 2023/3 | 787 | 63 | 111,754 | 9,834 | 6 | 0 | 364 | 0 | 1 | 0 | 183 | 0 | 5 | 5 | 5,531 | 5,531 | 788 | 63 | 111,936 | 9,834 | 11 | 5 | 5,895 | 5,531 | 799 | 68 | 117,831 | 15,365 |
| 2024/3 | 867 | 63 | 119,565 | 10,649 | 5 | 0 | 359 | 0 | 2 | 0 | 129 | 0 | 5 | 5 | 5,590 | 5,590 | 869 | 63 | 119,694 | 10,649 | 10 | 5 | 5,949 | 5,590 | 879 | 68 | 125,643 | 16,239 |
| 2025/3 | 983 | 70 | 132,612 | 10,507 | 3 | 0 | 177 | 0 | 2 | 0 | 462 | 0 | 5 | 5 | 5,896 | 5,896 | 985 | 70 | 133,074 | 10,507 | 8 | 5 | 6,073 | 5,896 | 993 | 75 | 139,147 | 16,403 |
| 2025/6 | 957 | 79 | 139,534 | 9,551 | 3 | 0 | 150 | 0 | 2 | 0 | 460 | 0 | 5 | 5 | 5,689 | 5,689 | 959 | 79 | 139,994 | 9,551 | 8 | 5 | 5,839 | 5,689 | 967 | 84 | 145,833 | 15,241 |
| 2025/9 | 976 | 66 | 147,642 | 11,113 | 3 | 0 | 150 | 0 | 2 | 0 | 124 | 0 | 6 | 6 | 6,407 | 6,407 | 978 | 66 | 147,767 | 11,113 | 9 | 6 | 6,557 | 6,407 | 987 | 72 | 154,323 | 17,520 |

Percentage changes from the previous year (or term)

| | Domestic Clients | | | | | | Overseas Clients | | | | | | Total | | | | | | Total (Discretionary Assets) | | | | | | | | | | |
|--------|-------------------------------------|-----------------------------------------------------------|--------|----------------------------------------------------------------------------|---------------------|-----------------------------------------------------------|-------------------------------------|----------------------------------------------------------------------------|---------------------|-----------------------------------------------------------|--------|----------------------------------------------------------------------------|-------------------------------------|-----------------------------------------------------------|--------|----------------------------------------------------------------------------|---------------------|-----------------------------------------------------------|------------------------------|-----------------------------------------------------------|--------|----------------------------------------------------------------------------|--------|----------------------------------------------------------------------------|--------|--------|--------|--------|-------|
| | Securities related to real property | | | Others | | | Securities related to real property | | | Others | | | Securities related to real property | | | Others | | | Number of Contracts | In double layer scheme No of contracts with master scheme | Amount | In double layer scheme Amount of assets under management for master scheme | | | | | | | |
| | Number of Contracts | In double layer scheme No of contracts with master scheme | Amount | In double layer scheme Amount of assets under management for master scheme | Number of Contracts | In double layer scheme No of contracts with master scheme | Amount | In double layer scheme Amount of assets under management for master scheme | Number of Contracts | In double layer scheme No of contracts with master scheme | Amount | In double layer scheme Amount of assets under management for master scheme | Number of Contracts | In double layer scheme No of contracts with master scheme | Amount | In double layer scheme Amount of assets under management for master scheme | Number of Contracts | In double layer scheme No of contracts with master scheme | | | | | Amount | In double layer scheme Amount of assets under management for master scheme | | | | | |
| 2014/3 | -28.7% | -42.1% | -25.7% | -56.3% | -33.3% | - | -4.5% | - | - | - | - | - | 25.0% | 0.0% | 61.9% | 53.0% | -28.7% | -42.1% | -25.7% | -56.3% | 0.0% | 0.0% | 38.2% | 53.0% | -28.1% | -36.4% | -24.1% | -37.0% | |
| 2015/3 | 1.3% | 45.5% | 5.3% | -25.7% | 0.0% | - | -100.0% | - | - | - | - | - | -20.0% | 0.0% | -3.8% | 11.1% | 1.3% | 45.5% | 5.3% | -25.7% | -14.3% | 0.0% | -27.6% | 11.1% | 0.8% | 35.7% | 3.8% | -10.0% | |
| 2016/3 | 25.2% | 25.0% | 29.4% | 33.7% | 0.0% | - | 0.0% | - | - | - | - | - | 0.0% | 0.0% | 101.5% | 101.8% | 25.2% | 25.0% | 29.4% | 33.7% | 0.0% | 0.0% | 101.5% | 101.8% | 24.6% | 21.1% | 31.7% | 69.6% | |
| 2017/3 | 1.7% | -15.0% | 0.7% | -36.5% | 0.0% | - | 0.0% | - | - | - | - | - | -25.0% | 0.0% | -8.6% | -8.5% | 1.7% | -15.0% | 0.7% | -36.5% | -16.7% | 0.0% | -8.6% | -8.5% | 1.3% | -13.0% | 0.2% | -18.9% | |
| 2018/3 | 3.7% | -5.9% | 12.7% | -3.0% | 50.0% | - | 587900.0% | - | - | - | - | - | 0.0% | 0.0% | 36.5% | 36.5% | 4.0% | -5.9% | 13.0% | -3.0% | 20.0% | 0.0% | 55.9% | 36.5% | 4.3% | -5.0% | 14.9% | 25.0% | |
| 2019/3 | 24.9% | 6.3% | 22.9% | 115.6% | 233.3% | - | 18.1% | - | 100.0% | - | 83.6% | - | 33.3% | 33.3% | 20.8% | 20.8% | 25.2% | 6.3% | 23.1% | 115.6% | 133.3% | 33.3% | 20.4% | 20.8% | 27.2% | 10.5% | 23.0% | 42.3% | |
| 2020/3 | 25.9% | 94.1% | 22.2% | 34.9% | -50.0% | - | -56.0% | - | 0.0% | - | -4.1% | - | 0.0% | 0.0% | 41.8% | 41.8% | 25.8% | 94.1% | 22.1% | 34.9% | -35.7% | 50.0% | 29.9% | 43.6% | 23.6% | 85.7% | 22.5% | 40.6% | |
| 2021/3 | 7.6% | 18.2% | 7.6% | 308.2% | 20.0% | - | -50.0% | -61.2% | -100.0% | 0.0% | - | -15.9% | - | 0.0% | 0.0% | -2.7% | -2.7% | 7.6% | 18.2% | 7.5% | 308.2% | 11.1% | -16.7% | -5.1% | -3.9% | 7.6% | 12.8% | 6.7% | 98.9% |
| 2022/3 | 25.4% | 51.3% | 28.9% | 4.0% | 66.7% | - | -100.0% | 246.7% | - | 50.0% | - | 12.1% | - | 0.0% | 0.0% | 9.0% | 9.0% | 25.5% | 51.3% | 28.8% | 4.0% | 40.0% | -20.0% | 13.0% | 9.0% | 25.8% | 43.2% | 28.0% | 5.6% |
| 2023/3 | 20.0% | 6.8% | 21.7% | 9.6% | -40.0% | - | 47.4% | - | -66.7% | - | -18.2% | - | 25.0% | 25.0% | 22.7% | 22.7% | 19.6% | 6.8% | 21.6% | 9.6% | -21.4% | 25.0% | 24.0% | 22.7% | 18.7% | 7.9% | 21.7% | 14.0% | |
| 2024/3 | 10.2% | 0.0% | 7.0% | 8.3% | -16.7% | - | -1.3% | - | 100.0% | - | -29.4% | - | 0.0% | 0.0% | 1.1% | 1.1% | 10.3% | 0.0% | 6.9% | 8.3% | -9.1% | 0.0% | 0.9% | 1.1% | 10.0% | 0.0% | 6.6% | 5.7% | |
| 2025/3 | 13.4% | 11.1% | 10.9% | -1.3% | -40.0% | - | -50.7% | - | 0.0% | - | 258.1% | - | 0.0% | 0.0% | 5.5% | 5.5% | 13.3% | 11.1% | 11.2% | -1.3% | -20.0% | 0.0% | 2.1% | 5.5% | 13.0% | 10.3% | 10.7% | 1.0% | |
| 2025/6 | -2.6% | 12.9% | 5.2% | -9.1% | 0.0% | - | -15.3% | - | 0.0% | - | -0.4% | - | 0.0% | 0.0% | -3.5% | -3.5% | -2.6% | 12.9% | 5.2% | -9.1% | 0.0% | 0.0% | -3.9% | -3.5% | -2.6% | 12.0% | 4.8% | -7.1% | |
| 2025/9 | 2.0% | -16.5% | 5.8% | 16.3% | 0.0% | - | 0.0% | - | 0.0% | - | -72.9% | - | 20.0% | 20.0% | 12.6% | 12.6% | 2.0% | -16.5% | 5.6% | 16.3% | 12.5% | 20.0% | 12.3% | 12.6% | 2.1% | -14.3% | 5.8% | 15.0% | |

3. Real Estate Private Funds

(3) Assets Under Management (Discretionary Assets + Assets Under Management)

(Unit : ¥ 100million)

| | Domestic Clients | | | | | | | | Overseas Clients | | | | | | | | Total | | | | | | | | Total (Discretionary Assets) | | | |
|--------|-------------------------------------|------------------------------------------------------------|---------|----------------------------------------------------------------------------|---------------------|------------------------------------------------------------|--------|----------------------------------------------------------------------------|-------------------------------------|------------------------------------------------------------|--------|----------------------------------------------------------------------------|---------------------|------------------------------------------------------------|--------|----------------------------------------------------------------------------|-------------------------------------|------------------------------------------------------------|---------|----------------------------------------------------------------------------|---------------------|------------------------------------------------------------|--------|----------------------------------------------------------------------------|------------------------------|----------------------------------------------------------------------------|---------|----------------------------------------------------------------------------|
| | Securities related to real property | | | | Others | | | | Securities related to real property | | | | Others | | | | Securities related to real property | | | | Others | | | | Number of Contracts | IN double layer scheme Amount of assets under management for master scheme | Amount | IN double layer scheme Amount of assets under management for master scheme |
| | Number of Contracts | IN double layer scheme No. of contracts with master scheme | Amount | IN double layer scheme Amount of assets under management for master scheme | Number of Contracts | IN double layer scheme No. of contracts with master scheme | Amount | IN double layer scheme Amount of assets under management for master scheme | Number of Contracts | IN double layer scheme No. of contracts with master scheme | Amount | IN double layer scheme Amount of assets under management for master scheme | Number of Contracts | IN double layer scheme No. of contracts with master scheme | Amount | IN double layer scheme Amount of assets under management for master scheme | Number of Contracts | IN double layer scheme No. of contracts with master scheme | Amount | IN double layer scheme Amount of assets under management for master scheme | Number of Contracts | IN double layer scheme No. of contracts with master scheme | Amount | IN double layer scheme Amount of assets under management for master scheme | | | | |
| 2013/3 | 912 | 73 | 83,503 | 7,027 | 10 | 3 | 436 | 29 | 0 | 0 | 0 | 0 | 6 | 5 | 650 | 596 | 912 | 73 | 83,503 | 7,027 | 16 | 8 | 1,086 | 625 | 928 | 81 | 84,589 | 7,652 |
| 2014/3 | 730 | 63 | 65,527 | 3,592 | 8 | 3 | 430 | 30 | 0 | 0 | 0 | 0 | 7 | 5 | 1,043 | 903 | 730 | 63 | 65,527 | 3,592 | 15 | 8 | 1,473 | 933 | 745 | 71 | 67,000 | 4,525 |
| 2015/3 | 702 | 55 | 67,361 | 2,448 | 9 | 2 | 148 | 6 | 1 | 0 | 15 | 0 | 6 | 5 | 1,002 | 1,000 | 703 | 55 | 67,376 | 2,448 | 15 | 7 | 1,149 | 1,006 | 718 | 62 | 68,526 | 3,454 |
| 2016/3 | 788 | 59 | 74,878 | 2,751 | 7 | 0 | 197 | 0 | 1 | 0 | 14 | 0 | 6 | 5 | 1,996 | 1,995 | 789 | 59 | 74,891 | 2,751 | 13 | 5 | 2,192 | 1,995 | 802 | 64 | 77,084 | 4,746 |
| 2017/3 | 762 | 57 | 73,013 | 2,243 | 13 | 5 | 138 | 43 | 2 | 0 | 41 | 0 | 4 | 4 | 1,820 | 1,820 | 764 | 57 | 73,054 | 2,243 | 17 | 9 | 1,958 | 1,863 | 781 | 66 | 75,013 | 4,107 |
| 2018/3 | 916 | 79 | 83,808 | 3,332 | 18 | 5 | 779 | 58 | 3 | 0 | 203 | 0 | 4 | 4 | 2,480 | 2,480 | 919 | 79 | 84,011 | 3,332 | 22 | 9 | 3,259 | 2,539 | 941 | 88 | 87,270 | 5,870 |
| 2019/3 | 1,239 | 91 | 95,709 | 4,260 | 33 | 0 | 2,444 | 0 | 4 | 0 | 325 | 0 | 4 | 4 | 2,995 | 2,995 | 1,243 | 91 | 96,034 | 4,260 | 37 | 4 | 5,439 | 2,995 | 1,280 | 95 | 101,473 | 7,255 |
| 2020/3 | 1,498 | 172 | 116,853 | 9,556 | 26 | 2 | 1,420 | 53 | 6 | 0 | 338 | 0 | 4 | 4 | 4,248 | 4,248 | 1,504 | 172 | 117,191 | 9,556 | 30 | 6 | 5,668 | 4,301 | 1,534 | 178 | 122,859 | 13,857 |
| 2021/3 | 1,733 | 191 | 131,234 | 14,490 | 43 | 1 | 1,973 | 0 | 6 | 0 | 300 | 0 | 4 | 4 | 4,133 | 4,133 | 1,739 | 191 | 131,534 | 14,490 | 47 | 5 | 6,106 | 4,133 | 1,786 | 196 | 137,640 | 18,623 |
| 2022/3 | 2,086 | 198 | 164,903 | 14,410 | 78 | 2 | 4,597 | 240 | 8 | 0 | 377 | 0 | 5 | 4 | 4,507 | 4,506 | 2,094 | 198 | 165,281 | 14,410 | 83 | 6 | 9,104 | 4,746 | 2,177 | 204 | 174,385 | 19,157 |
| 2023/3 | 2,414 | 225 | 198,448 | 16,930 | 98 | 1 | 5,648 | 0 | 5 | 0 | 326 | 0 | 6 | 5 | 5,532 | 5,531 | 2,419 | 225 | 198,774 | 16,930 | 104 | 6 | 11,179 | 5,531 | 2,523 | 231 | 209,953 | 22,461 |
| 2024/3 | 2,581 | 247 | 220,727 | 20,526 | 136 | 0 | 6,471 | 0 | 4 | 0 | 239 | 0 | 6 | 5 | 5,591 | 5,590 | 2,585 | 247 | 220,966 | 20,526 | 142 | 5 | 12,063 | 5,590 | 2,727 | 252 | 233,029 | 26,116 |
| 2025/3 | 2,816 | 292 | 243,524 | 22,049 | 175 | 1 | 6,150 | 2 | 6 | 1 | 650 | 0 | 6 | 5 | 5,898 | 5,896 | 2,822 | 293 | 244,174 | 22,049 | 181 | 6 | 12,048 | 5,898 | 3,003 | 299 | 256,222 | 27,947 |
| 2025/6 | 2,733 | 299 | 252,843 | 21,586 | 143 | 2 | 6,318 | 71 | 9 | 2 | 771 | 0 | 6 | 5 | 5,691 | 5,689 | 2,742 | 301 | 253,613 | 21,586 | 149 | 7 | 12,010 | 5,760 | 2,891 | 308 | 265,623 | 27,346 |
| 2025/9 | 2,779 | 283 | 265,525 | 23,137 | 145 | 2 | 6,518 | 71 | 9 | 2 | 435 | 0 | 7 | 6 | 6,409 | 6,407 | 2,788 | 285 | 265,960 | 23,137 | 152 | 8 | 12,926 | 6,477 | 2,940 | 293 | 278,887 | 29,614 |

Percentage changes from the previous year (or term)

| | Domestic Clients | | | | | | | | Overseas Clients | | | | | | | | Total | | | | | | | | Total (Discretionary Assets) | | | |
|--------|-------------------------------------|------------------------------------------------------------|--------|----------------------------------------------------------------------------|---------------------|------------------------------------------------------------|--------|----------------------------------------------------------------------------|-------------------------------------|------------------------------------------------------------|--------|----------------------------------------------------------------------------|---------------------|------------------------------------------------------------|--------|----------------------------------------------------------------------------|-------------------------------------|------------------------------------------------------------|--------|----------------------------------------------------------------------------|---------------------|------------------------------------------------------------|--------|----------------------------------------------------------------------------|------------------------------|----------------------------------------------------------------------------|--------|----------------------------------------------------------------------------|
| | Securities related to real property | | | | Others | | | | Securities related to real property | | | | Others | | | | Securities related to real property | | | | Others | | | | Number of Contracts | IN double layer scheme Amount of assets under management for master scheme | Amount | IN double layer scheme Amount of assets under management for master scheme |
| | Number of Contracts | IN double layer scheme No. of contracts with master scheme | Amount | IN double layer scheme Amount of assets under management for master scheme | Number of Contracts | IN double layer scheme No. of contracts with master scheme | Amount | IN double layer scheme Amount of assets under management for master scheme | Number of Contracts | IN double layer scheme No. of contracts with master scheme | Amount | IN double layer scheme Amount of assets under management for master scheme | Number of Contracts | IN double layer scheme No. of contracts with master scheme | Amount | IN double layer scheme Amount of assets under management for master scheme | Number of Contracts | IN double layer scheme No. of contracts with master scheme | Amount | IN double layer scheme Amount of assets under management for master scheme | Number of Contracts | IN double layer scheme No. of contracts with master scheme | Amount | IN double layer scheme Amount of assets under management for master scheme | | | | |
| 2014/3 | -20.0% | -13.7% | -21.5% | -48.9% | -20.0% | 0.0% | -1.4% | 1.5% | - | - | - | - | 16.7% | 0.0% | 60.4% | 51.6% | -20.0% | -13.7% | -21.5% | -48.9% | -6.3% | 0.0% | 35.6% | 49.3% | -19.7% | -12.3% | -20.8% | -40.9% |
| 2015/3 | -3.8% | -12.7% | 2.8% | -31.8% | 12.5% | -33.3% | -65.7% | -79.7% | - | - | - | - | -14.3% | 0.0% | -3.9% | 10.7% | -3.7% | -12.7% | 2.8% | -31.8% | 0.0% | -12.5% | -22.0% | 7.8% | -3.6% | -12.7% | 2.3% | -23.7% |
| 2016/3 | 12.3% | 7.3% | 11.2% | 12.4% | -22.2% | -100.0% | 33.0% | -100.0% | 0.0% | - | -9.1% | - | 0.0% | 0.0% | 99.2% | 99.5% | 12.2% | 7.3% | 11.2% | 12.4% | -13.3% | -28.6% | 90.7% | 98.3% | 11.7% | 3.2% | 12.5% | 37.4% |
| 2017/3 | -3.3% | -3.4% | -2.5% | -18.4% | 85.7% | - | -29.7% | - | 100.0% | - | 205.2% | - | -33.3% | -20.0% | -8.8% | -8.8% | -3.2% | -3.4% | -2.5% | -18.4% | 30.8% | 80.0% | -10.7% | -6.6% | -2.6% | 3.1% | -2.7% | -13.5% |
| 2018/3 | 20.2% | 38.6% | 14.8% | 48.5% | 38.5% | 0.0% | 463.5% | 34.8% | 50.0% | - | 388.9% | - | 0.0% | 0.0% | 36.3% | 36.3% | 20.3% | 38.6% | 15.0% | 48.5% | 29.4% | 0.0% | 66.4% | 36.2% | 20.5% | 33.3% | 16.3% | 42.9% |
| 2019/3 | 35.3% | 15.2% | 14.2% | 27.9% | 83.3% | -100.0% | 213.7% | -100.0% | 33.3% | - | 60.3% | - | 0.0% | 0.0% | 20.8% | 20.8% | 35.3% | 15.2% | 14.3% | 27.9% | 68.2% | -55.6% | 66.9% | 18.0% | 36.0% | 8.0% | 16.3% | 23.6% |
| 2020/3 | 20.9% | 89.0% | 22.1% | 124.3% | -21.2% | - | -41.9% | - | 50.0% | - | 3.9% | - | 0.0% | 0.0% | 41.8% | 41.8% | 21.0% | 89.0% | 22.0% | 124.3% | -18.9% | 50.0% | 4.2% | 43.6% | 19.8% | 87.4% | 21.1% | 91.0% |
| 2021/3 | 15.7% | 11.0% | 12.3% | 51.6% | 65.4% | -50.0% | 38.9% | -100.0% | 0.0% | - | -11.2% | - | 0.0% | 0.0% | -2.7% | -2.7% | 15.6% | 11.0% | 12.2% | 51.6% | 56.7% | -16.7% | 7.7% | -3.9% | 16.4% | 10.1% | 12.0% | 34.4% |
| 2022/3 | 20.4% | 3.7% | 25.7% | -0.5% | 81.4% | 100.0% | 133.0% | - | 33.3% | - | 25.8% | - | 25.0% | 0.0% | 9.0% | 9.0% | 20.4% | 3.7% | 25.7% | -0.5% | 76.6% | 20.0% | 49.1% | 14.8% | 21.9% | 4.1% | 26.7% | 2.9% |
| 2023/3 | 15.7% | 13.6% | 20.3% | 17.5% | 25.6% | -50.0% | 22.8% | -100.0% | -37.5% | - | -13.7% | - | 20.0% | 25.0% | 22.7% | 22.7% | 15.5% | 13.6% | 20.3% | 17.5% | 25.3% | 0.0% | 22.8% | 16.5% | 15.9% | 13.2% | 20.4% | 17.2% |
| 2024/3 | 6.9% | 9.8% | 11.2% | 21.2% | 38.8% | -100.0% | 14.6% | - | -20.0% | - | -26.6% | - | 0.0% | 0.0% | 1.1% | 1.1% | 6.9% | 9.8% | 11.2% | 21.2% | 36.5% | -16.7% | 7.9% | 1.1% | 8.1% | 9.1% | 11.0% | 16.3% |
| 2025/3 | 9.1% | 18.2% | 10.3% | 7.4% | 28.7% | - | -5.0% | - | 50.0% | - | 171.6% | - | 0.0% | 0.0% | 5.5% | 5.5% | 9.2% | 18.6% | 10.5% | 7.4% | 27.5% | 20.0% | -0.1% | 5.5% | 10.1% | 18.7% | 10.0% | 7.0% |
| 2025/6 | -2.9% | 2.4% | 3.8% | -2.1% | -18.3% | 100.0% | 2.7% | 4600.0% | 50.0% | 100.0% | 18.6% | - | 0.0% | 0.0% | -3.5% | -3.5% | -2.8% | 2.7% | 3.9% | -2.1% | -17.7% | 16.7% | -0.3% | -2.3% | -3.7% | 3.0% | 3.7% | -2.2% |
| 2025/9 | 1.7% | -5.4% | 5.0% | 7.2% | 1.4% | 0.0% | 3.2% | 0.0% | 0.0% | 0.0% | -43.5% | - | 16.7% | 20.0% | 12.6% | 12.6% | 1.7% | -5.3% | 4.9% | 7.2% | 2.0% | 14.3% | 7.6% | 12.5% | 1.7% | -4.9% | 5.0% | 8.3% |

3. Real Estate Private Funds

(4) Assets Under Management by Asset Class

(Unit : ¥ 100million)

| | Japan | | | | | | | | Overseas | | | | | | | | Global | | | | | | | |
|--------|-------------------------------------|---------------------------------------------------------------|---------|-------------------------------------------------------------------------------|---------------------|---------------------------------------------------------------|--------|-------------------------------------------------------------------------------|-------------------------------------|---------------------------------------------------------------|--------|-------------------------------------------------------------------------------|---------------------|---------------------------------------------------------------|--------|-------------------------------------------------------------------------------|-------------------------------------|---------------------------------------------------------------|--------|-------------------------------------------------------------------------------|---------------------|---------------------------------------------------------------|--------|-------------------------------------------------------------------------------|
| | Securities related to real property | | | | Others | | | | Securities related to real property | | | | Others | | | | Securities related to real property | | | | Others | | | |
| | Number of Contracts | IN double layer scheme No. of contracts with master scheme | Amount | IN double layer scheme Amount of assets under management for master scheme | Number of Contracts | IN double layer scheme No. of contracts with master scheme | Amount | IN double layer scheme Amount of assets under management for master scheme | Number of Contracts | IN double layer scheme No. of contracts with master scheme | Amount | IN double layer scheme Amount of assets under management for master scheme | Number of Contracts | IN double layer scheme No. of contracts with master scheme | Amount | IN double layer scheme Amount of assets under management for master scheme | Number of Contracts | IN double layer scheme No. of contracts with master scheme | Amount | IN double layer scheme Amount of assets under management for master scheme | Number of Contracts | IN double layer scheme No. of contracts with master scheme | Amount | IN double layer scheme Amount of assets under management for master scheme |
| 2013/3 | 588 | 54 | 45,086 | 4,312 | 7 | 3 | 84 | 29 | 0 | 0 | 0 | 0 | 2 | 2 | 16 | 16 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 2014/3 | 499 | 52 | 36,997 | 2,404 | 6 | 3 | 94 | 30 | 0 | 0 | 0 | 0 | 2 | 2 | 17 | 17 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 2015/3 | 468 | 39 | 37,328 | 1,566 | 7 | 2 | 148 | 6 | 1 | 0 | 15 | 0 | 2 | 2 | 15 | 15 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 2016/3 | 495 | 39 | 36,016 | 1,571 | 5 | 0 | 197 | 0 | 1 | 0 | 14 | 0 | 2 | 2 | 8 | 8 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 2017/3 | 464 | 40 | 33,892 | 1,494 | 11 | 5 | 138 | 43 | 2 | 0 | 41 | 0 | 1 | 1 | 3 | 3 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 2018/3 | 607 | 63 | 39,722 | 2,605 | 15 | 5 | 426 | 58 | 2 | 0 | 68 | 0 | 1 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 2019/3 | 853 | 74 | 41,505 | 2,693 | 23 | 0 | 2,027 | 0 | 2 | 0 | 78 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 2020/3 | 1,011 | 139 | 50,621 | 7,442 | 21 | 0 | 1,237 | 0 | 5 | 0 | 104 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 2021/3 | 1,209 | 152 | 59,959 | 5,862 | 37 | 0 | 1,902 | 0 | 5 | 0 | 103 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 2022/3 | 1,429 | 139 | 73,044 | 5,439 | 68 | 2 | 4,351 | 240 | 6 | 0 | 157 | 0 | 1 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 2023/3 | 1,625 | 162 | 86,670 | 7,096 | 92 | 1 | 5,284 | 0 | 6 | 0 | 167 | 0 | 1 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 2024/3 | 1,712 | 184 | 101,131 | 9,877 | 131 | 0 | 6,112 | 0 | 4 | 0 | 142 | 0 | 1 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 2025/3 | 1,831 | 222 | 110,882 | 11,542 | 172 | 1 | 5,973 | 2 | 6 | 1 | 218 | 0 | 1 | 0 | 2 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 2025/6 | 1,776 | 220 | 113,308 | 12,035 | 140 | 2 | 6,169 | 71 | 7 | 2 | 311 | 0 | 1 | 0 | 2 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 2025/9 | 1,803 | 217 | 117,883 | 12,024 | 142 | 2 | 6,368 | 71 | 7 | 2 | 311 | 0 | 1 | 0 | 2 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |

Percentage changes from the previous year (or term)

| | Japan | | | | | | | | Overseas | | | | | | | | Global | | | | | | | |
|--------|-------------------------------------|---------------------------------------------------------------|--------|-------------------------------------------------------------------------------|---------------------|---------------------------------------------------------------|--------|-------------------------------------------------------------------------------|-------------------------------------|---------------------------------------------------------------|--------|-------------------------------------------------------------------------------|---------------------|---------------------------------------------------------------|---------|-------------------------------------------------------------------------------|-------------------------------------|---------------------------------------------------------------|--------|-------------------------------------------------------------------------------|---------------------|---------------------------------------------------------------|--------|-------------------------------------------------------------------------------|
| | Securities related to real property | | | | Others | | | | Securities related to real property | | | | Others | | | | Securities related to real property | | | | Others | | | |
| | Number of Contracts | IN double layer scheme No. of contracts with master scheme | Amount | IN double layer scheme Amount of assets under management for master scheme | Number of Contracts | IN double layer scheme No. of contracts with master scheme | Amount | IN double layer scheme Amount of assets under management for master scheme | Number of Contracts | IN double layer scheme No. of contracts with master scheme | Amount | IN double layer scheme Amount of assets under management for master scheme | Number of Contracts | IN double layer scheme No. of contracts with master scheme | Amount | IN double layer scheme Amount of assets under management for master scheme | Number of Contracts | IN double layer scheme No. of contracts with master scheme | Amount | IN double layer scheme Amount of assets under management for master scheme | Number of Contracts | IN double layer scheme No. of contracts with master scheme | Amount | IN double layer scheme Amount of assets under management for master scheme |
| 2014/3 | -15.1% | -3.7% | -17.9% | -44.2% | -14.3% | 0.0% | 11.5% | 1.5% | - | - | - | - | 0.0% | 0.0% | 4.5% | 4.5% | - | - | - | - | - | - | - | - |
| 2015/3 | -6.2% | -25.0% | 0.9% | -34.9% | 16.7% | -33.3% | 57.1% | -79.7% | - | - | - | - | 0.0% | 0.0% | -9.7% | -9.7% | - | - | - | - | - | - | - | - |
| 2016/3 | 5.8% | 0.0% | -3.5% | 0.3% | -28.6% | -100.0% | 33.0% | -100.0% | 0.0% | - | -9.1% | - | 0.0% | 0.0% | -45.4% | -45.4% | - | - | - | - | - | - | - | - |
| 2017/3 | -6.3% | 2.6% | -5.9% | -4.9% | 120.0% | - | -29.7% | - | 100.0% | - | 205.2% | - | -50.0% | -50.0% | -63.0% | -63.0% | - | - | - | - | - | - | - | - |
| 2018/3 | 30.8% | 57.5% | 17.2% | 74.3% | 36.4% | 0.0% | 208.4% | 34.8% | 0.0% | - | 64.6% | - | 0.0% | 0.0% | -91.2% | -91.2% | - | - | - | - | - | - | - | - |
| 2019/3 | 40.5% | 17.5% | 4.5% | 3.4% | 53.3% | -100.0% | 375.7% | -100.0% | 0.0% | - | 14.4% | - | -100.0% | -100.0% | -100.0% | -100.0% | - | - | - | - | - | - | - | - |
| 2020/3 | 18.5% | 87.8% | 22.0% | 176.3% | -8.7% | - | -39.0% | - | 150.0% | - | 32.7% | - | - | - | - | - | - | - | - | - | - | - | - | - |
| 2021/3 | 19.6% | 9.4% | 18.4% | -21.2% | 76.2% | - | 53.7% | - | 0.0% | - | -0.2% | - | - | - | - | - | - | - | - | - | - | - | - | - |
| 2022/3 | 18.2% | -8.6% | 21.8% | -7.2% | 83.8% | - | 128.8% | - | 20.0% | - | 51.6% | - | - | - | - | - | - | - | - | - | - | - | - | - |
| 2023/3 | 13.7% | 16.5% | 18.7% | 30.5% | 35.3% | -50.0% | 21.5% | -100.0% | 0.0% | - | 6.7% | - | 0.0% | - | 20.6% | - | - | - | - | - | - | - | - | - |
| 2024/3 | 5.4% | 13.6% | 16.7% | 39.2% | 42.4% | -100.0% | 15.7% | - | -33.3% | - | -15.3% | - | 0.0% | - | 65.9% | - | - | - | - | - | - | - | - | - |
| 2025/3 | 7.0% | 20.7% | 9.6% | 16.9% | 31.3% | - | -2.3% | - | 50.0% | - | 53.5% | - | 0.0% | - | 39.0% | - | - | - | - | - | - | - | - | - |
| 2025/6 | -3.0% | -0.9% | 2.2% | 4.3% | -18.6% | 100.0% | 3.3% | 4600.0% | 16.7% | 100.0% | 42.9% | -100.0% | 0.0% | - | -3.2% | - | - | - | - | - | - | - | - | - |
| 2025/9 | 1.5% | -1.4% | 4.0% | -0.1% | 1.4% | 0.0% | 3.2% | 0.0% | 0.0% | 0.0% | 0.1% | - | 0.0% | - | 1.1% | - | - | - | - | - | - | - | - | - |

Note: Assets under management is based on discretionary investment management contracts.

3. Real Estate Private Funds

(5) Assets Under Management by Country and Region

(Unit : ¥ 100million)

| | Japan | | | | | USA | | | | | Europe | | | | | Asia | | | | | Others | | | | |
|--------|--------|-------|---------------------------|------------------------|--------|--------|-------|---------------------------|------------------------|--------|--------|-------|---------------------------|------------------------|--------|--------|-------|---------------------------|------------------------|--------|--------|-------|---------------------------|------------------------|--------|
| | Stocks | Bonds | Real Estate Private Funds | Short term investments | Others | Stocks | Bonds | Real Estate Private Funds | Short term investments | Others | Stocks | Bonds | Real Estate Private Funds | Short term investments | Others | Stocks | Bonds | Real Estate Private Funds | Short term investments | Others | Stocks | Bonds | Real Estate Private Funds | Short term investments | Others |
| 2013/3 | 0 | 0 | 44,377 | 677 | 92 | 0 | 0 | 0 | 0 | 16 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 24 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 2014/3 | 0 | 32 | 36,446 | 503 | 70 | 0 | 0 | 0 | 0 | 17 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 28 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 2015/3 | 72 | 44 | 37,053 | 260 | 46 | 0 | 0 | 0 | 0 | 15 | 0 | 0 | 15 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 2016/3 | 0 | 0 | 35,838 | 171 | 204 | 0 | 0 | 0 | 0 | 8 | 0 | 0 | 14 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 2017/3 | 1 | 0 | 33,721 | 166 | 143 | 0 | 0 | 0 | 0 | 3 | 12 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 2 | 27 |
| 2018/3 | 28 | 0 | 39,428 | 174 | 518 | 0 | 0 | 24 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 4 | 40 | |
| 2019/3 | 136 | 84 | 41,138 | 309 | 1,866 | 0 | 0 | 24 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 6 | 48 | |
| 2020/3 | 0 | 0 | 50,237 | 329 | 1,292 | 0 | 0 | 46 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 6 | 51 | |
| 2021/3 | 0 | 0 | 59,584 | 314 | 1,963 | 0 | 0 | 46 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 4 | 53 | |
| 2022/3 | 150 | 0 | 72,514 | 395 | 4,336 | 0 | 0 | 46 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 22 | 0 | 1 | 0 | 0 | 5 | 83 | |
| 2023/3 | 0 | 195 | 86,118 | 410 | 5,232 | 0 | 0 | 51 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 24 | 0 | 1 | 0 | 0 | 9 | 84 | |
| 2024/3 | 89 | 147 | 100,359 | 451 | 6,197 | 0 | 0 | 36 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 32 | 0 | 1 | 0 | 0 | 5 | 69 | |
| 2025/3 | 87 | 135 | 110,249 | 577 | 5,808 | 0 | 0 | 124 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 30 | 0 | 2 | 0 | 0 | 4 | 60 | |
| 2025/6 | 87 | 194 | 112,647 | 597 | 5,952 | 0 | 0 | 221 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 30 | 0 | 2 | 0 | 0 | 15 | 44 | |
| 2025/9 | 90 | 131 | 117,191 | 632 | 6,207 | 0 | 0 | 222 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 30 | 0 | 2 | 0 | 0 | 7 | 51 | |

Percentage changes from the previous year (or term)

| | Japan | | | | | USA | | | | | Europe | | | | | Asia | | | | | Others | | | | |
|--------|----------|---------|---------------------------|------------------------|--------|--------|-------|---------------------------|------------------------|---------|---------|-------|---------------------------|------------------------|--------|--------|-------|---------------------------|------------------------|--------|--------|-------|---------------------------|------------------------|--------|
| | Stocks | Bonds | Real Estate Private Funds | Short term investments | Others | Stocks | Bonds | Real Estate Private Funds | Short term investments | Others | Stocks | Bonds | Real Estate Private Funds | Short term investments | Others | Stocks | Bonds | Real Estate Private Funds | Short term investments | Others | Stocks | Bonds | Real Estate Private Funds | Short term investments | Others |
| 2014/3 | - | - | -17.9% | -25.8% | -23.7% | - | - | - | - | 4.5% | - | - | - | - | - | - | - | 13.9% | 16.7% | - | - | - | - | - | - |
| 2015/3 | - | 37.3% | 1.7% | -48.2% | -34.7% | - | - | - | - | -9.7% | - | - | - | - | - | - | - | -100.0% | -100.0% | - | - | - | - | - | - |
| 2016/3 | -100.0% | -100.0% | -3.3% | -34.5% | 346.2% | - | - | - | - | -45.4% | - | - | -9.1% | - | - | - | - | - | - | - | - | - | - | - | - |
| 2017/3 | - | - | -5.9% | -2.8% | -30.1% | - | - | - | - | -63.0% | - | - | -100.0% | - | - | - | - | - | - | - | - | - | - | - | - |
| 2018/3 | 3319.5% | - | 16.9% | 4.7% | 263.0% | - | - | - | - | -91.2% | -100.0% | - | - | - | - | - | - | - | - | - | - | - | 75.6% | 46.5% | |
| 2019/3 | 383.5% | - | 4.3% | 77.6% | 260.3% | - | - | 0.0% | - | -100.0% | - | - | - | - | - | - | - | - | - | - | - | - | 31.0% | 21.2% | |
| 2020/3 | -99.7% | -100.0% | 22.1% | 6.8% | -30.8% | - | - | 92.6% | - | - | - | - | - | - | - | - | - | - | - | - | - | - | 12.5% | 5.4% | |
| 2021/3 | 0.0% | - | 18.6% | -4.7% | 52.0% | - | - | 0.0% | - | - | - | - | - | - | - | - | - | - | - | - | - | - | -40.6% | 4.7% | |
| 2022/3 | 43932.4% | - | 21.7% | 25.8% | 120.9% | - | - | 0.0% | - | - | - | - | - | - | - | - | - | - | - | - | - | - | 32.8% | 55.7% | |
| 2023/3 | -100.0% | - | 18.8% | 3.7% | 20.7% | - | - | 9.2% | - | - | - | - | - | - | - | - | - | 8.8% | - | 20.6% | - | - | 69.4% | 1.0% | |
| 2024/3 | - | -24.4% | 16.5% | 10.1% | 18.4% | - | - | -28.0% | - | - | - | - | - | - | - | - | - | 29.8% | - | 65.9% | - | - | -38.7% | -18.3% | |
| 2025/3 | -2.4% | -8.5% | 9.9% | 27.8% | -6.3% | - | - | 241.4% | - | - | - | - | - | - | - | - | - | -5.6% | - | 39.0% | - | - | -30.8% | -12.5% | |
| 2025/6 | 0.0% | 44.0% | 2.2% | 3.6% | 2.5% | - | - | 78.3% | - | - | - | - | - | - | - | - | - | 2.0% | - | -3.2% | - | - | 322.1% | -26.8% | |
| 2025/9 | 3.4% | -32.6% | 4.0% | 5.8% | 4.3% | - | - | 0.4% | - | - | - | - | - | - | - | - | - | 0.0% | - | 1.1% | - | - | -51.6% | 16.1% | |

Percentage

| | Japan | | | | | USA | | | | | Europe | | | | | Asia | | | | | Others | | | | |
|--------|--------|-------|---------------------------|------------------------|--------|--------|-------|---------------------------|------------------------|--------|--------|-------|---------------------------|------------------------|--------|--------|-------|---------------------------|------------------------|--------|--------|-------|---------------------------|------------------------|--------|
| | Stocks | Bonds | Real Estate Private Funds | Short term investments | Others | Stocks | Bonds | Real Estate Private Funds | Short term investments | Others | Stocks | Bonds | Real Estate Private Funds | Short term investments | Others | Stocks | Bonds | Real Estate Private Funds | Short term investments | Others | Stocks | Bonds | Real Estate Private Funds | Short term investments | Others |
| 2013/3 | 0.0% | 0.0% | 98.2% | 1.5% | 0.2% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.1% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% |
| 2014/3 | 0.0% | 0.1% | 98.2% | 1.4% | 0.2% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.1% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% |
| 2015/3 | 0.2% | 0.1% | 98.8% | 0.7% | 0.1% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% |
| 2016/3 | 0.0% | 0.0% | 98.9% | 0.5% | 0.6% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% |
| 2017/3 | 0.0% | 0.0% | 99.0% | 0.5% | 0.4% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.1% |
| 2018/3 | 0.1% | 0.0% | 98.0% | 0.4% | 1.3% | 0.0% | 0.0% | 0.1% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.1% |
| 2019/3 | 0.3% | 0.2% | 94.3% | 0.7% | 4.3% | 0.0% | 0.0% | 0.1% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.1% |
| 2020/3 | 0.0% | 0.0% | 96.7% | 0.6% | 2.5% | 0.0% | 0.0% | 0.1% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.1% |
| 2021/3 | 0.0% | 0.0% | 96.2% | 0.5% | 3.2% | 0.0% | 0.0% | 0.1% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.1% |
| 2022/3 | 0.2% | 0.0% | 93.5% | 0.5% | 5.6% | 0.0% | 0.0% | 0.1% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.1% |
| 2023/3 | 0.0% | 0.2% | 93.5% | 0.4% | 5.7% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.1% |
| 2024/3 | 0.1% | 0.1% | 93.5% | 0.4% | 5.8% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.1% |
| 2025/3 | 0.1% | 0.1% | 94.2% | 0.5% | 5.0% | 0.0% | 0.0% | 0.1% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.1% |
| 2025/6 | 0.1% | 0.2% | 94.0% | 0.5% | 5.0% | 0.0% | 0.0% | 0.2% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.1% |
| 2025/9 | 0.1% | 0.1% | 94.1% | 0.5% | 5.0% | 0.0% | 0.0% | 0.2% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.1% |

Note: Assets under management is based on discretionary investment management contracts.

3. Real Estate Private Funds

(6) Derivative Transactions

Exchange traded derivatives

(Unit : ¥ 100million)

| | Futures | | Options | | Others |
|--------|---------|-------|---------|-------|--------|
| | Stocks | Bonds | Stocks | Bonds | |
| 2013/3 | 0 | 0 | 0 | 0 | 0 |
| 2014/3 | 0 | 0 | 0 | 0 | 0 |
| 2015/3 | 0 | 0 | 0 | 0 | 0 |
| 2016/3 | 0 | 0 | 0 | 0 | 0 |
| 2017/3 | 0 | 0 | 0 | 0 | 0 |
| 2018/3 | 0 | 0 | 0 | 0 | 0 |
| 2019/3 | 0 | 0 | 0 | 0 | 0 |
| 2020/3 | 0 | 0 | 0 | 0 | 0 |
| 2021/3 | 0 | 0 | 0 | 0 | 0 |
| 2022/3 | 0 | 0 | 0 | 0 | 0 |
| 2023/3 | 0 | 0 | 0 | 0 | 0 |
| 2024/3 | 0 | 0 | 0 | 0 | 0 |
| 2025/3 | 0 | 0 | 0 | 0 | 0 |
| 2025/6 | 0 | 0 | 0 | 0 | 0 |
| 2025/9 | 0 | 0 | 0 | 0 | 0 |

Over-the-counter derivatives

(Unit : ¥ 100million)

| | Forwards | Options | Swaps | Others |
|--------|----------|---------|-------|--------|
| 2013/3 | 0 | 587 | 504 | 169 |
| 2014/3 | 0 | 471 | 436 | 98 |
| 2015/3 | 0 | 97 | 767 | 0 |
| 2016/3 | 0 | 0 | 875 | 0 |
| 2017/3 | 27 | 0 | 1,159 | 0 |
| 2018/3 | 39 | 0 | 916 | 0 |
| 2019/3 | 49 | 0 | 1,214 | 0 |
| 2020/3 | 0 | 0 | 1,133 | 0 |
| 2021/3 | 0 | 0 | 1,344 | 0 |
| 2022/3 | 0 | 0 | 1,016 | 0 |
| 2023/3 | 0 | 0 | 998 | 0 |
| 2024/3 | 74 | 0 | 849 | 0 |
| 2025/3 | 61 | 0 | 482 | 0 |
| 2025/6 | 54 | 0 | 273 | 0 |
| 2025/9 | 43 | 0 | 272 | 0 |

Overseas exchange traded derivatives

(Unit : ¥ 100million)

| | Futures | | Options | | Others |
|--------|---------|-------|---------|-------|--------|
| | Stocks | Bonds | Stocks | Bonds | |
| 2013/3 | 0 | 0 | 0 | 0 | 0 |
| 2014/3 | 0 | 0 | 0 | 0 | 0 |
| 2015/3 | 0 | 0 | 0 | 0 | 0 |
| 2016/3 | 0 | 0 | 0 | 0 | 0 |
| 2017/3 | 0 | 0 | 0 | 0 | 0 |
| 2018/3 | 0 | 0 | 0 | 0 | 0 |
| 2019/3 | 0 | 0 | 0 | 0 | 0 |
| 2020/3 | 0 | 0 | 0 | 0 | 0 |
| 2021/3 | 0 | 0 | 0 | 0 | 0 |
| 2022/3 | 0 | 0 | 0 | 0 | 0 |
| 2023/3 | 0 | 0 | 0 | 0 | 0 |
| 2024/3 | 0 | 0 | 0 | 0 | 0 |
| 2025/3 | 0 | 0 | 0 | 0 | 0 |
| 2025/6 | 0 | 0 | 0 | 0 | 0 |
| 2025/9 | 0 | 0 | 0 | 0 | 0 |

Note: Assets under management is based on discretionary investment management contracts.

4. Wrap Accounts

(1) Assets Under Management

(Unit : ¥ 100million)

| | Domestic Clients | | | | | | Overseas Clients | | | | | | Total | |
|--------|--------------------|--------|--------------------|---------|--------------------|---------|--------------------|--------|--------------------|--------|--------------------|--------|--------------------|---------|
| | Corporations | | Individuals | | Total | | Corporations | | Individuals | | Total | | | |
| | Number of Contract | Amount | Number of Contract | Amount | Number of Contract | Amount | Number of Contract | Amount | Number of Contract | Amount | Number of Contract | Amount | Number of Contract | Amount |
| 2017/3 | 6,586 | 5,980 | 558,034 | 59,721 | 564,620 | 65,700 | 0 | 0 | 2 | 2 | 2 | 2 | 564,622 | 65,702 |
| 2018/3 | 7,232 | 7,339 | 709,380 | 72,503 | 716,612 | 79,841 | 0 | 0 | 2 | 2 | 2 | 2 | 716,614 | 79,843 |
| 2019/3 | 8,004 | 8,289 | 860,087 | 79,982 | 868,091 | 88,271 | 0 | 0 | 1 | 1 | 1 | 1 | 868,092 | 88,272 |
| 2020/3 | 10,997 | 9,350 | 1,016,347 | 78,423 | 1,027,344 | 87,773 | 0 | 0 | 1 | 1 | 1 | 1 | 1,027,345 | 87,774 |
| 2021/3 | 12,361 | 11,285 | 1,166,033 | 100,795 | 1,178,394 | 112,079 | 0 | 0 | 0 | 0 | 0 | 0 | 1,178,394 | 112,079 |
| 2022/3 | 17,305 | 14,592 | 1,335,832 | 122,630 | 1,353,137 | 137,222 | 0 | 0 | 0 | 0 | 0 | 0 | 1,353,137 | 137,222 |
| 2023/3 | 20,214 | 15,758 | 1,501,153 | 130,714 | 1,521,367 | 146,472 | 0 | 0 | 0 | 0 | 0 | 0 | 1,521,367 | 146,472 |
| 2024/3 | 22,223 | 19,809 | 1,625,674 | 168,335 | 1,647,897 | 188,145 | 0 | 0 | 0 | 0 | 0 | 0 | 1,647,897 | 188,145 |
| 2025/3 | 26,822 | 23,726 | 1,795,810 | 189,644 | 1,822,632 | 213,369 | 0 | 0 | 0 | 0 | 0 | 0 | 1,822,632 | 213,369 |
| 2025/6 | 27,681 | 25,215 | 1,823,968 | 198,093 | 1,851,649 | 223,309 | 0 | 0 | 0 | 0 | 0 | 0 | 1,851,649 | 223,309 |
| 2025/9 | 28,780 | 27,124 | 1,876,068 | 215,287 | 1,904,848 | 242,411 | 0 | 0 | 0 | 0 | 0 | 0 | 1,904,848 | 242,411 |

Percentage changes from the previous year (or term)

| | Domestic Clients | | | | | | Overseas Clients | | | | | | Total | |
|--------|--------------------|--------|--------------------|--------|--------------------|--------|--------------------|--------|--------------------|---------|--------------------|---------|--------------------|--------|
| | Corporations | | Individuals | | Total | | Corporations | | Individuals | | Total | | | |
| | Number of Contract | Amount | Number of Contract | Amount | Number of Contract | Amount |
| 2018/3 | 9.8% | 22.7% | 27.1% | 21.4% | 26.9% | 21.5% | - | - | 0.0% | -5.2% | 0.0% | -5.2% | 26.9% | 21.5% |
| 2019/3 | 10.7% | 12.9% | 21.2% | 10.3% | 21.1% | 10.6% | - | - | -50.0% | -29.4% | -50.0% | -29.4% | 21.1% | 10.6% |
| 2020/3 | 37.4% | 12.8% | 18.2% | -1.9% | 18.3% | -0.6% | - | - | 0.0% | -10.5% | 0.0% | -10.5% | 18.3% | -0.6% |
| 2021/3 | 12.4% | 20.7% | 14.7% | 28.5% | 14.7% | 27.7% | - | - | -100.0% | -100.0% | -100.0% | -100.0% | 14.7% | 27.7% |
| 2022/3 | 40.0% | 29.3% | 14.6% | 21.7% | 14.8% | 22.4% | - | - | - | - | - | - | 14.8% | 22.4% |
| 2023/3 | 16.8% | 8.0% | 12.4% | 6.6% | 12.4% | 6.7% | - | - | - | - | - | - | 12.4% | 6.7% |
| 2024/3 | 9.9% | 25.7% | 8.3% | 28.8% | 8.3% | 28.5% | - | - | - | - | - | - | 8.3% | 28.5% |
| 2025/3 | 20.7% | 19.8% | 10.5% | 12.7% | 10.6% | 13.4% | - | - | - | - | - | - | 10.6% | 13.4% |
| 2025/6 | 3.2% | 6.3% | 1.6% | 4.5% | 1.6% | 4.7% | - | - | - | - | - | - | 1.6% | 4.7% |
| 2025/9 | 4.0% | 7.6% | 2.9% | 8.7% | 2.9% | 8.6% | - | - | - | - | - | - | 2.9% | 8.6% |

※ “Wrap Accounts” mean those accounts in which clients pay one comprehensive asset-based fee which includes management fees, commissions for the execution of transactions, administrative fees, etc.

4. Wrap Accounts

(2) Assets Under Management by Asset Class

① Mutual Fund Wrap Accounts

① Number of Contract

| | Domestic | | | Overseas | | | Global | | | Total |
|--------|----------|-------|---------|----------|-------|--------|--------|-------|-----------|-----------|
| | Stocks | Bonds | Others | Stocks | Bonds | Others | Stocks | Bonds | Others | |
| 2017/3 | 1 | 67 | 124,554 | 0 | 49 | 18 | 3 | 191 | 437,821 | 562,704 |
| 2018/3 | 3 | 44 | 134,226 | 0 | 47 | 5 | 8 | 1,006 | 579,656 | 714,995 |
| 2019/3 | 49 | 40 | 143,623 | 1 | 54 | 9 | 41 | 1,110 | 721,631 | 866,558 |
| 2020/3 | 41 | 72 | 142,763 | 6 | 68 | 34 | 126 | 1,997 | 880,767 | 1,025,874 |
| 2021/3 | 51 | 81 | 136,771 | 5 | 77 | 29 | 278 | 1,837 | 1,037,386 | 1,176,515 |
| 2022/3 | 101 | 88 | 143,947 | 11 | 54 | 10 | 587 | 1,977 | 1,203,774 | 1,350,549 |
| 2023/3 | 94 | 49 | 156,615 | 355 | 145 | 27 | 597 | 1,947 | 1,358,233 | 1,518,062 |
| 2024/3 | 161 | 35 | 179,073 | 16 | 161 | 1,078 | 585 | 1,668 | 1,459,001 | 1,641,778 |
| 2025/3 | 145 | 31 | 203,497 | 158 | 130 | 1,443 | 730 | 1,309 | 1,605,284 | 1,812,727 |
| 2025/6 | 144 | 27 | 207,790 | 160 | 124 | 1,477 | 731 | 1,229 | 1,629,532 | 1,841,214 |
| 2025/9 | 153 | 26 | 212,626 | 140 | 115 | 1,529 | 734 | 1,189 | 1,677,289 | 1,893,801 |

Percentage changes from the previous year (or term)

| | Domestic | | | Overseas | | | Global | | | Total |
|--------|----------|--------|--------|----------|--------|---------|--------|--------|--------|-------|
| | Stocks | Bonds | Others | Stocks | Bonds | Others | Stocks | Bonds | Others | |
| 2017/3 | - | - | - | - | - | - | - | - | - | - |
| 2018/3 | 200.0% | -34.3% | 7.8% | - | -4.1% | -72.2% | 166.7% | 426.7% | 32.4% | 27.1% |
| 2019/3 | 1533.3% | -9.1% | 7.0% | - | 14.9% | 80.0% | 412.5% | 10.3% | 24.5% | 21.2% |
| 2020/3 | -16.3% | 80.0% | -0.6% | 500.0% | 25.9% | 277.8% | 207.3% | 79.9% | 22.1% | 18.4% |
| 2021/3 | 24.4% | 12.5% | -4.2% | -16.7% | 13.2% | -14.7% | 120.6% | -8.0% | 17.8% | 14.7% |
| 2022/3 | 98.0% | 8.6% | 5.2% | 120.0% | -29.9% | -65.5% | 111.2% | 7.6% | 16.0% | 14.8% |
| 2023/3 | -6.9% | -44.3% | 8.8% | 3127.3% | 168.5% | 170.0% | 1.7% | -1.5% | 12.8% | 12.4% |
| 2024/3 | 71.3% | -28.6% | 14.3% | -95.5% | 11.0% | 3892.6% | -2.0% | -14.3% | 7.4% | 8.1% |
| 2025/3 | -9.9% | -11.4% | 13.6% | 887.5% | -19.3% | 33.9% | 24.8% | -21.5% | 10.0% | 10.4% |
| 2025/6 | -0.7% | -12.9% | 2.1% | 1.3% | -4.6% | 2.4% | 0.1% | -6.1% | 1.5% | 1.6% |
| 2025/9 | 6.3% | -3.7% | 2.3% | -12.5% | -7.3% | 3.5% | 0.4% | -3.3% | 2.9% | 2.9% |

② Amount of Assets

(Unit : ¥ 100million)

| | Domestic | | | Overseas | | | Global | | | Total |
|--------|----------|-------|--------|----------|-------|--------|--------|-------|---------|---------|
| | Stocks | Bonds | Others | Stocks | Bonds | Others | Stocks | Bonds | Others | |
| 2017/3 | 0 | 63 | 15,284 | 0 | 93 | 1 | 7 | 497 | 48,202 | 64,147 |
| 2018/3 | 0 | 60 | 18,159 | 0 | 77 | 1 | 7 | 1,374 | 58,415 | 78,092 |
| 2019/3 | 27 | 132 | 19,909 | 0 | 182 | 4 | 43 | 1,506 | 64,781 | 86,584 |
| 2020/3 | 38 | 145 | 19,507 | 2 | 277 | 10 | 130 | 2,007 | 63,908 | 86,024 |
| 2021/3 | 53 | 162 | 24,019 | 3 | 258 | 9 | 236 | 2,169 | 83,139 | 110,048 |
| 2022/3 | 62 | 159 | 28,007 | 6 | 260 | 5 | 512 | 2,383 | 103,910 | 135,305 |
| 2023/3 | 64 | 83 | 29,418 | 40 | 440 | 14 | 523 | 2,431 | 111,534 | 144,547 |
| 2024/3 | 140 | 76 | 39,681 | 8 | 303 | 54 | 782 | 2,310 | 142,321 | 185,674 |
| 2025/3 | 155 | 54 | 44,822 | 79 | 296 | 41 | 938 | 1,952 | 161,464 | 209,800 |
| 2025/6 | 165 | 29 | 46,984 | 88 | 289 | 45 | 1,037 | 1,860 | 169,031 | 219,527 |
| 2025/9 | 176 | 28 | 50,886 | 77 | 285 | 53 | 1,114 | 1,830 | 183,829 | 238,278 |

Percentage changes from the previous year (or term)

| | Domestic | | | Overseas | | | Global | | | Total |
|--------|----------|--------|--------|----------|--------|--------|--------|--------|--------|-------|
| | Stocks | Bonds | Others | Stocks | Bonds | Others | Stocks | Bonds | Others | |
| 2017/3 | - | - | - | - | - | - | - | - | - | - |
| 2018/3 | 280.0% | -5.9% | 18.8% | - | -17.0% | -25.6% | -2.6% | 176.6% | 21.2% | 21.7% |
| 2019/3 | 14105.3% | 121.5% | 9.6% | - | 136.5% | 351.1% | 537.1% | 9.6% | 10.9% | 10.9% |
| 2020/3 | 42.4% | 10.0% | -2.0% | 482.8% | 52.3% | 151.2% | 204.5% | 33.3% | -1.3% | -0.6% |
| 2021/3 | 37.4% | 11.3% | 23.1% | 86.4% | -6.6% | -12.6% | 82.1% | 8.0% | 30.1% | 27.9% |
| 2022/3 | 16.5% | -1.5% | 16.6% | 101.2% | 0.8% | -39.3% | 116.8% | 9.9% | 25.0% | 23.0% |
| 2023/3 | 3.6% | -47.9% | 5.0% | 527.7% | 69.2% | 157.4% | 2.1% | 2.0% | 7.3% | 6.8% |
| 2024/3 | 119.1% | -8.6% | 34.9% | -80.9% | -31.2% | 288.4% | 49.5% | -5.0% | 27.6% | 28.5% |
| 2025/3 | 10.9% | -29.2% | 13.0% | 943.9% | -2.5% | -23.6% | 20.0% | -15.5% | 13.5% | 13.0% |
| 2025/6 | 6.4% | -46.5% | 4.8% | 10.5% | -2.1% | 8.3% | 10.5% | -4.7% | 4.7% | 4.6% |
| 2025/9 | 6.9% | -1.7% | 8.3% | -12.2% | -1.3% | 17.9% | 7.4% | -1.6% | 8.8% | 8.5% |

Percentage

| | Domestic | | | Overseas | | | Global | | | Total |
|--------|----------|-------|--------|----------|-------|--------|--------|-------|--------|--------|
| | Stocks | Bonds | Others | Stocks | Bonds | Others | Stocks | Bonds | Others | |
| 2017/3 | 0.0% | 0.1% | 23.8% | 0.0% | 0.1% | 0.0% | 0.0% | 0.8% | 75.1% | 100.0% |
| 2018/3 | 0.0% | 0.1% | 23.3% | 0.0% | 0.1% | 0.0% | 0.0% | 1.8% | 74.8% | 100.0% |
| 2019/3 | 0.0% | 0.2% | 23.0% | 0.0% | 0.2% | 0.0% | 0.0% | 1.7% | 74.8% | 100.0% |
| 2020/3 | 0.0% | 0.2% | 22.7% | 0.0% | 0.3% | 0.0% | 0.2% | 2.3% | 74.3% | 100.0% |
| 2021/3 | 0.0% | 0.1% | 21.8% | 0.0% | 0.2% | 0.0% | 0.2% | 2.0% | 75.5% | 100.0% |
| 2022/3 | 0.0% | 0.1% | 20.7% | 0.0% | 0.2% | 0.0% | 0.4% | 1.8% | 76.8% | 100.0% |
| 2023/3 | 0.0% | 0.1% | 20.4% | 0.0% | 0.3% | 0.0% | 0.4% | 1.7% | 77.2% | 100.0% |
| 2024/3 | 0.1% | 0.0% | 21.4% | 0.0% | 0.2% | 0.0% | 0.4% | 1.2% | 76.7% | 100.0% |
| 2025/3 | 0.1% | 0.0% | 21.4% | 0.0% | 0.1% | 0.0% | 0.4% | 0.9% | 77.0% | 100.0% |
| 2025/6 | 0.1% | 0.0% | 21.4% | 0.0% | 0.1% | 0.0% | 0.5% | 0.8% | 77.0% | 100.0% |
| 2025/9 | 0.1% | 0.0% | 21.4% | 0.0% | 0.1% | 0.0% | 0.5% | 0.8% | 77.1% | 100.0% |

Note: Assets under management is based on discretionary investment management contracts.

4. Wrap Accounts

(2) Assets Under Management by Asset Class

② Wrap Accounts(excluding Mutual Fund Wrap)

① Number of Contract

| | Domestic | | | Overseas | | | Global | | | Total |
|--------|----------|-------|--------|----------|-------|--------|--------|-------|--------|--------|
| | Stocks | Bonds | Others | Stocks | Bonds | Others | Stocks | Bonds | Others | |
| 2017/3 | 1,160 | 0 | 382 | 0 | 0 | 0 | 6 | 5 | 365 | 1,918 |
| 2018/3 | 990 | 0 | 319 | 0 | 0 | 0 | 6 | 2 | 302 | 1,619 |
| 2019/3 | 828 | 0 | 235 | 0 | 0 | 0 | 4 | 2 | 465 | 1,534 |
| 2020/3 | 641 | 0 | 185 | 0 | 0 | 0 | 1 | 2 | 642 | 1,471 |
| 2021/3 | 1,128 | 0 | 148 | 0 | 0 | 0 | 1 | 6 | 596 | 1,879 |
| 2022/3 | 1,971 | 0 | 54 | 0 | 0 | 0 | 1 | 4 | 558 | 2,588 |
| 2023/3 | 2,725 | 0 | 24 | 0 | 0 | 0 | 1 | 4 | 551 | 3,305 |
| 2024/3 | 3,975 | 0 | 15 | 0 | 0 | 1,619 | 0 | 0 | 510 | 6,119 |
| 2025/3 | 4,282 | 0 | 13 | 72 | 0 | 0 | 0 | 0 | 5,538 | 9,905 |
| 2025/6 | 4,180 | 0 | 13 | 118 | 0 | 0 | 0 | 0 | 6,124 | 10,435 |
| 2025/9 | 4,099 | 0 | 12 | 249 | 0 | 0 | 0 | 0 | 6,687 | 11,047 |

Percentage changes from the previous year (or term)

| | Domestic | | | Overseas | | | Global | | | Total |
|--------|----------|-------|--------|----------|-------|---------|---------|---------|--------|--------|
| | Stocks | Bonds | Others | Stocks | Bonds | Others | Stocks | Bonds | Others | |
| 2018/3 | -14.7% | - | -16.5% | - | - | - | 0.0% | -60.0% | -17.3% | -15.6% |
| 2019/3 | -16.4% | - | -26.3% | - | - | - | -33.3% | 0.0% | 54.0% | -5.3% |
| 2020/3 | -22.6% | - | -21.3% | - | - | - | -75.0% | 0.0% | 38.1% | -4.1% |
| 2021/3 | 76.0% | - | -20.0% | - | - | - | 0.0% | 200.0% | -7.2% | 27.7% |
| 2022/3 | 74.7% | - | -63.5% | - | - | - | 0.0% | -33.3% | -6.4% | 37.7% |
| 2023/3 | 38.3% | - | -55.6% | - | - | - | 0.0% | 0.0% | -1.3% | 27.7% |
| 2024/3 | 45.9% | - | -37.5% | - | - | - | -100.0% | -100.0% | -7.4% | 85.1% |
| 2025/3 | 7.7% | - | -13.3% | - | - | -100.0% | - | - | 985.9% | 61.9% |
| 2025/6 | -2.4% | - | 0.0% | 63.9% | - | - | - | - | 10.6% | 5.4% |
| 2025/9 | -1.9% | - | -7.7% | 111.0% | - | - | - | - | 9.2% | 5.9% |

② Amount of Assets

(Unit : ¥ 100million)

| | Domestic | | | Overseas | | | Global | | | Total |
|--------|----------|-------|--------|----------|-------|--------|--------|-------|--------|-------|
| | Stocks | Bonds | Others | Stocks | Bonds | Others | Stocks | Bonds | Others | |
| 2017/3 | 147 | 0 | 787 | 0 | 0 | 0 | 3 | 3 | 615 | 1,555 |
| 2018/3 | 135 | 0 | 885 | 0 | 0 | 0 | 3 | 1 | 726 | 1,751 |
| 2019/3 | 106 | 0 | 707 | 0 | 0 | 0 | 3 | 1 | 871 | 1,688 |
| 2020/3 | 82 | 0 | 530 | 0 | 0 | 0 | 1 | 13 | 1,125 | 1,750 |
| 2021/3 | 166 | 0 | 463 | 0 | 0 | 0 | 1 | 75 | 1,327 | 2,032 |
| 2022/3 | 223 | 0 | 227 | 0 | 0 | 0 | 1 | 55 | 1,411 | 1,917 |
| 2023/3 | 225 | 0 | 165 | 0 | 0 | 0 | 1 | 60 | 1,475 | 1,926 |
| 2024/3 | 352 | 0 | 81 | 0 | 0 | 205 | 0 | 0 | 1,833 | 2,470 |
| 2025/3 | 359 | 0 | 78 | 3 | 0 | 0 | 0 | 0 | 3,129 | 3,569 |
| 2025/6 | 366 | 0 | 72 | 4 | 0 | 0 | 0 | 0 | 3,339 | 3,781 |
| 2025/9 | 387 | 0 | 72 | 11 | 0 | 0 | 0 | 0 | 3,663 | 4,133 |

Percentage changes from the previous year (or term)

| | Domestic | | | Overseas | | | Global | | | Total |
|--------|----------|-------|--------|----------|-------|---------|---------|---------|--------|-------|
| | Stocks | Bonds | Others | Stocks | Bonds | Others | Stocks | Bonds | Others | |
| 2018/3 | -8.8% | - | 12.6% | - | - | - | 5.0% | -55.0% | 18.1% | 12.6% |
| 2019/3 | -21.4% | - | -20.2% | - | - | - | 4.1% | -20.5% | 20.0% | -3.6% |
| 2020/3 | -22.6% | - | -25.1% | - | - | - | -83.4% | 1194.8% | 29.1% | 3.7% |
| 2021/3 | 103.0% | - | -12.6% | - | - | - | 47.3% | 493.8% | 18.0% | 16.1% |
| 2022/3 | 34.1% | - | -51.0% | - | - | - | 21.0% | -25.9% | 6.3% | -5.7% |
| 2023/3 | 1.1% | - | -27.3% | - | - | - | -3.1% | 9.2% | 4.5% | 0.5% |
| 2024/3 | 56.3% | - | -51.0% | - | - | - | -100.0% | -100.0% | 24.3% | 28.3% |
| 2025/3 | 2.0% | - | -3.1% | - | - | -100.0% | - | - | 70.7% | 44.5% |
| 2025/6 | 2.1% | - | -8.1% | 51.5% | - | - | - | - | 6.7% | 5.9% |
| 2025/9 | 5.6% | - | -0.3% | 155.2% | - | - | - | - | 9.7% | 9.3% |

Percentage

| | Domestic | | | Overseas | | | Global | | | Total |
|--------|----------|-------|--------|----------|-------|--------|--------|-------|--------|--------|
| | Stocks | Bonds | Others | Stocks | Bonds | Others | Stocks | Bonds | Others | |
| 2017/3 | 9.5% | 0.0% | 50.6% | 0.0% | 0.0% | 0.0% | 0.2% | 0.2% | 39.6% | 100.0% |
| 2018/3 | 7.7% | 0.0% | 50.6% | 0.0% | 0.0% | 0.0% | 0.2% | 0.1% | 41.5% | 100.0% |
| 2019/3 | 6.3% | 0.0% | 41.9% | 0.0% | 0.0% | 0.0% | 0.2% | 0.1% | 51.6% | 100.0% |
| 2020/3 | 4.7% | 0.0% | 30.3% | 0.0% | 0.0% | 0.0% | 0.0% | 0.7% | 64.3% | 100.0% |
| 2021/3 | 8.2% | 0.0% | 22.8% | 0.0% | 0.0% | 0.0% | 0.0% | 3.7% | 65.3% | 100.0% |
| 2022/3 | 11.6% | 0.0% | 11.8% | 0.0% | 0.0% | 0.0% | 0.1% | 2.9% | 73.6% | 100.0% |
| 2023/3 | 11.7% | 0.0% | 8.6% | 0.0% | 0.0% | 0.0% | 0.0% | 3.1% | 76.6% | 100.0% |
| 2024/3 | 14.2% | 0.0% | 3.3% | 0.0% | 0.0% | 8.3% | 0.0% | 0.0% | 74.2% | 100.0% |
| 2025/3 | 10.1% | 0.0% | 2.2% | 0.1% | 0.0% | 0.0% | 0.0% | 0.0% | 87.7% | 100.0% |
| 2025/6 | 9.7% | 0.0% | 1.9% | 0.1% | 0.0% | 0.0% | 0.0% | 0.0% | 88.3% | 100.0% |
| 2025/9 | 9.4% | 0.0% | 1.7% | 0.3% | 0.0% | 0.0% | 0.0% | 0.0% | 88.6% | 100.0% |

Note: Assets under management is based on discretionary investment management contracts.

4.Wrap Accounts

(3) Assets Under Management by Size

①Number of Contract

| | Less than ¥10 million | Over ¥10 million | Over ¥20 million | Over ¥50 million | Over ¥1 billion | Over ¥10 billion | Total |
|--------|--------------------------|---------------------|---------------------|---------------------|--------------------|---------------------|-----------|
| 2017/3 | 390,919 | 112,925 | 48,767 | 8,704 | 3,191 | 116 | 564,622 |
| 2018/3 | 497,765 | 138,731 | 63,453 | 11,925 | 4,590 | 150 | 716,614 |
| 2019/3 | 632,937 | 144,854 | 71,416 | 13,621 | 5,071 | 193 | 868,092 |
| 2020/3 | 822,370 | 120,770 | 67,219 | 12,241 | 4,569 | 176 | 1,027,345 |
| 2021/3 | 865,695 | 190,661 | 94,957 | 19,449 | 7,366 | 266 | 1,178,394 |
| 2022/3 | 984,304 | 216,915 | 117,936 | 24,494 | 9,176 | 312 | 1,353,137 |
| 2023/3 | 1,146,112 | 214,772 | 125,816 | 25,262 | 9,115 | 290 | 1,521,367 |
| 2024/3 | 1,136,144 | 289,762 | 167,892 | 39,036 | 14,644 | 419 | 1,647,897 |
| 2025/3 | 1,264,111 | 303,104 | 192,867 | 44,860 | 17,217 | 473 | 1,822,632 |
| 2025/6 | 1,253,294 | 327,483 | 202,884 | 48,331 | 19,113 | 544 | 1,851,649 |
| 2025/9 | 1,266,390 | 343,195 | 217,772 | 55,023 | 21,875 | 593 | 1,904,848 |

Percentage changes from the previous year (or term)

| | Less than ¥10 million | Over ¥10 million | Over ¥20 million | Over ¥50 million | Over ¥1 billion | Over ¥10 billion | Total |
|--------|--------------------------|---------------------|---------------------|---------------------|--------------------|---------------------|-------|
| 2018/3 | 27.3% | 22.9% | 30.1% | 37.0% | 43.8% | 29.3% | 26.9% |
| 2019/3 | 27.2% | 4.4% | 12.5% | 14.2% | 10.5% | 28.7% | 21.1% |
| 2020/3 | 29.9% | -16.6% | -5.9% | -10.1% | -9.9% | -8.8% | 18.3% |
| 2021/3 | 5.3% | 57.9% | 41.3% | 58.9% | 61.2% | 51.1% | 14.7% |
| 2022/3 | 13.7% | 13.8% | 24.2% | 25.9% | 24.6% | 17.3% | 14.8% |
| 2023/3 | 16.4% | -1.0% | 6.7% | 3.1% | -0.7% | -7.1% | 12.4% |
| 2024/3 | -0.9% | 34.9% | 33.4% | 54.5% | 60.7% | 44.5% | 8.3% |
| 2025/3 | 11.3% | 4.6% | 14.9% | 14.9% | 17.6% | 12.9% | 10.6% |
| 2025/6 | -0.9% | 8.0% | 5.2% | 7.7% | 11.0% | 15.0% | 1.6% |
| 2025/9 | 1.0% | 4.8% | 7.3% | 13.8% | 14.5% | 9.0% | 2.9% |

Percentage

| | Less than ¥10 million | Over ¥10 million | Over ¥20 million | Over ¥50 million | Over ¥1 billion | Over ¥10 billion | Total |
|--------|--------------------------|---------------------|---------------------|---------------------|--------------------|---------------------|--------|
| 2017/3 | 69.2% | 20.0% | 8.6% | 1.5% | 0.6% | 0.0% | 100.0% |
| 2018/3 | 69.5% | 19.4% | 8.9% | 1.7% | 0.6% | 0.0% | 100.0% |
| 2019/3 | 72.9% | 16.7% | 8.2% | 1.6% | 0.6% | 0.0% | 100.0% |
| 2020/3 | 80.0% | 11.8% | 6.5% | 1.2% | 0.4% | 0.0% | 100.0% |
| 2021/3 | 73.5% | 16.2% | 8.1% | 1.7% | 0.6% | 0.0% | 100.0% |
| 2022/3 | 72.7% | 16.0% | 8.7% | 1.8% | 0.7% | 0.0% | 100.0% |
| 2023/3 | 75.3% | 14.1% | 8.3% | 1.7% | 0.6% | 0.0% | 100.0% |
| 2024/3 | 68.9% | 17.6% | 10.2% | 2.4% | 0.9% | 0.0% | 100.0% |
| 2025/3 | 69.4% | 16.6% | 10.6% | 2.5% | 0.9% | 0.0% | 100.0% |
| 2025/6 | 67.7% | 17.7% | 11.0% | 2.6% | 1.0% | 0.0% | 100.0% |
| 2025/9 | 66.5% | 18.0% | 11.4% | 2.9% | 1.1% | 0.0% | 100.0% |

②Amount of Assets

(Unit : ¥ 100million)

| | Less than ¥10 million | Over ¥10 million | Over ¥20 million | Over ¥50 million | Over ¥1 billion | Over ¥10 billion | Total |
|--------|--------------------------|---------------------|---------------------|---------------------|--------------------|---------------------|---------|
| 2017/3 | 21,044 | 15,331 | 14,370 | 5,821 | 6,673 | 2,462 | 65,702 |
| 2018/3 | 21,976 | 18,532 | 18,738 | 7,920 | 9,462 | 3,216 | 79,843 |
| 2019/3 | 24,314 | 19,546 | 21,195 | 9,017 | 10,185 | 4,014 | 88,272 |
| 2020/3 | 28,043 | 17,077 | 20,291 | 8,393 | 9,901 | 4,069 | 87,774 |
| 2021/3 | 25,953 | 25,098 | 28,260 | 12,697 | 14,030 | 6,041 | 112,079 |
| 2022/3 | 31,285 | 29,004 | 35,507 | 16,229 | 17,940 | 7,256 | 137,222 |
| 2023/3 | 36,813 | 29,260 | 38,112 | 16,951 | 18,233 | 7,103 | 146,472 |
| 2024/3 | 34,822 | 38,799 | 51,181 | 25,905 | 27,623 | 9,816 | 188,145 |
| 2025/3 | 38,763 | 41,002 | 58,992 | 30,038 | 33,248 | 11,326 | 213,369 |
| 2025/6 | 37,228 | 43,623 | 61,728 | 31,988 | 36,115 | 12,628 | 223,309 |
| 2025/9 | 37,402 | 46,250 | 66,804 | 36,528 | 41,367 | 14,060 | 242,411 |

Percentage changes from the previous year (or term)

| | Less than ¥10 million | Over ¥10 million | Over ¥20 million | Over ¥50 million | Over ¥1 billion | Over ¥10 billion | Total |
|--------|--------------------------|---------------------|---------------------|---------------------|--------------------|---------------------|-------|
| 2018/3 | 4.4% | 20.9% | 30.4% | 36.1% | 41.8% | 30.6% | 21.5% |
| 2019/3 | 10.6% | 5.5% | 13.1% | 13.9% | 7.6% | 24.8% | 10.6% |
| 2020/3 | 15.3% | -12.6% | -4.3% | -6.9% | -2.8% | 1.4% | -0.6% |
| 2021/3 | -7.5% | 47.0% | 39.3% | 51.3% | 41.7% | 48.5% | 27.7% |
| 2022/3 | 20.5% | 15.6% | 25.6% | 27.8% | 27.9% | 20.1% | 22.4% |
| 2023/3 | 17.7% | 0.9% | 7.3% | 4.4% | 1.6% | -2.1% | 6.7% |
| 2024/3 | -5.4% | 32.6% | 34.3% | 52.8% | 51.5% | 38.2% | 28.5% |
| 2025/3 | 11.3% | 5.7% | 15.3% | 16.0% | 20.4% | 15.4% | 13.4% |
| 2025/6 | -4.0% | 6.4% | 4.6% | 6.5% | 8.6% | 11.5% | 4.7% |
| 2025/9 | 0.5% | 6.0% | 8.2% | 14.2% | 14.5% | 11.3% | 8.6% |

Percentage

| | Less than ¥10 million | Over ¥10 million | Over ¥20 million | Over ¥50 million | Over ¥1 billion | Over ¥10 billion | Total |
|--------|--------------------------|---------------------|---------------------|---------------------|--------------------|---------------------|--------|
| 2017/3 | 32.0% | 23.3% | 21.9% | 8.9% | 10.2% | 3.7% | 100.0% |
| 2018/3 | 27.5% | 23.2% | 23.5% | 9.9% | 11.9% | 4.0% | 100.0% |
| 2019/3 | 27.5% | 22.1% | 24.0% | 10.2% | 11.5% | 4.5% | 100.0% |
| 2020/3 | 31.9% | 19.5% | 23.1% | 9.6% | 11.3% | 4.6% | 100.0% |
| 2021/3 | 23.2% | 22.4% | 25.2% | 11.3% | 12.5% | 5.4% | 100.0% |
| 2022/3 | 22.8% | 21.1% | 25.9% | 11.8% | 13.1% | 5.3% | 100.0% |
| 2023/3 | 25.1% | 20.0% | 26.0% | 11.6% | 12.4% | 4.8% | 100.0% |
| 2024/3 | 18.5% | 20.6% | 27.2% | 13.8% | 14.7% | 5.2% | 100.0% |
| 2025/3 | 18.2% | 19.2% | 27.6% | 14.1% | 15.6% | 5.3% | 100.0% |
| 2025/6 | 16.7% | 19.5% | 27.6% | 14.3% | 16.2% | 5.7% | 100.0% |
| 2025/9 | 15.4% | 19.1% | 27.6% | 15.1% | 17.1% | 5.8% | 100.0% |

Note: Assets under management is based on discretionary investment management contracts.

4. Wrap Accounts

(4) Assets Under Management by Country and Region

(Unit : ¥ 100million)

| | Japan | | | | | USA | | | | | Europe | | | | | Asia | | | | | Others | | | | |
|--------|--------|-------|---------------------------|-----------------------|--------|--------|-------|---------------------------|-----------------------|--------|--------|-------|---------------------------|-----------------------|--------|--------|-------|---------------------------|-----------------------|--------|--------|--------|---------------------------|-----------------------|--------|
| | Stocks | Bonds | Real Estate Private Funds | Short term investment | Others | Stocks | Bonds | Real Estate Private Funds | Short term investment | Others | Stocks | Bonds | Real Estate Private Funds | Short term investment | Others | Stocks | Bonds | Real Estate Private Funds | Short term investment | Others | Stocks | Bonds | Real Estate Private Funds | Short term investment | Others |
| 2017/3 | 4,584 | 7,394 | 1 | 1,542 | 16,782 | 39 | 67 | 5 | 6 | 0 | 9 | 7 | 0 | 0 | 0 | 5 | 1 | 0 | 0 | 0 | 3,049 | 12,839 | 0 | 90 | 19,281 |
| 2018/3 | 5,693 | 5,326 | 6 | 1,937 | 20,065 | 96 | 118 | 29 | 3 | 0 | 12 | 12 | 1 | 0 | 0 | 16 | 2 | 1 | 0 | 0 | 4,878 | 16,352 | 1 | 367 | 24,927 |
| 2019/3 | 6,986 | 4,580 | 0 | 2,179 | 21,809 | 100 | 160 | 42 | 6 | 13 | 41 | 26 | 0 | 0 | 0 | 24 | 0 | 0 | 0 | 0 | 6,759 | 17,241 | 0 | 59 | 28,248 |
| 2020/3 | 6,163 | 4,270 | 73 | 2,913 | 21,290 | 142 | 194 | 60 | 9 | 22 | 54 | 43 | 0 | 0 | 0 | 13 | 3 | 0 | 0 | 0 | 6,495 | 18,945 | 74 | 86 | 26,926 |
| 2021/3 | 6,557 | 6,380 | 171 | 2,773 | 26,684 | 308 | 262 | 98 | 7 | 47 | 7 | 68 | 0 | 0 | 0 | 115 | 27 | 0 | 0 | 0 | 11,155 | 18,073 | 223 | 138 | 38,985 |
| 2022/3 | 5,824 | 7,824 | 246 | 3,181 | 30,981 | 556 | 409 | 152 | 5 | 84 | 144 | 99 | 0 | 0 | 0 | 81 | 19 | 0 | 0 | 0 | 17,602 | 22,363 | 296 | 150 | 47,207 |
| 2023/3 | 5,835 | 6,952 | 406 | 4,270 | 32,714 | 618 | 664 | 196 | 6 | 55 | 140 | 13 | 0 | 0 | 0 | 55 | 11 | 0 | 0 | 0 | 18,319 | 23,826 | 310 | 130 | 51,953 |
| 2024/3 | 9,600 | 6,863 | 642 | 4,357 | 43,400 | 919 | 1,093 | 226 | 0 | 337 | 177 | 1 | 0 | 0 | 0 | 68 | 0 | 0 | 0 | 0 | 23,490 | 27,075 | 849 | 169 | 68,878 |
| 2025/3 | 10,242 | 6,963 | 653 | 3,755 | 48,982 | 1,553 | 1,143 | 310 | 0 | 200 | 286 | 0 | 0 | 0 | 0 | 61 | 0 | 0 | 0 | 0 | 27,515 | 29,799 | 759 | 214 | 80,932 |
| 2025/6 | 11,194 | 6,843 | 663 | 4,200 | 51,168 | 1,778 | 1,196 | 313 | 37 | 521 | 317 | 0 | 0 | 0 | 0 | 64 | 0 | 0 | 0 | 0 | 30,595 | 29,544 | 702 | 173 | 83,999 |
| 2025/9 | 12,474 | 6,974 | 770 | 4,603 | 55,372 | 2,346 | 1,387 | 342 | 39 | 480 | 358 | 0 | 0 | 0 | 0 | 76 | 0 | 0 | 0 | 0 | 33,898 | 29,518 | 721 | 207 | 92,847 |

Percentage changes from the previous year (or term)

| | Japan | | | | | USA | | | | | Europe | | | | | Asia | | | | | Others | | | | |
|--------|--------|--------|---------------------------|-----------------------|--------|--------|-------|---------------------------|-----------------------|---------|---------|--------|---------------------------|-----------------------|---------|----------|--------|---------------------------|-----------------------|--------|--------|----------|---------------------------|-----------------------|--------|
| | Stocks | Bonds | Real Estate Private Funds | Short term investment | Others | Stocks | Bonds | Real Estate Private Funds | Short term investment | Others | Stocks | Bonds | Real Estate Private Funds | Short term investment | Others | Stocks | Bonds | Real Estate Private Funds | Short term investment | Others | Stocks | Bonds | Real Estate Private Funds | Short term investment | Others |
| 2018/3 | 24.2% | -28.0% | 364.2% | 25.6% | 19.6% | 147.8% | 77.3% | 458.9% | -52.1% | -100.0% | 35.8% | 65.5% | 378.9% | - | -100.0% | 246.7% | 328.3% | 308.7% | - | - | 60.0% | 27.4% | 53.4% | 307.8% | 29.3% |
| 2019/3 | 22.7% | -14.0% | -99.2% | 12.4% | 8.7% | 4.7% | 35.3% | 44.4% | 108.5% | - | 252.6% | 108.0% | -100.0% | - | - | 45.2% | -99.1% | -100.0% | - | - | 38.6% | 5.4% | -50.9% | -84.0% | 13.3% |
| 2020/3 | -11.8% | -6.8% | 145771.1% | 33.7% | -2.4% | 42.0% | 21.5% | 44.2% | 43.7% | 72.1% | 31.0% | 65.5% | - | - | -46.1% | 12500.0% | - | - | - | -3.9% | 9.9% | 28416.2% | 46.3% | -4.7% | |
| 2021/3 | 6.4% | 49.4% | 134.5% | -4.8% | 25.3% | 116.8% | 35.0% | 62.9% | -20.1% | 109.8% | -86.2% | 60.3% | - | - | 800.1% | 972.6% | - | - | - | 71.7% | -4.6% | 201.4% | 60.9% | 44.8% | |
| 2022/3 | -11.2% | 22.6% | 43.6% | 14.7% | 16.1% | 80.1% | 56.3% | 54.6% | -25.2% | 79.0% | 1859.4% | 44.7% | - | - | -29.9% | -29.8% | - | - | - | 57.8% | 23.7% | 32.5% | 8.6% | 21.1% | |
| 2023/3 | 0.2% | -11.2% | 65.4% | 34.2% | 5.6% | 11.2% | 62.4% | 29.5% | 3.1% | -34.8% | -3.2% | -87.1% | - | - | -31.7% | -40.9% | - | - | - | 4.1% | 6.5% | 4.9% | -13.5% | 10.1% | |
| 2024/3 | 64.5% | -1.3% | 58.1% | 2.1% | 32.7% | 48.8% | 64.6% | 15.0% | -100.0% | 513.6% | 26.9% | -93.2% | - | - | 22.8% | -99.0% | - | - | - | 28.2% | 13.6% | 173.5% | 30.1% | 32.6% | |
| 2025/3 | 6.7% | 1.5% | 1.7% | -13.8% | 12.9% | 69.0% | 4.6% | 37.3% | - | -40.6% | 61.4% | -48.8% | - | - | -9.1% | -45.5% | - | - | - | 17.1% | 10.1% | -10.6% | 26.7% | 17.5% | |
| 2025/6 | 9.3% | -1.7% | 1.5% | 11.9% | 4.5% | 14.5% | 4.7% | 1.0% | - | 159.9% | 11.0% | 2.3% | - | - | 4.9% | 0.0% | - | - | - | 11.2% | -0.9% | -7.5% | -18.8% | 3.8% | |
| 2025/9 | 11.4% | 1.9% | 16.2% | 9.6% | 8.2% | 31.9% | 15.9% | 9.1% | 4.1% | -7.9% | 12.6% | -4.4% | - | - | 18.2% | -16.7% | - | - | - | 10.8% | -0.1% | 2.7% | 19.7% | 10.5% | |

Percentage

| | Japan | | | | | USA | | | | | Europe | | | | | Asia | | | | | Others | | | | |
|--------|--------|-------|---------------------------|-----------------------|--------|--------|-------|---------------------------|-----------------------|--------|--------|-------|---------------------------|-----------------------|--------|--------|-------|---------------------------|-----------------------|--------|--------|-------|---------------------------|-----------------------|--------|
| | Stocks | Bonds | Real Estate Private Funds | Short term investment | Others | Stocks | Bonds | Real Estate Private Funds | Short term investment | Others | Stocks | Bonds | Real Estate Private Funds | Short term investment | Others | Stocks | Bonds | Real Estate Private Funds | Short term investment | Others | Stocks | Bonds | Real Estate Private Funds | Short term investment | Others |
| 2017/3 | 7.0% | 11.3% | 0.0% | 2.3% | 25.5% | 0.1% | 0.1% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 4.6% | 19.5% | 0.0% | 0.1% | 29.3% |
| 2018/3 | 7.1% | 6.7% | 0.0% | 2.4% | 25.1% | 0.1% | 0.1% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 6.1% | 20.5% | 0.0% | 0.5% | 31.2% |
| 2019/3 | 7.9% | 5.2% | 0.0% | 2.5% | 24.7% | 0.1% | 0.2% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 7.7% | 19.5% | 0.0% | 0.1% | 32.0% |
| 2020/3 | 7.0% | 4.9% | 0.1% | 3.3% | 24.3% | 0.2% | 0.2% | 0.1% | 0.0% | 0.0% | 0.1% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 7.4% | 21.6% | 0.1% | 0.1% | 30.7% |
| 2021/3 | 5.9% | 5.7% | 0.2% | 2.5% | 23.8% | 0.3% | 0.2% | 0.1% | 0.0% | 0.0% | 0.0% | 0.1% | 0.0% | 0.0% | 0.0% | 0.1% | 0.0% | 0.0% | 0.0% | 0.0% | 10.0% | 16.1% | 0.2% | 0.1% | 34.8% |
| 2022/3 | 4.2% | 5.7% | 0.2% | 2.3% | 22.6% | 0.4% | 0.3% | 0.1% | 0.0% | 0.1% | 0.1% | 0.1% | 0.0% | 0.0% | 0.0% | 0.1% | 0.0% | 0.0% | 0.0% | 0.0% | 12.8% | 16.3% | 0.2% | 0.1% | 34.4% |
| 2023/3 | 4.0% | 4.7% | 0.3% | 2.9% | 22.3% | 0.4% | 0.5% | 0.1% | 0.0% | 0.0% | 0.1% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 12.5% | 16.3% | 0.2% | 0.1% | 35.5% |
| 2024/3 | 5.1% | 3.6% | 0.3% | 2.3% | 23.1% | 0.5% | 0.6% | 0.1% | 0.0% | 0.2% | 0.1% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 12.5% | 14.4% | 0.5% | 0.1% | 36.6% |
| 2025/3 | 4.8% | 3.3% | 0.3% | 1.8% | 23.0% | 0.7% | 0.5% | 0.1% | 0.0% | 0.1% | 0.1% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 12.9% | 14.0% | 0.4% | 0.1% | 37.9% |
| 2025/6 | 5.0% | 3.1% | 0.3% | 1.9% | 22.9% | 0.8% | 0.5% | 0.1% | 0.0% | 0.2% | 0.1% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 13.7% | 13.2% | 0.3% | 0.1% | 37.6% |
| 2025/9 | 5.1% | 2.9% | 0.3% | 1.9% | 22.8% | 1.0% | 0.6% | 0.1% | 0.0% | 0.2% | 0.1% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 14.0% | 12.2% | 0.3% | 0.1% | 38.3% |

Note: Assets under management is based on discretionary investment management contracts.

4. Wrap Accounts

(5) Domestic Investment Trusts

(Unit : ¥ 100million)

| | Domestic Publicly Offered Investment Trusts | Domestic Privately Placed Investment Trusts | Total |
|--------|---------------------------------------------|---------------------------------------------|---------|
| 2023/3 | 111,839 | 472 | 112,311 |
| 2024/3 | 142,703 | 662 | 143,365 |
| 2025/3 | 162,031 | 1,089 | 163,120 |
| 2025/6 | 169,539 | 1,024 | 170,563 |
| 2025/9 | 182,475 | 1,083 | 183,559 |

Note: Assets under management is based on discretionary investment management contracts.

| | Domestic Publicly Offered Investment Trusts | Domestic Privately Placed Investment Trusts | Total |
|--------|---------------------------------------------|---------------------------------------------|-------|
| 2024/3 | 27.6% | 40.3% | 27.6% |
| 2025/3 | 13.5% | 64.5% | 13.8% |
| 2025/6 | 4.6% | -5.9% | 4.6% |
| 2025/9 | 7.6% | 5.8% | 7.6% |

(6) Derivative Transactions

(Unit : ¥ 100million)

Exchange traded derivatives

| | Futures | | Options | | Others |
|--------|---------|-------|---------|-------|--------|
| | Stocks | Bonds | Stocks | Bonds | |
| 2017/3 | 0 | 0 | 0 | 0 | 0 |
| 2018/3 | 0 | 0 | 0 | 0 | 0 |
| 2019/3 | 0 | 0 | 0 | 0 | 0 |
| 2020/3 | 0 | 0 | 0 | 0 | 0 |
| 2021/3 | 0 | 0 | 0 | 0 | 0 |
| 2022/3 | 0 | 0 | 0 | 0 | 0 |
| 2023/3 | 0 | 0 | 0 | 0 | 0 |
| 2024/3 | 0 | 0 | 0 | 0 | 0 |
| 2025/3 | 0 | 0 | 0 | 0 | 0 |
| 2025/6 | 0 | 0 | 0 | 0 | 0 |
| 2025/9 | 0 | 0 | 0 | 0 | 0 |

Over-the-counter derivatives

(Unit : ¥ 100million)

| | Forwards | Options | Swaps | Others |
|--------|----------|---------|-------|--------|
| 2017/3 | 0 | 0 | 0 | 0 |
| 2018/3 | 0 | 0 | 0 | 0 |
| 2019/3 | 0 | 0 | 0 | 0 |
| 2020/3 | 0 | 0 | 0 | 0 |
| 2021/3 | 0 | 0 | 0 | 0 |
| 2022/3 | 0 | 0 | 0 | 0 |
| 2023/3 | 0 | 0 | 0 | 0 |
| 2024/3 | 0 | 0 | 0 | 0 |
| 2025/3 | 0 | 0 | 0 | 0 |
| 2025/6 | 0 | 0 | 0 | 0 |
| 2025/9 | 0 | 0 | 0 | 0 |

Overseas exchange traded derivatives

(Unit : ¥ 100million)

| | Futures | | Options | | Others |
|--------|---------|-------|---------|-------|--------|
| | Stocks | Bonds | Stocks | Bonds | |
| 2017/3 | 0 | 0 | 0 | 0 | 0 |
| 2018/3 | 0 | 0 | 0 | 0 | 0 |
| 2019/3 | 0 | 0 | 0 | 0 | 0 |
| 2020/3 | 0 | 0 | 0 | 0 | 0 |
| 2021/3 | 0 | 0 | 0 | 0 | 0 |
| 2022/3 | 0 | 0 | 0 | 0 | 0 |
| 2023/3 | 0 | 0 | 0 | 0 | 0 |
| 2024/3 | 0 | 0 | 0 | 0 | 0 |
| 2025/3 | 0 | 0 | 0 | 0 | 0 |
| 2025/6 | 0 | 0 | 0 | 0 | 0 |
| 2025/9 | 0 | 0 | 0 | 0 | 0 |

Note: Assets under management is based on discretionary investment management contracts.

5. Collective Investment Schemes(excluding mutual funds)

(1) Assets Under Management

(Unit : ¥ 100million)

| | Collective Investment Schemes (excluding mutual funds) | | | Assets Under Advice | | | Total | | |
|--------|-----------------------------------------------------------|----------|-------|---------------------|----------|-------|-------|----------|-------|
| | Japan | Overseas | Total | Japan | Overseas | Total | Japan | Overseas | Total |
| 2013/3 | 1,311 | 480 | 1,791 | 0 | 0 | 0 | 1,311 | 480 | 1,791 |
| 2014/3 | 1,276 | 686 | 1,962 | 0 | 0 | 0 | 1,276 | 686 | 1,962 |
| 2015/3 | 972 | 566 | 1,537 | 0 | 0 | 0 | 972 | 566 | 1,537 |
| 2016/3 | 682 | 376 | 1,058 | 0 | 0 | 0 | 682 | 376 | 1,058 |
| 2017/3 | 1,006 | 388 | 1,394 | 0 | 0 | 0 | 1,006 | 388 | 1,394 |
| 2018/3 | 1,419 | 324 | 1,742 | 0 | 0 | 0 | 1,419 | 324 | 1,742 |
| 2019/3 | 2,134 | 229 | 2,363 | 0 | 0 | 0 | 2,134 | 229 | 2,363 |
| 2020/3 | 2,548 | 206 | 2,754 | 0 | 0 | 0 | 2,548 | 206 | 2,754 |
| 2021/3 | 2,850 | 229 | 3,078 | 0 | 0 | 0 | 2,850 | 229 | 3,078 |
| 2022/3 | 3,587 | 225 | 3,812 | 0 | 0 | 0 | 3,587 | 225 | 3,812 |
| 2023/3 | 4,572 | 237 | 4,809 | 0 | 0 | 0 | 4,572 | 237 | 4,809 |
| 2024/3 | 6,432 | 243 | 6,675 | 0 | 0 | 0 | 6,432 | 243 | 6,675 |
| 2025/3 | 7,433 | 384 | 7,817 | 0 | 0 | 0 | 7,433 | 384 | 7,817 |
| 2025/6 | 7,622 | 458 | 8,081 | 0 | 0 | 0 | 7,622 | 458 | 8,081 |
| 2025/9 | 7,699 | 887 | 8,586 | 0 | 0 | 0 | 7,699 | 887 | 8,586 |

Percentage changes from the previous year (or term)

| | Collective Investment Schemes (excluding mutual funds) | | | Assets Under Advice | | | Total | | |
|--------|-----------------------------------------------------------|----------|--------|---------------------|----------|-------|--------|----------|--------|
| | Japan | Overseas | Total | Japan | Overseas | Total | Japan | Overseas | Total |
| 2014/3 | -2.7% | 42.9% | 9.5% | - | - | - | -2.7% | 42.9% | 9.5% |
| 2015/3 | -23.9% | -17.5% | -21.6% | - | - | - | -23.9% | -17.5% | -21.6% |
| 2016/3 | -29.8% | -33.5% | -31.2% | - | - | - | -29.8% | -33.5% | -31.2% |
| 2017/3 | 47.6% | 3.2% | 31.8% | - | - | - | 47.6% | 3.2% | 31.8% |
| 2018/3 | 41.0% | -16.6% | 25.0% | - | - | - | 41.0% | -16.6% | 25.0% |
| 2019/3 | 50.4% | -29.2% | 35.6% | - | - | - | 50.4% | -29.2% | 35.6% |
| 2020/3 | 19.4% | -10.0% | 16.5% | - | - | - | 19.4% | -10.0% | 16.5% |
| 2021/3 | 11.9% | 10.8% | 11.8% | - | - | - | 11.9% | 10.8% | 11.8% |
| 2022/3 | 25.9% | -1.4% | 23.9% | - | - | - | 25.9% | -1.4% | 23.9% |
| 2023/3 | 27.4% | 5.2% | 26.1% | - | - | - | 27.4% | 5.2% | 26.1% |
| 2024/3 | 40.7% | 2.6% | 38.8% | - | - | - | 40.7% | 2.6% | 38.8% |
| 2025/3 | 15.6% | 57.7% | 17.1% | - | - | - | 15.6% | 57.7% | 17.1% |
| 2025/6 | 2.6% | 19.5% | 3.4% | - | - | - | 2.6% | 19.5% | 3.4% |
| 2025/9 | 1.0% | 93.6% | 6.3% | - | - | - | 1.0% | 93.6% | 6.3% |

5. Collective Investment Schemes(excluding mutual funds)

(2) Assets Under Management by Asset Class

| | Japan | | Overseas | | Global | | Total |
|--------|--------|--------|----------|--------|--------|--------|-------|
| | Stocks | Others | Stocks | Others | Stocks | Others | |
| 2013/3 | 12 | 8 | 11 | 4 | 25 | 23 | 83 |
| 2014/3 | 14 | 6 | 11 | 4 | 25 | 18 | 78 |
| 2015/3 | 10 | 2 | 11 | 4 | 23 | 14 | 64 |
| 2016/3 | 10 | 2 | 11 | 0 | 23 | 7 | 53 |
| 2017/3 | 11 | 4 | 9 | 1 | 21 | 5 | 57 |
| 2018/3 | 11 | 13 | 9 | 1 | 22 | 4 | 60 |
| 2019/3 | 13 | 15 | 8 | 67 | 19 | 6 | 128 |
| 2020/3 | 16 | 18 | 8 | 72 | 19 | 7 | 140 |
| 2021/3 | 20 | 20 | 8 | 62 | 19 | 7 | 136 |
| 2022/3 | 25 | 22 | 6 | 75 | 19 | 7 | 154 |
| 2023/3 | 32 | 27 | 6 | 79 | 13 | 8 | 165 |
| 2024/3 | 53 | 26 | 9 | 85 | 13 | 38 | 224 |
| 2025/3 | 45 | 38 | 9 | 103 | 14 | 47 | 254 |
| 2025/6 | 47 | 36 | 9 | 104 | 12 | 45 | 252 |
| 2025/9 | 49 | 36 | 7 | 107 | 11 | 48 | 256 |

Percentage changes from the previous year (or term)

| | Japan | | Overseas | | Global | | Total |
|--------|--------|--------|----------|---------|--------|--------|--------|
| | Stocks | Others | Stocks | Others | Stocks | Others | |
| 2014/3 | 16.7% | -25.0% | 0.0% | 0.0% | 0.0% | -21.7% | -6.0% |
| 2015/3 | -28.6% | -66.7% | 0.0% | 0.0% | -8.0% | -22.2% | -17.9% |
| 2016/3 | 0.0% | 0.0% | 0.0% | -100.0% | 0.0% | -50.0% | -17.2% |
| 2017/3 | 10.0% | 100.0% | -19.2% | - | 17.4% | -28.6% | 7.5% |
| 2018/3 | 0.0% | 225.0% | 0.0% | 0.0% | -18.5% | -20.0% | 5.3% |
| 2019/3 | 18.2% | 15.4% | -11.1% | 6600.0% | -13.6% | 50.0% | 113.3% |
| 2020/3 | 23.1% | 20.0% | 0.0% | 7.5% | 0.0% | 16.7% | 9.4% |
| 2021/3 | 25.0% | 11.1% | 0.0% | -13.9% | 0.0% | 0.0% | -2.9% |
| 2022/3 | 25.0% | 10.0% | -25.0% | 21.0% | 0.0% | 0.0% | 13.2% |
| 2023/3 | 28.0% | 22.7% | 0.0% | 5.3% | -31.8% | 14.3% | 7.1% |
| 2024/3 | 65.6% | -3.1% | 50.0% | 7.6% | 7.6% | 375.0% | 35.8% |
| 2025/3 | -15.1% | 38.5% | 0.0% | 21.2% | 7.7% | 23.7% | 13.4% |
| 2025/6 | 4.4% | 0.0% | -11.1% | 1.0% | -14.3% | -4.3% | -0.8% |
| 2025/9 | 4.3% | 0.0% | -12.5% | 2.9% | -8.3% | 6.7% | 2.4% |

(2) Amount of Assets

(Unit : ¥ 100million)

| | Japan | | Overseas | | Global | | Total |
|--------|--------|--------|----------|--------|--------|--------|-------|
| | Stocks | Others | Stocks | Others | Stocks | Others | |
| 2013/3 | 67 | 36 | 42 | 34 | 1,127 | 485 | 1,791 |
| 2014/3 | 70 | 17 | 42 | 33 | 1,269 | 530 | 1,962 |
| 2015/3 | 56 | 16 | 29 | 43 | 897 | 507 | 1,537 |
| 2016/3 | 78 | 112 | 15 | 0 | 522 | 331 | 1,058 |
| 2017/3 | 123 | 300 | 10 | 110 | 680 | 171 | 1,395 |
| 2018/3 | 173 | 726 | 24 | 84 | 588 | 147 | 1,742 |
| 2019/3 | 225 | 981 | 22 | 285 | 499 | 351 | 2,363 |
| 2020/3 | 256 | 1,089 | 11 | 421 | 459 | 518 | 2,754 |
| 2021/3 | 433 | 1,126 | 14 | 445 | 484 | 577 | 3,078 |
| 2022/3 | 548 | 1,529 | 9 | 610 | 441 | 674 | 3,812 |
| 2023/3 | 684 | 1,971 | 7 | 722 | 465 | 960 | 4,809 |
| 2024/3 | 1,039 | 1,618 | 22 | 905 | 418 | 2,674 | 6,675 |
| 2025/3 | 1,588 | 2,121 | 30 | 904 | 359 | 2,815 | 7,816 |
| 2025/6 | 1,820 | 2,142 | 28 | 867 | 362 | 2,863 | 8,081 |
| 2025/9 | 2,321 | 2,125 | 30 | 925 | 286 | 2,900 | 8,566 |

Percentage changes from the previous year (or term)

| | Japan | | Overseas | | Global | | Total |
|--------|--------|---------|----------|---------|--------|--------|--------|
| | Stocks | Others | Stocks | Others | Stocks | Others | |
| 2014/3 | 5.2% | -52.2% | -0.5% | -1.5% | 12.6% | 9.3% | 9.5% |
| 2015/3 | -20.5% | -64.1% | -32.1% | 28.8% | -29.3% | -4.3% | -21.6% |
| 2016/3 | 40.5% | 1689.2% | -49.4% | -100.0% | -41.8% | -34.7% | -31.2% |
| 2017/3 | 57.5% | 168.0% | -29.4% | - | 30.2% | -48.4% | 31.8% |
| 2018/3 | 40.4% | 141.7% | 131.3% | -23.6% | -13.5% | -13.8% | 24.9% |
| 2019/3 | 30.1% | 35.2% | -8.5% | 238.8% | -15.2% | 138.0% | 35.6% |
| 2020/3 | 13.7% | 11.0% | -48.8% | 47.7% | -8.1% | 47.7% | 16.6% |
| 2021/3 | 69.2% | 3.4% | 22.2% | 5.5% | 5.5% | 11.4% | 11.8% |
| 2022/3 | 26.6% | 35.8% | -31.0% | 37.2% | -8.8% | 16.9% | 23.9% |
| 2023/3 | 24.6% | 28.9% | -28.2% | 18.3% | 5.5% | 42.5% | 26.1% |
| 2024/3 | 52.0% | -17.9% | 220.4% | 25.4% | -10.3% | 178.4% | 38.8% |
| 2025/3 | 52.8% | 31.1% | 40.1% | -0.1% | -14.2% | 5.3% | 17.1% |
| 2025/6 | 14.6% | 1.0% | -8.6% | -4.1% | 1.0% | 1.7% | 3.4% |
| 2025/9 | 27.6% | -0.8% | 9.3% | 6.7% | -21.2% | 1.3% | 6.3% |

Percentage

| | Japan | | Overseas | | Global | | Total |
|--------|--------|--------|----------|--------|--------|--------|--------|
| | Stocks | Others | Stocks | Others | Stocks | Others | |
| 2013/3 | 3.7% | 2.0% | 2.4% | 1.9% | 62.9% | 27.1% | 100.0% |
| 2014/3 | 3.6% | 0.9% | 2.2% | 1.7% | 64.7% | 27.0% | 100.0% |
| 2015/3 | 3.6% | 0.4% | 1.9% | 2.8% | 58.3% | 33.0% | 100.0% |
| 2016/3 | 7.4% | 10.6% | 1.4% | 0.0% | 49.3% | 31.3% | 100.0% |
| 2017/3 | 8.8% | 21.5% | 0.7% | 7.9% | 48.7% | 12.3% | 100.0% |
| 2018/3 | 9.9% | 41.7% | 1.4% | 4.8% | 33.8% | 8.5% | 100.0% |
| 2019/3 | 9.5% | 41.5% | 0.9% | 12.1% | 21.1% | 14.8% | 100.0% |
| 2020/3 | 9.3% | 39.6% | 0.4% | 15.3% | 16.7% | 18.8% | 100.0% |
| 2021/3 | 14.1% | 36.6% | 0.4% | 14.4% | 15.7% | 18.7% | 100.0% |
| 2022/3 | 14.4% | 40.1% | 0.2% | 16.0% | 11.6% | 17.7% | 100.0% |
| 2023/3 | 14.2% | 41.0% | 0.1% | 15.0% | 9.7% | 20.0% | 100.0% |
| 2024/3 | 15.6% | 24.2% | 0.3% | 13.6% | 6.3% | 40.1% | 100.0% |
| 2025/3 | 20.3% | 27.1% | 0.4% | 11.6% | 4.6% | 36.0% | 100.0% |
| 2025/6 | 22.5% | 26.5% | 0.3% | 10.7% | 4.5% | 35.4% | 100.0% |
| 2025/9 | 27.0% | 24.7% | 0.4% | 10.8% | 3.3% | 33.8% | 100.0% |

5. Collective Investment Schemes(excluding mutual funds)

(3) Assets Under Management by Country and Region

(Unit : ¥ 100million)

| | Japan | | | | | USA | | | | | Europe | | | | | Asia | | | | | Others | | | | |
|--------|--------|-------|---------------------------|------------------------|--------|--------|-------|---------------------------|------------------------|--------|--------|-------|---------------------------|------------------------|--------|--------|-------|---------------------------|------------------------|--------|--------|-------|---------------------------|------------------------|--------|
| | Stocks | Bonds | Real Estate Private Funds | Short term investments | Others | Stocks | Bonds | Real Estate Private Funds | Short term investments | Others | Stocks | Bonds | Real Estate Private Funds | Short term investments | Others | Stocks | Bonds | Real Estate Private Funds | Short term investments | Others | Stocks | Bonds | Real Estate Private Funds | Short term investments | Others |
| 2013/3 | 543 | 23 | 0 | 448 | 273 | 28 | 0 | 0 | 0 | 125 | 0 | 0 | 0 | 0 | 0 | 57 | 0 | 0 | 13 | 282 | 0 | 0 | 0 | 0 | 0 |
| 2014/3 | 507 | 32 | 0 | 435 | 278 | 40 | 0 | 0 | 0 | 225 | 0 | 0 | 0 | 0 | 0 | 70 | 0 | 0 | 5 | 159 | 0 | 0 | 0 | 0 | 209 |
| 2015/3 | 413 | 25 | 0 | 236 | 274 | 42 | 1 | 0 | 0 | 133 | 0 | 0 | 0 | 0 | 0 | 57 | 0 | 0 | 5 | 350 | 0 | 0 | 0 | 1 | 0 |
| 2016/3 | 292 | 3 | 0 | 80 | 307 | 10 | 0 | 0 | 0 | 114 | 0 | 0 | 0 | 0 | 0 | 18 | 0 | 0 | 0 | 234 | 0 | 0 | 0 | 0 | 0 |
| 2017/3 | 366 | 2 | 0 | 257 | 224 | 13 | 0 | 0 | 0 | 120 | 0 | 0 | 0 | 0 | 0 | 14 | 0 | 0 | 0 | 241 | 0 | 0 | 0 | 0 | 156 |
| 2018/3 | 460 | 2 | 195 | 124 | 493 | 4 | 0 | 0 | 0 | 112 | 13 | 0 | 0 | 0 | 0 | 16 | 0 | 0 | 0 | 179 | 0 | 0 | 0 | 0 | 145 |
| 2019/3 | 482 | 96 | 196 | 124 | 761 | 2 | 0 | 0 | 0 | 121 | 12 | 0 | 0 | 0 | 177 | 9 | 0 | 0 | 0 | 144 | 0 | 0 | 0 | 0 | 238 |
| 2020/3 | 561 | 91 | 232 | 98 | 844 | 0 | 0 | 0 | 0 | 186 | 7 | 0 | 0 | 0 | 276 | 4 | 0 | 0 | 0 | 158 | 0 | 0 | 0 | 0 | 297 |
| 2021/3 | 705 | 97 | 293 | 142 | 838 | 0 | 0 | 0 | 0 | 215 | 8 | 0 | 0 | 0 | 300 | 6 | 0 | 0 | 0 | 192 | 0 | 0 | 0 | 0 | 284 |
| 2022/3 | 754 | 65 | 353 | 285 | 1,232 | 6 | 11 | 0 | 0 | 273 | 4 | 13 | 0 | 0 | 398 | 9 | 0 | 0 | 0 | 179 | 0 | 2 | 0 | 0 | 226 |
| 2023/3 | 1,018 | 55 | 373 | 446 | 1,610 | 20 | 24 | 0 | 0 | 293 | 3 | 13 | 0 | 0 | 490 | 35 | 0 | 0 | 0 | 200 | 5 | 2 | 0 | 0 | 221 |
| 2024/3 | 2,212 | 6 | 544 | 504 | 1,189 | 245 | 49 | 0 | 0 | 405 | 189 | 38 | 0 | 0 | 631 | 183 | 1 | 0 | 0 | 207 | 21 | 2 | 0 | 0 | 250 |
| 2025/3 | 2,916 | 21 | 666 | 471 | 1,462 | 281 | 89 | 0 | 0 | 412 | 178 | 40 | 0 | 0 | 675 | 173 | 1 | 0 | 0 | 121 | 40 | 2 | 0 | 0 | 268 |
| 2025/6 | 3,021 | 80 | 704 | 531 | 1,476 | 287 | 101 | 0 | 0 | 413 | 178 | 47 | 0 | 0 | 648 | 153 | 1 | 0 | 0 | 113 | 57 | 2 | 0 | 0 | 266 |
| 2025/9 | 3,560 | 77 | 658 | 272 | 1,589 | 331 | 100 | 0 | 0 | 427 | 195 | 55 | 0 | 0 | 698 | 158 | 1 | 0 | 0 | 115 | 44 | 2 | 0 | 0 | 304 |

Percentage changes from the previous year (or term)

| | Japan | | | | | USA | | | | | Europe | | | | | Asia | | | | | Others | | | | |
|--------|--------|---------|---------------------------|------------------------|--------|---------|---------|---------------------------|------------------------|--------|---------|--------|---------------------------|------------------------|--------|--------|--------|---------------------------|------------------------|--------|---------|-------|---------------------------|------------------------|---------|
| | Stocks | Bonds | Real Estate Private Funds | Short term investments | Others | Stocks | Bonds | Real Estate Private Funds | Short term investments | Others | Stocks | Bonds | Real Estate Private Funds | Short term investments | Others | Stocks | Bonds | Real Estate Private Funds | Short term investments | Others | Stocks | Bonds | Real Estate Private Funds | Short term investments | Others |
| 2014/3 | -6.6% | 41.1% | - | -2.8% | 1.9% | 45.8% | - | - | - | 79.9% | - | - | - | - | - | 24.4% | - | - | -63.2% | -43.6% | - | - | - | - | - |
| 2015/3 | -18.5% | -23.5% | - | -45.7% | -1.2% | 3.5% | - | - | - | -41.1% | - | - | - | - | - | -18.7% | - | - | 4.9% | 119.8% | - | - | - | - | -100.0% |
| 2016/3 | -29.5% | -89.5% | - | -66.3% | 12.0% | -75.0% | -72.4% | - | - | -14.1% | - | - | - | - | - | -68.4% | - | - | -93.0% | -33.3% | -100.0% | - | - | - | -100.0% |
| 2017/3 | 25.7% | -5.8% | - | 222.9% | -27.1% | 24.1% | 69.0% | - | - | 5.4% | - | - | - | - | - | -22.8% | - | - | -2.9% | 3.1% | - | - | - | - | - |
| 2018/3 | 25.4% | -7.8% | - | -51.8% | 119.9% | -71.8% | -100.0% | - | - | -6.6% | - | - | - | - | - | 11.5% | - | - | -70.6% | -25.6% | - | - | - | - | -6.7% |
| 2019/3 | 4.9% | 4131.4% | 0.3% | 0.3% | 54.4% | -33.7% | - | - | - | 7.7% | -2.6% | - | - | - | - | -39.2% | - | - | -100.0% | -19.6% | - | - | - | - | 63.5% |
| 2020/3 | 16.2% | -5.2% | 18.5% | -21.0% | 10.9% | -100.0% | - | - | - | 54.3% | -45.2% | - | - | - | 55.8% | -53.4% | - | - | - | 9.9% | - | - | - | - | 24.8% |
| 2021/3 | 25.7% | 6.5% | 26.1% | 44.5% | -0.7% | - | - | - | - | 15.5% | 13.9% | - | - | - | 8.6% | 34.7% | - | - | - | 21.1% | - | - | - | - | -4.4% |
| 2022/3 | 7.0% | -32.2% | 20.6% | 100.8% | 47.1% | - | - | - | - | 27.1% | -48.8% | - | - | - | 32.6% | 57.2% | - | - | - | -6.8% | - | - | - | - | -20.4% |
| 2023/3 | 35.0% | -16.3% | 5.7% | 56.5% | 30.6% | 218.8% | 110.8% | - | - | 7.1% | -12.3% | -0.1% | - | - | 23.1% | 277.9% | - | - | - | 12.2% | - | - | - | - | -2.0% |
| 2024/3 | 117.3% | -88.2% | 45.6% | 13.0% | -26.2% | 1111.7% | 105.2% | - | - | 38.3% | 5432.0% | 184.4% | - | - | 28.7% | 417.5% | - | - | - | 3.4% | 365.9% | 0.0% | - | - | 13.1% |
| 2025/3 | 31.9% | 231.2% | 22.4% | -6.5% | 23.0% | 14.8% | 83.8% | - | - | 1.7% | -5.6% | 3.8% | - | - | 6.9% | -5.1% | 60.4% | - | - | -41.8% | 85.2% | 0.0% | - | - | 7.1% |
| 2025/6 | 3.6% | 276.2% | 5.8% | 12.8% | 1.0% | 2.1% | 13.4% | - | - | 0.3% | 0.2% | 19.5% | - | - | -3.9% | -11.6% | -45.9% | - | - | -5.9% | 44.1% | 0.0% | - | - | -0.9% |
| 2025/9 | 17.8% | -4.3% | -6.5% | -48.9% | 7.7% | 15.5% | -1.6% | - | - | 3.4% | 9.1% | 16.1% | - | - | 7.7% | 3.3% | -8.9% | - | - | 1.6% | -22.3% | 0.0% | - | - | 14.5% |

Percentage

| | Japan | | | | | USA | | | | | Europe | | | | | Asia | | | | | Others | | | | |
|--------|--------|-------|---------------------------|------------------------|--------|--------|-------|---------------------------|------------------------|--------|--------|-------|---------------------------|------------------------|--------|--------|-------|---------------------------|------------------------|--------|--------|-------|---------------------------|------------------------|--------|
| | Stocks | Bonds | Real Estate Private Funds | Short term investments | Others | Stocks | Bonds | Real Estate Private Funds | Short term investments | Others | Stocks | Bonds | Real Estate Private Funds | Short term investments | Others | Stocks | Bonds | Real Estate Private Funds | Short term investments | Others | Stocks | Bonds | Real Estate Private Funds | Short term investments | Others |
| 2013/3 | 30.3% | 1.3% | 0.0% | 25.0% | 15.2% | 1.5% | 0.0% | 0.0% | 0.0% | 7.0% | 0.0% | 0.0% | 0.0% | 0.0% | 3.2% | 0.0% | 0.0% | 0.7% | 15.8% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% |
| 2014/3 | 25.9% | 1.6% | 0.0% | 22.2% | 14.2% | 2.1% | 0.0% | 0.0% | 0.0% | 11.5% | 0.0% | 0.0% | 0.0% | 0.0% | 3.6% | 0.0% | 0.0% | 0.2% | 8.1% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 10.7% |
| 2015/3 | 26.9% | 1.6% | 0.0% | 15.4% | 17.9% | 2.7% | 0.1% | 0.0% | 0.0% | 8.6% | 0.0% | 0.0% | 0.0% | 0.0% | 3.7% | 0.0% | 0.0% | 0.3% | 22.8% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% |
| 2016/3 | 27.6% | 0.2% | 0.0% | 7.5% | 29.1% | 1.0% | 0.0% | 0.0% | 0.0% | 10.8% | 0.0% | 0.0% | 0.0% | 0.0% | 1.7% | 0.0% | 0.0% | 0.0% | 22.1% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% |
| 2017/3 | 26.3% | 0.2% | 0.0% | 18.4% | 16.1% | 0.9% | 0.0% | 0.0% | 0.0% | 8.6% | 0.0% | 0.0% | 0.0% | 0.0% | 1.0% | 0.0% | 0.0% | 0.0% | 17.3% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 11.2% |
| 2018/3 | 26.4% | 0.1% | 11.2% | 7.1% | 28.3% | 0.2% | 0.0% | 0.0% | 0.0% | 6.4% | 0.7% | 0.0% | 0.0% | 0.0% | 0.9% | 0.0% | 0.0% | 0.0% | 10.3% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 8.3% |
| 2019/3 | 20.4% | 4.0% | 8.3% | 5.3% | 32.2% | 0.1% | 0.0% | 0.0% | 0.0% | 5.1% | 0.5% | 0.0% | 0.0% | 0.0% | 7.5% | 0.4% | 0.0% | 0.0% | 6.1% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 10.1% |
| 2020/3 | 20.4% | 3.3% | 8.4% | 3.6% | 30.6% | 0.0% | 0.0% | 0.0% | 0.0% | 6.8% | 0.2% | 0.0% | 0.0% | 0.0% | 10.0% | 0.2% | 0.0% | 0.0% | 5.7% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 10.8% |
| 2021/3 | 22.9% | 3.1% | 9.5% | 4.6% | 27.2% | 0.0% | 0.0% | 0.0% | 0.0% | 7.0% | 0.2% | 0.0% | 0.0% | 0.0% | 9.8% | 0.2% | 0.0% | 0.0% | 6.2% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 9.2% |
| 2022/3 | 19.8% | 1.7% | 9.3% | 7.5% | 32.3% | 0.2% | 0.3% | 0.0% | 0.0% | 7.2% | 0.1% | 0.4% | 0.0% | 0.0% | 10.4% | 0.2% | 0.0% | 0.0% | 4.7% | 0.0% | 0.1% | 0.0% | 0.0% | 0.0% | 5.9% |
| 2023/3 | 21.2% | 1.1% | 7.8% | 9.3% | 33.5% | 0.4% | 0.5% | 0.0% | 0.0% | 6.1% | 0.1% | 0.3% | 0.0% | 0.0% | 10.2% | 0.7% | 0.0% | 0.0% | 4.2% | 0.1% | 0.0% | 0.0% | 0.0% | 0.0% | 4.6% |
| 2024/3 | 33.1% | 0.1% | 8.1% | 7.5% | 17.8% | 3.7% | 0.7% | 0.0% | 0.0% | 6.1% | 2.8% | 0.6% | 0.0% | 0.0% | 9.5% | 2.7% | 0.0% | 0.0% | 3.1% | 0.3% | 0.0% | 0.0% | 0.0% | 0.0% | 3.8% |
| 2025/3 | 37.3% | 0.3% | 8.5% | 6.0% | 18.7% | 3.6% | 1.1% | 0.0% | 0.0% | 5.3% | 2.3% | 0.5% | 0.0% | 0.0% | 8.6% | 2.2% | 0.0% | 0.0% | 1.5% | 0.5% | 0.0% | 0.0% | 0.0% | 0.0% | 3.4% |
| 2025/6 | 37.4% | 1.0% | 8.7% | 6.6% | 18.3% | 3.6% | 1.3% | 0.0% | 0.0% | 5.1% | 2.2% | 0.6% | 0.0% | 0.0% | 8.0% | 1.9% | 0.0% | 0.0% | 1.4% | 0.7% | 0.0% | 0.0% | 0.0% | 0.0% | 3.3% |
| 2025/9 | 41.5% | 0.9% | 7.7% | 3.2% | 18.5% | 3.9% | 1.2% | 0.0% | 0.0% | 5.0% | 2.3% | 0.6% | 0.0% | 0.0% | 8.1% | 1.8% | 0.0% | 0.0% | 1.3% | 0.5% | 0.0% | 0.0% | 0.0% | 0.0% | 3.5% |

5. Collective Investment Schemes(excluding mutual funds)

(4) Derivative Transactions

| Exchange traded derivatives | | | | | | (Unit : ¥ 100million) |
|-----------------------------|---------|-------|---------|-------|--------|-----------------------|
| | Futures | | Options | | Others | |
| | Stocks | Bonds | Stocks | Bonds | | |
| 2013/3 | 0 | 0 | 0 | 0 | 0 | |
| 2014/3 | 0 | 0 | 0 | 0 | 0 | |
| 2015/3 | 0 | 0 | 0 | 0 | 0 | |
| 2016/3 | 0 | 0 | 0 | 0 | 0 | |
| 2017/3 | 0 | 0 | 0 | 0 | 0 | |
| 2018/3 | 0 | 0 | 30 | 0 | 0 | |
| 2019/3 | 0 | 0 | 0 | 0 | 0 | |
| 2020/3 | 0 | 0 | 0 | 0 | 0 | |
| 2021/3 | 0 | 0 | 0 | 0 | 0 | |
| 2022/3 | 2 | 0 | 0 | 0 | 0 | |
| 2023/3 | 2 | 0 | 0 | 0 | 0 | |
| 2024/3 | 0 | 0 | 0 | 0 | 0 | |
| 2025/3 | 0 | 0 | 0 | 0 | 0 | |
| 2025/6 | 0 | 0 | 0 | 0 | 0 | |
| 2025/9 | 0 | 0 | 0 | 0 | 0 | |

| Over-the-counter derivatives | | | | | (Unit : ¥ 100million) |
|------------------------------|----------|---------|-------|--------|-----------------------|
| | Forwards | Options | Swaps | Others | |
| 2013/3 | 0 | 0 | 0 | 0 | |
| 2014/3 | 0 | 0 | 0 | 0 | |
| 2015/3 | 0 | 0 | 0 | 0 | |
| 2016/3 | 0 | 0 | 0 | 0 | |
| 2017/3 | 0 | 0 | 0 | 0 | |
| 2018/3 | 0 | 0 | 0 | 0 | |
| 2019/3 | 0 | 0 | 0 | 0 | |
| 2020/3 | 0 | 0 | 0 | 0 | |
| 2021/3 | 0 | 0 | 0 | 0 | |
| 2022/3 | 35 | 0 | 0 | 0 | |
| 2023/3 | 54 | 0 | 0 | 0 | |
| 2024/3 | 95 | 0 | 0 | 0 | |
| 2025/3 | 0 | 0 | 0 | 0 | |
| 2025/6 | 0 | 0 | 0 | 0 | |
| 2025/9 | 0 | 0 | 0 | 0 | |

| Overseas exchange traded derivatives | | | | | | (Unit : ¥ 100million) |
|--------------------------------------|---------|-------|---------|-------|--------|-----------------------|
| | Futures | | Options | | Others | |
| | Stocks | Bonds | Stocks | Bonds | | |
| 2013/3 | 0 | 0 | 0 | 0 | 0 | |
| 2014/3 | 0 | 0 | 0 | 0 | 0 | |
| 2015/3 | 0 | 0 | 0 | 0 | 0 | |
| 2016/3 | 0 | 0 | 0 | 0 | 0 | |
| 2017/3 | 0 | 0 | 0 | 0 | 0 | |
| 2018/3 | 0 | 0 | 0 | 0 | 0 | |
| 2019/3 | 0 | 0 | 0 | 0 | 0 | |
| 2020/3 | 0 | 0 | 0 | 0 | 0 | |
| 2021/3 | 0 | 0 | 0 | 0 | 0 | |
| 2022/3 | 0 | 0 | 0 | 0 | 0 | |
| 2023/3 | 0 | 0 | 0 | 0 | 0 | |
| 2024/3 | 0 | 0 | 0 | 0 | 0 | |
| 2025/3 | 0 | 0 | 0 | 0 | 0 | |
| 2025/6 | 0 | 0 | 0 | 0 | 0 | |
| 2025/9 | 0 | 0 | 0 | 0 | 0 | |

6.Change of No.of Members

| | No.of Discretionary Investment Advisory Firms | No.of Investment Advisory Firms |
|--------|-----------------------------------------------------|------------------------------------|
| 1994/3 | 150 | 150 |
| 1995/3 | 150 | 145 |
| 1996/3 | 147 | 142 |
| 1997/3 | 145 | 138 |
| 1998/3 | 137 | 121 |
| 1999/3 | 127 | 98 |
| 2000/3 | 125 | 90 |
| 2001/3 | 125 | 90 |
| 2002/3 | 128 | 86 |
| 2003/3 | 121 | 77 |
| 2004/3 | 118 | 76 |
| 2005/3 | 121 | 86 |
| 2006/3 | 133 | 116 |
| 2007/3 | 138 | 123 |
| 2008/3 | 155 | 145 |
| 2009/3 | 214 | 122 |
| 2010/3 | 227 | 123 |
| 2011/3 | 247 | 502 |
| 2012/3 | 246 | 543 |
| 2013/3 | 239 | 516 |
| 2014/3 | 245 | 490 |
| 2015/3 | 258 | 477 |
| 2016/3 | 269 | 476 |
| 2017/3 | 273 | 478 |
| 2018/3 | 285 | 482 |
| 2019/3 | 297 | 480 |
| 2020/3 | 313 | 470 |
| 2021/3 | 324 | 466 |
| 2022/3 | 344 | 484 |
| 2023/3 | 345 | 487 |
| 2024/3 | 353 | 484 |
| 2025/3 | 367 | 483 |
| 2025/6 | 372 | 482 |
| 2025/9 | 378 | 480 |

7.Complaints and Consultations

| | Complaints | | | Consultations | | | Mediation | | | Total | | |
|--------|-------------------|-----------------------|-------|-------------------|-----------------------|-------|-------------------|-----------------------|-------|-------------------|-----------------------|-------|
| | To JIAA's members | To non-JIAA's members | Total | To JIAA's members | To non-JIAA's members | Total | To JIAA's members | To non-JIAA's members | Total | To JIAA's members | To non-JIAA's members | Total |
| 1999/3 | 10 | 13 | 23 | 1 | 1 | 2 | / | | | 11 | 14 | 25 |
| 2000/3 | 6 | 4 | 10 | 4 | 5 | 9 | | | | 10 | 9 | 19 |
| 2001/3 | 8 | 16 | 24 | 7 | 13 | 20 | | | | 15 | 29 | 44 |
| 2002/3 | 15 | 6 | 21 | 13 | 27 | 40 | | | | 28 | 33 | 61 |
| 2003/3 | 33 | 11 | 44 | 13 | 12 | 25 | | | | 46 | 23 | 69 |
| 2004/3 | 31 | 15 | 46 | 21 | 13 | 34 | | | | 52 | 28 | 80 |
| 2005/3 | 29 | 7 | 36 | 17 | 16 | 33 | | | | 46 | 23 | 69 |
| 2006/3 | 19 | 6 | 25 | 14 | 13 | 27 | | | | 33 | 19 | 52 |
| 2007/3 | 32 | 9 | 41 | 15 | 8 | 23 | | | | 47 | 17 | 64 |
| 2008/3 | 22 | 8 | 30 | 6 | 9 | 15 | | | | 28 | 17 | 45 |
| 2009/3 | 30 | 5 | 35 | 5 | 6 | 11 | | | | 35 | 11 | 46 |
| 2010/3 | 15 | 1 | 16 | 18 | 0 | 18 | | | | 33 | 1 | 34 |
| 2011/3 | 16 | 0 | 16 | 42 | 9 | 51 | | | | 5 | 0 | 5 |
| 2012/3 | 26 | 0 | 26 | 65 | 20 | 85 | 2 | 0 | 2 | 93 | 20 | 113 |
| 2013/3 | 21 | 0 | 21 | 71 | 17 | 88 | 1 | 0 | 1 | 93 | 17 | 110 |
| 2014/3 | 21 | 0 | 21 | 107 | 15 | 122 | 0 | 0 | 0 | 128 | 15 | 143 |
| 2015/3 | 17 | 0 | 17 | 117 | 16 | 133 | 1 | 0 | 1 | 135 | 16 | 151 |
| 2016/3 | 44 | 0 | 44 | 138 | 11 | 149 | 3 | 0 | 3 | 185 | 11 | 196 |
| 2017/3 | 54 | 0 | 54 | 150 | 19 | 169 | 5 | 0 | 5 | 209 | 19 | 228 |
| 2018/3 | 42 | 0 | 42 | 121 | 25 | 146 | 6 | 0 | 6 | 169 | 25 | 194 |
| 2019/3 | 56 | 0 | 56 | 140 | 12 | 152 | 6 | 0 | 6 | 202 | 12 | 214 |
| 2020/3 | 25 | 0 | 25 | 132 | 3 | 135 | 1 | 0 | 1 | 158 | 3 | 161 |
| 2021/3 | 29 | 0 | 29 | 91 | 2 | 93 | 3 | 0 | 3 | 123 | 2 | 125 |
| 2022/3 | 26 | 0 | 26 | 82 | 1 | 83 | 2 | 0 | 2 | 110 | 1 | 111 |
| 2023/3 | 26 | 0 | 26 | 109 | 4 | 113 | 3 | 0 | 3 | 138 | 4 | 142 |
| 2024/3 | 19 | 0 | 19 | 84 | 2 | 86 | 3 | 0 | 3 | 106 | 2 | 108 |
| 2025/3 | 22 | 0 | 22 | 67 | 1 | 68 | 1 | 0 | 1 | 90 | 1 | 91 |
| 2025/6 | 6 | 0 | 6 | 31 | 1 | 32 | 0 | 0 | 0 | 37 | 1 | 38 |
| 2025/9 | 8 | 0 | 8 | 13 | 2 | 15 | 0 | 0 | 0 | 21 | 2 | 23 |

※The activities concerning complaints and consultations have been outsourced to Financial Instruments Mediation Assistance Center (FINMAC) since February 2010.